

THE MARYLAND-NATIONAL CAPITAL PARK AND PLANNING COMMISSION

Department of Parks, Montgomery County, Maryland
9500 Brunett Avenue Silver Spring, Maryland 20901



AGENDA DATE: October 11, 2006
Karen Warnick – 301-650-2873

October 5, 2007

TO: Montgomery County Planning Board

VIA: David Vismara, Acting Chief, Enterprise Division *David Vismara*

FROM: Karen Warnick, Acting Regional Operations Manager, Enterprise Division *Karen*

SUBJECT: FY08-09 User Fee Schedules - Enterprise Fund

STAFF RECOMMENDATION: Approval of Proposed FY08-09 Enterprise Fund User Fees.

Background

In accordance with the Department's Policy on User Fees (see circle page 15), Enterprise user fee recommendations go to the Planning Board on an annual basis. Regular and timely fee adjustments are necessary to keep our fees competitive with comparable public and private self-supporting facilities or programs, and/or to respond to market influences that affect pricing, user demand, and so forth.

Consistent with the Department's user fee policy, user fees for self-supporting Enterprise facilities, services, and programs are established at a level which (1) is competitive with comparable public and private facilities and services in the area; (2) can reasonably be expected to generate sufficient revenue to sustain administrative, operating and maintenance costs; (3) is likely to generate surplus operating income to fund capital improvements at existing and developing facilities; and (4) reflects user demand and patterns of use.

To the degree possible, Enterprise Fund fees are established in compliance with the fee policy while also being true to the Enterprise Division's mission of providing great, affordable, active recreation for all.

Prior to developing the proposed user fee schedules for the following year, staff conducts surveys of other local jurisdictions' user fees for similar facilities, taking into consideration a comparison of the services, programs, and amenities offered at the respective facilities (see circle pages 9-14). This information, in concert with input from our facility managers, attendance information and user patterns for each facility, and the financial picture of individual facilities and the Enterprise Fund as a whole, is used to draft the recommended schedule of fees.

Not all fees are recommended to increase or change on a yearly basis. Some fees, such as security deposits, are not necessarily affected by market influences or inflation, and may remain unchanged for several years running. Fees for certain family oriented activities, such as boat rentals, the carousel, and train rides, remain fairly static in the marketplace over a period of years, with only occasional, incremental increases, which we try to mirror or even initiate. In other instances, it is a judgment call by staff to leave selected fees at current levels in order to enhance usage, and/or when we believe a particular product or

service level we offer does not command a fee commensurate with, or higher than, other competitive facilities.

This annual fee presentation to the Board includes FY09 fee recommendations as well as additional fee adjustments for FY08 over what was previously approved. These fees, if approved, will be incorporated into the FY08 Estimated and FY09 Proposed Budget submissions.

Also, Enterprise staff has presented our fee recommendations to the County Wide Recreation Advisory Board for their review and comment at their monthly meeting on Monday, October 1.

This past year, the Enterprise Division has focused a great deal of attention on customer service training for all our career managers so they can emphasize our philosophy with their facility staff. We have also developed creative new programs for patrons of all ages and, in conjunction with increased marketing and our on-line registration program, we have reached out to a larger and broader customer base. We do our best to provide great services for the citizens of Montgomery County at an affordable price.

The following is a summary of the proposed increases/changes to the Enterprise Fund user fees for FY08 and FY09. A full listing of the fee schedules is provided in Attachment 1 (see circle pages 4-8).

Ice Rinks - See circle page 4 for the Ice Rinks fee schedule.

For FY09, staff recommends a \$.25 increase in the general session fees for Child weekend, Regular any day (ages 11 & over), Holiday, and Cheapskate. For the specialty, limited skater sessions, such as dance, freestyle, pickup hockey, and pickup speed skating, staff recommends increasing fees \$1 to \$2 per session bringing all the fees to \$12 per session. Staff also recommends a \$5 per hour increase in the leased ice fee for Cabin John's full sized sheets as well as the studio rink and for Wheaton's indoor rink; a \$5 per hour increase in the party room rentals; and raising the beginner group lesson fees to the level of the advanced fees as is standard in most other area rinks. These increases will take effect September 2008.

Indoor Tennis - See circle page 5 for the Indoor Tennis fee schedule.

Improvements are taking place at both indoor facilities this fall: lighting and ceiling insulation repairs for Cabin John and a complete renovation for Wheaton, including new heating, lighting, air conditioning, and recoating the courts. In anticipation of these improvements, fees at both facilities were significantly increased prior to the start of this fall season. As such, staff is not recommending any increases in the winter seasonal court fees.

Staff does recommend a \$4/hour increase in the Holiday spot time fee at Cabin John and implementing a Holiday spot time fee at Wheaton commensurate with the weekend daytime spot fee at the respective facilities. Staff also recommends increasing the group lesson fees by \$2 per lesson.

One of the improvements at Wheaton is air conditioning. To help offset the cost of providing the air conditioning, staff is recommending increasing the summer fees at Wheaton to \$20/hour from 7am-5pm and to \$24/hour from 6pm-10pm.

Conference Centers - See circle page 6 for the Conference Center fee schedule.

Staff at the conference centers still do not meet price resistance for use of our facilities and continue to hear that our facilities are a good value. As such, staff makes the following recommendations:

- Rockwood – Staff recommends a \$25/day increase in FY09 for meeting room rentals, a \$100 - \$150/day increase for social packages #1 and #2, and a \$225 - \$275 increase for the 2-3 day retreat

packages. Staff also recommends new fees for social package #3 of higher fees for Fridays, Saturdays, Sundays, and holidays commensurate with the higher fees charged for these days in social packages #1 and #2. These fees will be effective January 1, 2009. For the overnight accommodations at the French House, staff recommends increasing the base fee to \$75 per night effective January 1, 2008. No other changes are recommended at this time.

- Seneca Lodge – A \$50/day increase is being recommended in FY09 for meeting rentals and a \$75 - \$100/day increase in social packages effective January 1, 2009.
- Woodlawn Manor – Staff recommends a \$25 - \$50/day increase in FY09 for social functions at Woodlawn effective January 1, 2009.

A rental day is typically defined as any consecutive 7 to 8 hour period.

Park Facilities - See circle pages 7-8 for the Park Facilities fee schedules.

Fee-based facilities in our regional and recreational parks provide a variety of opportunities for families, groups, and others to enjoy our wonderful parks. Staff does not recommend any fee increases for the boating operations at Black Hill and Needwood, the campground at Little Bennett, the regional park picnic pavilions, the Wheaton carousel, or the Cabin John and Wheaton miniature trains. Staff has the following recommendations for the South Germantown miniature golf and splash playground and for Brookside Gardens.

- South Germantown Miniature Golf/Splash Playground - staff recommends implementing one fee of \$4.50 for all ages for admission to either the miniature golf or the splash playground. This is a 50¢ increase in the splash playground fee and the child rate for miniature golf with a 50¢ decrease in the adult rate for miniature golf. Staff also recommends a \$1 increase from \$6 to \$7 for a combination admission to both facilities.
- Brookside Gardens – staff is recommending an increase of \$50 for the first hour rental fee at the Wedding Gazebo, the Conservatory, the Gude and Fragrance Gardens, and the Andersen Pavilion; an increase of \$150-\$250 per six-hour rental of the Conservatory and the Gude and Fragrance Gardens bringing all these fees to \$2,350; a \$100 increase in the Auditorium fees; and a \$25 increase in the fee for the daytime use of the classroom. For the children's classes, staff recommends a \$50 increase for small groups of 20 or fewer and a \$75 increase for large groups of over 21 children. These fees will be effective January 1, 2008.

Attachments

PROPOSED Park Enterprise Facility/User Fees

September, 2007

ICE RINKS						
	FEE CURRENTLY CHARGED	EFFECTIVE DATE	PROPOSED FEE CHANGES	ADJUSTMENT RATE	EFFECTIVE DATE	
Cabin John						
General Admission - 2 Hours						
1 Tot (Ages 3 to 4)	3.50	Sep-06	No change			
2 Child - Wkday (Ages 5 to 10)	5.25	Sep-07	No change			
3 Child - Wkend (Ages 5 to 10)	6.00	Sep-06	6.25	4%	Sep-08	
4 Regular (11 & Over)	6.00	Sep-02	6.25	4%	Sep-08	
5 Holidays (Ages 5 and Up)	6.00	Sep-02	6.25	4%	Sep-08	
6 Sr. Citizen (60+) - Wkday (Gen or Adult Session only)	5.25	Sep-07	No change			
7 Cheapskate - Wkday Special Session (Includes Skates)	6.00	Sep-06	6.25	4%	Sep-08	
Dance Admission						
10 Dance - 2 Hours	10.00	Sep-06	12.00	20%	Sep-08	
Lessons - Per Person						
12 Group Lessons - Regular - Per 30 Min Lesson *	14.50	Sep-06	16.00	10%	Sep-08	
13 Group Lessons - Advanced - Per 30 Min Lesson *	16.00	Sep-06	No change			
Lease Time						
15 Leased Ice - 60 Minutes	280.00	Sep-07	285.00	2%	Sep-08	
16 Party Rental (1½ hr) - First 100 People	420.00	Sep-07	427.50	2%	Sep-08	
17 Party Rental - Per Person Above 100 up to 450	4.00	Sep-03	No change			
18 Small Rink - 60 minutes	170.00	Sep-07	175.00	3%	Sep-08	
Moves/Freestyle - 60 Minutes						
20 Seasonal	12.00	Apr-05	No change			
21 Pick-Up	13.25	Apr-05	No change			
Skate Rental						
23 Per Pair - All Ages	3.00	Sep-02	No change			
Party Room Rental						
25 Room Rental - Per Hour	45.00	Sep-07	50.00	11%	Sep-08	
Wheaton						
General Admission - 2 hours						
28 Tot (Ages 3 to 4)	3.50	Sep-06	No change			
29 Child - Wkday (Ages 5 to 10)	5.25	Sep-07	No change			
30 Child - Wkend (Ages 5 to 10)	6.00	Sep-06	6.25	4%	Sep-08	
31 Regular (11 & Over)	6.00	Sep-03	6.25	4%	Sep-08	
32 Holidays (Ages 5 and Up)	6.00	Sep-03	6.25	4%	Sep-08	
33 Sr. Citizen (60+) - Wkday (Gen or Adult Session only)	5.25	Sep-07	No change			
34 Cheapskate - Wkday Special Session (Includes Skates)	6.00	Sep-06	6.25	4%	Sep-08	
Dance Admission						
36 Dance - 2 hours	10.00	Sep-06	12.00	20%	Sep-08	
Lessons - Per Person						
38 Group Lessons - Regular - Per 30 Min Lesson *	14.50	Sep-06	16.00	10%	Sep-08	
39 Group Lessons - Advanced - Per 30 Min Lesson *	16.00	Sep-06	No change			
Lease Time - 60 Minutes						
41 Leased Ice - 60 Minutes	280.00	Sep-07	285.00	2%	Sep-08	
42 Party Rental (1½ hr) - First 100 People	420.00	Sep-07	427.50	2%	Sep-08	
43 Party Rental - Per Person Above 100 Up to 450	4.00	Sep-03	No change			
44 In-Line Rink - Ice Surface in Winter	265.00	Sep-07	No change			
45 In-Line Rink - In-Line Surface in Summer	75.00	Nov-02	No change			
Moves/Freestyle - 60 Minutes						
47 Pick-Up	11.00	Apr-05	12.00	9%	Sep-08	
Pick-Up Hockey and Speed Skating - 90 Minutes						
49 Pick-Up Hockey	11.00	Mar-05	12.00	9%	Sep-08	
50 Pick-Up Speed Skating	11.00	Mar-05	12.00	9%	Sep-08	
Skate Rental						
52 Per Pair - All Ages	3.00	Sep-02	No change			
Party Room Rental						
54 Room Rental - Per Hour	45.00	Sep-07	50.00	11%	Sep-08	

* Group Lessons - per lesson - includes 1 30-minute lesson with skate rental, plus 1 practice session (during general admission sessions) with skate rental

PROPOSED Park Enterprise Facility/User Fees

September, 2007

INDOOR TENNIS

		FEE CURRENTLY CHARGED	EFFECTIVE DATE	PROPOSED FEE CHANGES	ADJUSTMENT RATE	EFFECTIVE DATE
1	Cabin John					
2	Spot Time - Per Court Hour					
3	Spot Time Hourly Fee (Plus the Seasonal Hourly Fee)	3.00	Apr-06	No change		
4	HOLIDAYS *	7 am - 10 pm	34.00	Apr-06	38.00	12% Sep-08
5	Seasonal - Per Hour Per Court (Full Season = 32 Weeks x Hourly Fee)					
6	Monday - Friday	6 am	19.00	Apr-07	No change	
7	Monday - Friday	7 am - 4 pm	27.00	Apr-07	No change	
8	Monday - Friday	5 pm - 10 pm	35.00	Apr-07	No change	
9	Monday - Friday	11 pm	21.00	Apr-07	No change	
10	Saturday - Sunday	6 am	19.00	Apr-07	No change	
11	Saturday - Sunday	7 am - 9 pm	35.00	Apr-07	No change	
12	Saturday - Sunday	10 pm - 11 pm	25.00	Apr-07	No change	
13	Summer - Per Court Hour (All Spot Time - No Seasonal Fees in the Summer)					
14	Everyday	6 am - 5 pm	14.00	Apr-06	No change	
15	Everyday	6 pm - 10 pm	16.00	Apr-07	No change	
16	Lessons					
17	Group (Per Hour Per Person) Beginner/Intermediate **	18.00	Apr-07	20.00	11%	Sep-08
18	Group (Per Hour Per Person) Advanced **	20.00	Apr-07	22.00	10%	Sep-08
19	Private - 1 Hour - 1-4 Students ***	34.00-unlimited	Apr-06	No change		
20	Wheaton					
21	Spot Time - Per Court Hour					
22	Spot Time Hourly Fee (Plus the Seasonal Hourly Fee)	3.00	Apr-06	No change		
23	HOLIDAYS *	7 am - 10 pm		33.00	New fee	Sep-08
24	Seasonal - Per Hour Per Court (Full Season = 32 Weeks x Hourly Fee)					
25	Monday - Friday	7 am - 4 pm	22.00	Apr-07	No change	
26	Monday - Friday	5 pm - 10 pm	30.00	Apr-07	No change	
27	Monday - Friday	11 pm	16.00	Apr-07	No change	
28	Saturday - Sunday	7 am - 9 pm	30.00	Apr-07	No change	
29	Saturday - Sunday	10 pm - 11 pm	20.00	Apr-07	No change	
30	Summer - Per Court Hour (All Spot Time - No Seasonal Fees in the Summer)					
31	Everyday	7 am - 5 pm	10.00	Apr-03	20.00	100% May-08
32	Everyday	6 pm - 10 pm	12.00	Apr-03	24.00	100% May-08
33	Lessons					
34	Group (Per Hour Per Person) Beginner/Intermediate **	16.00	Apr-07	18.00	13%	Sep-08
35	Group (Per Hour Per Person) Advanced **	18.00	Apr-07	20.00	11%	Sep-08
	Private - 1 Hour - 1-4 Students ***	34.00-unlimited	Apr-06	No change		

* Regular fees at 6 am and 11 pm are in effect Holidays.

** Group lesson - Per Hour Per Person includes court rental fees and use of rental racket.

*** Private lesson cost is divided by the number of students. Does not include court rental fees.

PROPOSED Park Enterprise Facility/User Fees

September, 2007

CONFERENCE CENTERS						
	FEE CURRENTLY CHARGED	EFFECTIVE DATE	PROPOSED FEE CHANGES	ADJUSTMENT RATE	EFFECTIVE DATE	
Rockwood Manor						
Day Use - Conferences & Meetings (Per Day - 8 Consecutive Hours)						
1 Hoover	475.00	Jan-08	500.00	5%	Jan-09	
3 Great Falls Room	350.00	Jan-08	375.00	7%	Jan-09	
4 Brooke Hall	525.00	Jan-08	550.00	5%	Jan-09	
5 Knox Room	300.00	Jan-08	No change			
6 Caughey & Salomon	350.00	Jan-08	375.00	7%	Jan-09	
7 Hoover, Caughey & Salomon	725.00	Jan-08	No change			
8 Brooke Hall & Great Falls Room	725.00	Jan-08	No change			
9 French House	350.00	Jan-08	No change			
10 Extra Hours - Per Hour	125.00	Jan-08	No change			
Day Use - Social Package #1 (Per Day - 7 Consecutive Hours)						
12 Hoover, Caughey, Salmon & Rappidan (Mon - Thur)	2,000.00	Jan-08	2,100.00	5%	Jan-09	
13 Hoover, Caughey, Salmon & Rappidan (Fri, Sun, Holidays)	2,400.00	Jan-08	2,500.00	4%	Jan-09	
14 Hoover, Caughey, Salmon & Rappidan (Sat)	2,950.00	Jan-08	3,100.00	5%	Jan-09	
Day Use - Social Package #2 (Per Day - 7 Consecutive Hours)						
16 Hoover, Caughey, Salmon, Rappidan, Brooke Hall & Great Falls Rm (Mon - Thur)	2,300.00	Jan-08	2,400.00	4%	Jan-09	
17 Hoover, Caughey, Salmon, Rappidan, Brooke Hall & Great Falls Rm (Fri, Sun, Holidays)	2,950.00	Jan-08	3,100.00	5%	Jan-09	
18 Hoover, Caughey, Salmon, Rappidan, Brooke Hall & Great Falls Rm (Sat)	3,450.00	Jan-08	3,600.00	4%	Jan-09	
Day Use - Social Package #3 (Per Day - 7 Consecutive Hours)						
20 Brooke Hall & Great Falls Room (Mon - Thur)	2,100.00	Jan-08	No change			
21 Brooke Hall & Great Falls Room (Fri, Sun, Holidays)			2,200.00	New fee	Jan-09	
22 Brooke Hall & Great Falls Room (Sat)			2,500.00	New fee	Jan-09	
Extra Hours for Social Packages						
24 Extra Hours - Per Hour	425.00	Jan-08	No change			
Total Facility/Retreat Package - All Meeting Rooms, Guest Rooms, and Dormitories						
26 Retreat Package - 2 days, 2 nights	4,725.00	Jan-08	5,000.00	6%	Jan-09	
27 Retreat Package - 3 days, 3 nights	5,775.00	Jan-08	6,000.00	4%	Jan-09	
Guest Rooms (Per Night)						
29 Single Room	75.00	Jan-06	No change			
30 Additional Person per Room per Night	10.00	Jan-06	No change			
31 All Guest Rooms (with any Package or Conference Room rental)	600.00	Jan-06	No change			
Youth Groups * (Per Night)						
33 Dormitories - per Person	10.00	Nov-03	No change			
34 Dormitories - Minimum (Fri, Sat)	200.00	Nov-03	No change			
35 French House - Base Fee	50.00	Sep-96	75.00	50%	Jan-08	
36 French House - per Person (on top of Base Fee)	10.00	Nov-03	No change			
Adult Groups (Per Night)						
38 Dormitories - per Person	20.00	Jan-06	No change			
39 Dormitories - Minimum (Fri, Sat)	400.00	Jan-06	No change			
40 French House - Base Fee	50.00	Sep-96	75.00	50%	Jan-08	
41 French House - per Person (on top of Base Fee)	20.00	Jan-06	No change			
Refundable Security Deposit						
43 Security Deposit	500.00	Nov-02	No change			
Seneca Lodge						
Day Use - Conferences & Meetings (Per Day - 8 Consecutive Hours)						
46 Monday - Thursday	550.00	Jan-08	600.00	9%	Jan-09	
47 Extra Hours - Per Hour	100.00	Nov-02	No change			
Day Use - Social Package (Per Day - 7 Consecutive Hours)						
49 Monday - Thursday	1,425.00	Jan-08	1,500.00	5%	Jan-09	
50 Friday, Sunday, Holidays	1,625.00	Jan-08	1,700.00	5%	Jan-09	
51 Saturday	2,000.00	Jan-08	2,100.00	5%	Jan-09	
52 Extra Hours - Per Hour	300.00	Nov-03	400.00	33%	Jan-09	
Refundable Security Deposit						
54 Security Deposit	500.00	Nov-02	No change			
Woodlawn						
Conferences & Meetings (Per Hour)						
57 Monday - Sunday, Holidays	100.00	Jan-06	No change			
Social Functions						
59 Monday - Thursday	950.00	Jan-08	No change			
60 Friday, Sunday, Holidays	1,150.00	Jan-08	1,200.00	4%	Jan-09	
61 Saturday	1,475.00	Jan-08	1,500.00	2%	Jan-09	
62 Extra Hours - Per Hour	275.00	Jan-08	300.00	9%	Jan-09	
Refundable Security Deposit						
64 Security Deposit	500.00	Nov-02	No change			

* Youth groups are defined as organized groups of individuals, seventeen years of age or less, with adult leaders

PROPOSED Park Enterprise Facility/User Fees

September, 2007

PARK FACILITIES					
	FEE CURRENTLY CHARGED	EFFECTIVE DATE	PROPOSED FEE CHANGES	ADJUSTMENT RATE	EFFECTIVE DATE
Boats - Lake Needwood and Black Hill					
1 Pedal Boat - Per 1/2 Hour	6.00	Jan-07	No change		
2 Row Boat - Per Hour	7.00	Jan-07	No change		
3 Row Boat - Daily	24.00	Jan-07	No change		
4 Canoe - Per Hour	7.00	Jan-07	No change		
5 Canoe - Daily	24.00	Jan-07	No change		
6 Kayak - Per Hour	7.00	Jan-07	No change		
7 Kayak - Daily	24.00	Jan-07	No change		
Pontoon Boat Ride - Per Person					
9 Kingfisher - Per Ride	4.00	Jan-07	No change		
10 Needwood Queen - Per Ride	2.00	Mar-04	No change		
Mooring					
12 All Boats - Annual - Black Hill	75.00	Jan-07	No change		
13 All Boats - Annual - Needwood	50.00	Jan-05	No change		
Watercraft Launching Permits					
15 All Boats - Daily - Black Hill	5.00	Mar-02	No change		
16 All Boats - Daily - Needwood	5.00	Jan-06	No change		
17 All Boats - Annual	65.00	Jan-08	No change		
Campsites - Little Bennett					
Campsite - Per Site - Per Day					
20 Campsite - Tent - No Electricity - Weekday/Weekend	21.00	Jan-07	No change		
21 Campsite - RV - Electricity - Weekday/Weekend	29.00	Jan-07	No change		
Day Visitors					
23 Day Visitors - Per Car	5.00	Jan-01	No change		
Groups - Primitive Site - Per Day					
25 Groups (Up to 100 People)	110.00	Jan-07	No change		
Picnic Pavilions					
Pavilion - Per Reservation Per Group					
28 Exclusive Use - Regional Parks including Black Hill	125.00	Jan-07	No change		
29 Exclusive Use - Large - Black Hill	200.00	Jan-07	No change		
30 Refundable Security Deposit	150.00	Apr-00	No change		
Miniature Trains & Carousel - Cabin John & Wheaton					
Trains - Cabin John & Wheaton					
33 Per Person Per Ticket/Ride	1.50	Apr-03	No change		
34 Discount Book - 10 Tickets	13.00	Apr-03	No change		
Carousel - Wheaton					
36 Per Person Per Ticket/Ride	1.50	Apr-03	No change		
37 Discount Book - 10 Tickets	13.00	Apr-03	No change		
South Germantown - Miniature Golf/Splash Playground					
Miniature Golf					
40 Per Person Per Ticket	5.00	Apr-01	4.50	-10%	Apr-08
41 Junior Rate (age 10 and under) - Per Person Per Ticket	4.00	Apr-05	4.50	13%	Apr-08
Splash Playground					
43 Per Person Per Ticket	4.00	Apr-06	4.50	13%	Apr-08
Splash Playground & Miniature Golf					
45 Combination Special for Splash/Golf (1 ticket each)	6.00	Apr-06	7.00	17%	Apr-08
46 Any Use Discount Book - 10 Tickets (10% discount)	36.00	Apr-06	40.50	13%	Apr-08

PROPOSED Park Enterprise Facility/User Fees

September, 2007

PARK FACILITIES					
	FEE CURRENTLY CHARGED	EFFECTIVE DATE	PROPOSED FEE CHANGES	ADJUSTMENT RATE	EFFECTIVE DATE
Brookside Gardens					
1 Wedding Gazebo *	625.00	Jan-07	675.00	8%	Jan-08
2 Wedding Gazebo Refundable Deposit	500.00	Jan-06	No change		
3 Conservatory - First Hour	800.00	Jan-07	850.00	6%	Jan-08
4 Conservatory - Each Additional Hour	300.00	Jan-07	No change		
5 Conservatory - 6 Hours	2,250.00	Jan-07	2,350.00	4%	Jan-08
6 Conservatory - Refundable Deposit	1,000.00	Jan-07	No change		
7 Gude or Fragrance Garden - First Hour	625.00	Jan-07	675.00	8%	Jan-08
8 Gude or Fragrance Garden - Each Additional Hour	300.00	Jan-07	No change		
9 Gude or Fragrance Garden - 6 Hours	2,125.00	Jan-07	2,350.00	11%	Jan-08
10 Gude or Fragrance Garden - Refundable Deposit	1,000.00	Jan-07	No change		
11 Anderson Pavilion - First Hour	625.00	Jan-07	675.00	8%	Jan-08
12 Anderson Pavilion - Each Additional Hour	300.00	Jan-07	No change		
13 Anderson Pavilion - Refundable Deposit	500.00	Jan-01	No change		
14 Auditorium - 7 Hours (Weddings/Socials)	2,750.00	Jan-07	2,850.00	4%	Jan-08
15 Auditorium - 4 Hours (Conferences/Meetings)	1,500.00	Jan-07	1,600.00	7%	Jan-08
16 Auditorium - Refundable Deposit	1,000.00	Jan-07	No change		
17 Classroom - Day - 4 Hours (Meetings)	250.00	Jan-07	275.00	10%	Jan-08
18 Classroom - Evening - 4 Hours (Meetings)	375.00	Jan-07	No change		
19 Classroom - Refundable Deposit	250.00	Jan-07	No change		
20 Butterfly Show Admission - Children (3-12)	4.00	May-07	No change		
21 Butterfly Show Admission - Adults (13 & over)	5.00	May-07	No change		
22 Holiday Light Show - Per Car	15.00	Nov-04	No change		
23 Adult Tours of Garden - Per Group	75.00	Jan-03	No change		
24 Children's Classes - Per Small Group (20 or fewer)	100.00	Aug-04	150.00	50%	Apr-08
25 Children's Classes - Per Large Group (21 or more)	150.00	Aug-04	225.00	50%	Apr-08

* For a 1 hour wedding ceremony.

AREA FEE SURVEY - ICE RINKS

										Updated Jun 2007	
										Kettler Capitals Iceplex Balston, VA (2 Ice Sheets)	
										Fairfax Park Authority Mt. Vernon Ice Arena (1 Ice Sheet)	
										Skate Frederick (2 Ice Sheets) (5)	
										Columbia Ice Rink (1 Ice Sheet)	
1 ADMISSION - WEEKDAY											
2 Adult	6.00	6.00	5.00	7.50	5.00	6.00	5.00	6.00	6.75	5.50	5.50
3 Child [Ages for Child Prices]	5.25	5.25	4.00	7.50	4.00	5.00	4.50	6.25	5.50	5.50	5.00
4 Tot [Ages for Tot Prices]	3.50	Ages 5-10	3.50	Free	7.50	Ages 3-17	6.00	Ages 0-15	6.25	Ages 5-18	Ages 0-11
5 Senior	5.25	Ages 3-4	4.00	7.50	4.00	5.00	4.50	See Child Fee	5.25	Free	See Adult Fee
8 ADMISSION - WEEKEND											
9 Adult	6.00	6.00	6.00	7.50	5.00	6.00	5.00	6.00	7.25	6.50	5.00
10 Child	6.00	6.00	5.00	7.50	4.00	5.00	4.50	See Child Fee	6.75	5.50	5.00
11 Tot	3.50	Free	3.50	Free	7.50	-----	-----	Free	5.25	Free Ages 0-4	See Child Fee
12 Senior	5.00	See Adult Fee	5.00	4.00	5.00	6.00	4.50	See Child Fee	3.60	6.00	4.00
13 SKATE RENTAL											
14 Figure Skates	3.00	3.00	3.50	2.50	2.00	3.00	2.50	2.50	2.50	2.50	2.50
15 MOVES/FREESTYLE											
16 Seasonal - 45 minutes (1)	9.00	-----	11.00	12.00	8.00	10.00	10.00	5.00 to 10.50	5.50	6.00	6.00
17 Pickup - 45 minutes	10.00	11.00	5.63-8.75	5.00-6.00	8.00	10.00	8.00 (40 min)	8.50	7.25	9.50	12.00
18 Multi-Pass - 45 minute sessions	-----	-----	-----	-----	-----	-----	-----	-----	-----	10.00	10.00
19 PICK-UP HOCKEY											
20 Pick-Up Hockey	10.00	11.00	11.00	9.00	11.00	10.00	10.00	8.00	10.00	12.00	10.00
21 LEASING											
22 Prime time - 60 minutes	280.00	280.00	275.00	310.00	230.00	276.00	300.00	250.00	285.00	265.00	230.00
23 Non-prime time - 60 minutes (2)	280.00	280.00	275.00	310.00	230.00	276.00	300.00	250.00	285.00	242.00	230.00
24 LESSONS - GROUP (3)											
25 Group Reg - per 30 minute lesson	14.50	14.50	15.57	15.71	10.83	13.00	15.00	10.33 to 11.17	15.29 to 16.64	15.80	13.75
26 Group Adv - per 30 minute lesson (4)	16.00	16.00	15.57	15.71	11.67	14.00	15.00	10.33 to 11.17	15.29 to 16.64	15.80	17.50
										17.80	13.75
										16.00	17.50

- 1) Most facilities offer discount passes rather than seasonal contracts.
- 2) Non-prime lease time can often be negotiated with rink manager.
- 3) Lesson packages vary by location. All prices have been calculated to the 30 minute lesson amount.
- 4) Group Special; Patch, Free Style, and Precision.
- 5) Skate Frederick does not offer 45 minute Freestate Multi-Pass sessions. Instead they sell time starting with a 1 hr minimum. Cost for one hr is \$12, cost for 1.5 hrs is \$15, and cost for 2 hrs is \$18.
- 6) Rates for Rockville Ice Arena do not include the 10% tax that is charged also.
- 7) Fairfax Ice Arena has freestyle multi-pass sessions that range from 15 min-45 min sessions depending on the skill being offered at the time. Rates range from \$3.75-\$9.25 and vary based on a combination of type of session and length of session.

9

AREA FEE SURVEY - INDOOR TENNIS FACILITIES

(Hourly Rates for Seasonal Reservations)

	Cabin John	Wheaton	(20% Surcharge for Non-Residents)	Quince Orchard	Aspen Hill	Whitley Park	Potomac (Winter Member)	Georgetown Prep
	Perm Bldg	Perm Bubble	Perm Bubble	Bubble	Bubble	Bubble	Bubble	Bubble
1								
2	Bubble or Perm Bldg	Perm Bldg	Perm Bubble	Perm Bubble	Bubble	Bubble	Bubble	Bubble
3	Number of Indoor Courts	6	6	5	4	4 & 6	3	7
4	Length of Winter Season	32 weeks	32 weeks	32 weeks	32 weeks	30 weeks	30 weeks	30 weeks
5	Air-Conditioned	No	Yes	No	Yes	No	Yes (3 courts)	No
6	Seasonal Summer Contract	No	No	Yes	No	No	No	No
7	MONDAY - FRIDAY							
8	7 am	\$27.00	\$22.00	Not Open	\$22.00	Not Available	\$27.50	\$20.00
9	1 pm	\$27.00	\$22.00	\$19.00	\$22.00	\$41.00	\$23.00	\$19.50
10	7 pm	\$35.00	\$30.00	\$26.00	\$25.00	\$28.00	\$31.00	\$31.00
11	SATURDAY							
12	7 am	\$35.00	\$30.00	\$26.00	\$25.00	\$28.00	\$41.00	\$27.50
13	1 pm	\$35.00	\$30.00	\$26.00	\$25.00	\$28.00	\$41.00	\$34.00
14	7 pm	\$35.00	\$30.00	\$26.00	\$25.00	\$28.00	\$41.00	\$34.00
15	SUNDAY							
16	7 am	\$35.00	\$30.00	\$26.00	\$25.00	Not Open	Not Available	\$27.50
17	1 pm	\$35.00	\$30.00	\$26.00	\$25.00	\$28.00	\$41.00	\$31.00
18	SUMMER - Spot Time							
19	7 am	\$14.00	\$10.00	Not Open	-----	\$10.00	\$16.00	\$17-\$19
20	1 pm	\$14.00	\$10.00	\$10.00	-----	\$10.00	\$16.00	\$17-\$19
21	7 pm	\$16.00	\$12.00	\$15.00	-----	\$15.00	\$16.00	-----

Note - Private facilities are also charged a 7% amusement tax not reflected in the fees shown above.

(1) Wakins, Cosca, and Fairland charge a slightly higher rate for non-residents of Prince George's and Montgomery Counties. Rate shown is residential rate.

(2) Members get first priority, pay a membership fee, and get cheaper rates for seasonal time. These prices reflect rates for non-members.

(3) Early bird special - discount that allows players to pay a one-time fee (\$495) to play as often as they can get court time.

AREA FEE SURVEY - CONFERENCE CENTERS

ATTACHMENT

2

Updated Jun-07

SOCIAL PACKAGE¹		CAPACITY	FEES	CHARGE PER PERSON
1	Rockwood Manor - Package #1	150	\$2,800	\$18.67
2	Rockwood Manor - Package #2	250	\$3,300	\$13.20
3	Rockwood Manor - Package #3	150	\$2,000	\$13.33
4	Lodge at Little Seneca Creek	175	\$1,900	\$10.86
5	Woodlawn Manor	125	\$1,400	\$11.20
6	Montpelier Mansion ²	85	\$1,150	\$13.53
7	Newton White Mansion ²	300	\$4,200	\$14.00
8	Oxon Hill Manor ^{2,4}	310	\$3,300	\$10.65
9	Prince George's Ballroom ²	250	\$2,100	\$8.40
10	Blue Herring Center (Quiet Waters Park)	225	\$1,300	\$5.73
11	Collingwood Library	300	\$3,500	\$11.67
12	Fairfax County (8 properties) ²	65-200	\$550 - \$1,600	Varies Widely
13	Glenview Mansion (Rockville) ^{2,4}	225	\$3,150	\$14.00
14	Strathmore Arts Center ²	225	\$4,200	\$18.67
15	Woodend - In Season - Includes Tent	150	\$5,800	\$38.67
16	Woodend - Off Season - No Tent	100	\$2,300	\$23.00
17	GUEST ROOMS		GUEST ROOMS	GUEST ROOMS
	SINGLE		DOUBLE	
18	Rockwood Manor	\$75	\$85	-----
19	Airie Center ³	\$260	\$260	-----
20	Gaithersburg Marriott	\$239	\$239	-----
21	Hilton, Silver Spring	\$129	\$129	-----
22	Holiday Inn, Silver Spring	\$109	\$109	-----
23	DORMORIES - GROUP		DORM GROUP	PER PERSON
24	Rockwood Manor (20 person min)	84	\$20	-----
25	Smith Center (40 person min) + \$212 flat fee	176	\$5	-----
26				
27				

1) Social Package = the maximum rates for a Saturday social function. Capacity is for a standing function.

2) Discounts available for residents.

3) Complete meeting package (includes meals, snacks, use of conference facilities, audio/visual).

4) Price listed is the non-resident rate - price is lower for resident and for off-season.



AREA FEE SURVEY - BOAT OPERATIONS

	Lake Needwood Boats	Black Hill Boats	Cosca Regional Park+ Resident	Fletcher's Boat House	Lake Fairfax Park Marina	Lake Accotink Park	Seneca Creek State Park	Cunningham Falls Park	Updated Jun-07
1 ROWBOATS									
2 Per Hour	\$7.00	\$7.00	\$3.00	\$3.50	\$11.00	\$6.00	\$7.00	\$10.50	
3 Per Day	\$24.00	\$24.00	-----	-----	\$20.00	\$15.00	-----	-----	
4 CANOES									
5 Per Hour	\$7.00	\$7.00	-----	-----	\$11.00	\$5.00	\$7.00	\$10.50	
6 Per Day	\$24.00	\$24.00	-----	-----	\$22.00	-----	-----	-----	
7 PEDAL BOATS									
8 Per 30 Mins - 2 Riders	\$6.00	-----	-----	-----	-----	\$6.00	\$6.00	-----	
9 Per Hour - 2 Riders	-----	-----	\$3.00	\$3.50	-----	\$10.00	\$10.00	\$10.50	
10 KAYAKS									
11 Per Hour	-----	-----	-----	-----	-----	\$8.00	-----	\$8.00	
12 Per Day	-----	-----	\$24.00	-----	-----	\$24.00	-----	-----	
13 PONTOON									
14 Per Ride	\$2.00	\$4.00	-----	-----	-----	\$2.00	\$1.50	\$2.00	

* Monday thru Friday only

+ There's an additional \$5 entrance fee per vehicle for non bi-county visitors

AREA FEE SURVEY - MINI-TRAINS AND CAROUSELS

	Cabin John	Wheaton	M-NCPPC - PG Watkins	Fairfax Park Auth Lake Fairfax/ Lake Accotink	Glen Echo (1)	The Mall in Columbia	The Maryland Zoo at Baltimore (2)	Updated Jun-07
1 TRAIN								
2 Per Ride	\$1.50	\$1.50	\$1.25	\$1.50	-----	-----	-----	\$2.00
3 Discount Book/Group (10 rides)	\$13.00	\$13.00	\$10.00	\$12.00	-----	-----	-----	-----
4 % Discount	13%	13%	20%	20%	-----	-----	-----	-----
5 CAROUSEL								
6 Per Ride	-----	\$1.50	\$1.25	\$1.50	\$1.50	\$1.00	\$1.50	\$2.00
7 Discount Book/Group (10 rides)	-----	\$13.00	\$10.00	\$12.00	-----	-----	-----	-----
8 Discount Book (8 Rides)	-----	-----	-----	-----	-----	\$10.00	-----	-----
9 % Discount	-----	13%	20%	20%	-----	-----	17%	-----

- (1) Glen Echo Carousel capital repairs funded solely from donations.
- (2) Price for rides is in addition to \$10-\$15 admission fee for the zoo.

AREA FEE SURVEY - CAMPGROUNDS

						Updated Jun-07
	Little Bennett	M-NCPPC PG Watkins/Cosca ¹	Catoctin Mountain Park (NPS)	Cunningham Falls State Park	Gambrill State Park	Greenbrier State Park
1 TENT CAMPING (NO ELECTRICITY)						
2 Weekday	\$21.00	\$12.00	\$20.00	\$20.00	\$25.00	\$25.00
3 Weekend	\$21.00	\$12.00	\$20.00	\$20.00	\$25.00	\$25.00
4 RV CAMPING (ELECTRICITY)						
5 Weekday	\$29.00	\$15.00	\$23.00	-----	\$30.00	\$25.00
6 Weekend	\$29.00	\$15.00	\$23.00	-----	\$30.00	\$25.00

1) M-NCPPC PG offers a senior citizen rate of \$10 for a site w/out electricity and \$13 for a site with electricity. They also offer group rates.

	Cherry Hill Campground* [College Park]	KOA Duncan's Family CG* [Lothian, MD]	Rambling Pines Campground*
1 TENT CAMPING (NO ELECTRICITY)			
2 Weekday	\$40.00	\$31.00	\$30.00
3 Weekend	\$40.00	\$36.00	\$30.00
4 RV CAMPING (ELECTRICITY)			
5 Weekday	\$52.00	\$41.00	#\$45.00
6 Weekend	\$52.00	#\$46.00	#\$45.00

*Private Campgrounds - off season rates may be lower; discounts for club affiliations (ex. AAA, Military) may be offered.
#Includes full hookup (electricity/water/sewage and possibly cable)

ATTACHMENT 2

AREA FEE SURVEY - SWIMMING POOLS

Updated Jun-07

	South Germantown Splash Playground	M-NCPPC PG *		MC Dept of Recreation Summer Outdoor Splash Pool		City of Rockville Swim Center Summer Outdoor Pools		City of Gaithersburg Water Park Summer Outdoor Pools	
		Resident	Non-Resident	Resident	Non-Resident	Resident **	Non-Resident	Resident	Non-Resident
1 DAILY ADMISSION		\$4.00	\$5.00	\$6.00	\$6.00	\$7.50	\$5.00	\$6.00	\$5.25
2 Adult (18+)		\$4.00	\$4.00	\$5.00	\$4.00	\$6.50	\$4.00	\$5.00	\$4.00
3 Youth (1-17)		\$4.00	\$4.00	\$5.00	\$4.50	\$6.50	\$4.00	\$4.80	\$4.50
4 Senior Citizen (60+)		\$4.00	\$4.00	\$5.00					\$6.50
5 MULTIPLE PASSES		10%				17%			
6 % Discount**									
7 SEASON PASSES									
8 Individual						\$170.00	\$215.00	\$235.00	\$270.00
9 Family						\$250.00	\$305.00	\$390.00	\$435.00
10 Senior Individual						\$150.00	Residents Only	\$185.00	\$215.00
11 Senior Family						\$220.00	Residents Only	\$310.00	\$350.00

* M-NCPPC PG offers a monthly pass at a discounted rate, but it is available for use only at the indoor pools.

** To get the resident rate for City of Rockville, a Rockville Recreation ID card must be purchased. The cost is \$2.00/person.

*** Discount varies based on ages and number of tickets sold.

AREA FEE SURVEY - MINIATURE GOLF

Updated Jun-07

	South Germantown Miniature Golf	M-NCPPC PG Watkins		Lucky Duck Mini-Golf - Lake Accotink, Fairfax		Rocky Gorge Miniature Golf		City of Gaithersburg Miniature Golf	
		Resident	Non-Resident	Resident	Non-Resident	Resident	Non-Resident	Resident	Non-Resident
1 DAILY ADMISSION		\$4.00	\$3.50	\$4.25	\$4.00			\$4.00	\$5.00
2 Regular ('11 and over)*		\$4.00	\$3.50	\$4.25	\$3.00			\$4.00	\$6.00
3 Youth (10 and under)*		\$4.00	\$3.50	\$4.25	\$3.00			\$5.00	\$4.00
4 Sr. Citizen (62+)		\$4.00	\$3.50	\$4.25	\$3.00			\$3.00	\$4.00
5 Morning/Afternoon (all ages)						\$4=Unlimited Play	-	-	-
6 Evening (all ages)						-		-	-
7 MULTIPLE PASSES									
8 % Discount**		10%			\$2.00 for second round			\$6=Unlimited Play	\$7=Unlimited Play
									\$1 off 2nd round

* Exact ages vary by facility.

** Discount varies based on ages and number of tickets sold.

**MARYLAND-NATIONAL CAPITAL PARK AND PLANNING COMMISSION
DEPARTMENT OF PARKS, MONTGOMERY COUNTY
POLICY ON USER FEES**

PURPOSE

To provide direction and consistent rationale in the development and application of User Fees charged for facilities, services and programs in the Department of Parks, Montgomery County. These fees may be applicable to facilities, services and programs such as recreation buildings, permits, ballfields, Brookside Gardens, group picnic areas, parking, Nature Centers, and primitive camping areas, which are primarily funded through general tax dollars. These fees are applicable to golf courses, ice rinks, indoor tennis courts, conference centers, miniature trains, boat rentals and rides, Wheaton Carousel, Little Bennett campground and selected activities at Brookside Gardens, which are self-supporting facilities, services and programs, and must produce sufficient revenue to cover both direct and indirect costs.

POLICY STATEMENT

Basic facilities, services and programs (such as trails, playgrounds and picnic areas), which appeal to a broad spectrum of the community, are supported by general tax dollars and are provided at no additional charge to residents. User Fees are charged for those facilities, services and programs, which provide an individual benefit or an exclusive use. User Fees may also be charged to balance use with capacity and demand, and to allocate scarce resources. When feasible, the User Fee charged should cover the direct and indirect costs of that part of the facility use, service or program from which the user derives the individual benefit. Fee reductions are given to qualified lower income individuals and groups, and may be given to qualified community based groups and qualified chartered youth groups. In general, User Fees should be higher for residents outside of Montgomery and Prince George's Counties.

User Fees for self-supporting facilities, services and programs are established at a level which (1) is competitive with comparable public and private facilities and services in the area; (2) can reasonably be expected to generate sufficient revenue to sustain administrative, administrative, operating, and maintenance costs; (3) is likely to generate surplus operating income to fund capital improvements at existing and developing facilities; and (4) reflects user demand and patterns of use.

Criteria For Determining Whether A User Fee Should Be Charged

The following criteria are considered before a User Fee is charged:

- The service can be provided only to the paying users, thus preventing access to all others.
- The amount of net revenue generated from the User Fee outweighs the difficulty and cost of collection.
- The application of a User Fee does not have a significant impact on usage.

Fee Reductions For Lower Income Individuals and Groups

Qualified lower income individuals and groups are offered reductions on normal fees to provide access to selected facilities, services and programs. Pursuant to County Council policy, costs not covered by lower income users will be absorbed by the general taxpayers, not by other users.

Fee reductions may be applicable to facilities, services and programs such as:

Recreation Centers	Picnic Shelters	Indoor Tennis Center
Gymnasiums	Miniature Trains	Brookside Gardens Programs and Facility
Group Picnic Areas	Bus Parking	Agricultural History Activity Room
Ice Rinks	Boat Operations	Nature Center Programs
Primitive Camping	Wheaton Carousel	

Fee reductions are not applicable to merchandise sales, private lessons, bus trips, concessionaire operated facilities, use of ballfields by leagues and teams, some equipment and facility rentals or seasonal reservations. Reductions may not be applicable during peak attendance hours.

Fee Reductions for Community Based Groups and Chartered Youth Groups

Qualified community based groups and qualified chartered youth groups may be offered reductions from normal fees for use of recreation centers and conference centers on weekdays. There may also be a charge to cover the operational costs of administration, security, and custodial services.

Process for Determining Fees and Fee Reductions

Annually, staff from the Department of Parks will review each fee for policy compliance, and cost basis, to determine a fee recommendation. The Park Commission will review the staff fee recommendations and act on them. Approved User Fees will be reflected in the Department of Parks User Fees schedule.

The Department of Parks, in cooperation with the County's social service agencies, and the Department of Recreation, will establish eligibility guidelines, application procedures, and fee reduction levels for lower income individuals and groups, community based groups, and chartered youth groups.

Any reduction of fee not specifically mentioned in this policy must have the approval of the Director of Parks. The Director of Parks' determination will provide the final decision in this fee reduction process.

Approved by the Montgomery County Park Commission November 30, 1992.