

**M-NCPPC Montgomery County Department of Parks - Enterprise Fund
FY05-08 REVENUES vs. EXPENDITURES and ATTENDANCE
ICE RINK SUMMARY**

Updated 10/10/08

Cabin John Ice Rink	FY08	%Δ	FY07	%Δ	FY06	%Δ	FY05
Total Operating Revenue	2,511,663	-17%	3,012,568	-11%	3,390,116	10%	3,081,556
Total Operating Expenditures	(2,338,810)	-10%	(2,604,060)	-11%	(2,939,213)	12%	(2,614,707)
Operating Profit	172,853		408,508		450,903		466,849
Debt Service Payment	(583,956)		(606,888)		(629,765)		(652,755)
Debt Service Subsidy	226,200		116,600		215,700		0
TOTAL Revenue Over/(Under) Expenditures	(184,903)		(81,780)		36,838		(185,906)

Wheaton Ice Arena (Includes Outdoor Rink)	FY08	%Δ	FY07	%Δ	FY06	%Δ	FY05
Total Operating Revenue	1,110,083	-15%	1,306,582	-5%	1,368,987	11%	1,235,656
Total Operating Expenditures	(1,379,992)	-7%	(1,479,296)	-3%	(1,521,179)	25%	(1,218,468)
Operating Profit	(269,909)		(172,714)		(152,192)		17,188
Debt Service Payment	(357,601)		(357,656)		(357,659)		(359,044)
Debt Service Subsidy	306,800		202,400		353,300		0
TOTAL Revenue Over/(Under) Expenditures	(320,710)		(327,970)		(156,551)		(341,856)

Attendance	FY08	%Δ	FY07	%Δ	FY06	%Δ	FY05
Cabin John Ice Rink	286,578	-8%	312,548	1%	310,981	7%	290,418
Wheaton Ice Arena (Includes Outdoor Rink)	122,168	-10%	136,459	-8%	148,882	-1%	149,817
Total Ice Rink Attendance	408,746	-9%	449,007	-2%	459,863	4%	440,235

REVENUE/EXPENDITURE and ATTENDANCE NOTES

ALL RINKS

- * FY05 On-line registration available through ParkPASS
- * FY05 Course offerings were advertised in Recreation & Parks Guide for the first time
- * FY06 (Jan 2006) - Winter Olympics - increased ice skating awareness/attendance (usually impacts this year and next)
- * FY07 Large ice rental customer bought their own rink and dramatically reduced the amount of time rented from our rinks

WHEATON ICE ARENA

- *FY07 - 2 armed robberies in Winter 2007, compressor failure in June 2007 shut down rink for 1 week

ALL RINKS - Change in private lesson revenue collection and instructor payment - affected both revenue & expenditures, charts below show revenues and expenditures for FY05-08 without private lesson revenues or expenditures

Cabin John Ice Rink	FY08	%Δ	FY07	%Δ	FY06	%Δ	FY05
Total Operating Revenue	2,511,663	-4%	2,625,559	4%	2,529,985	10%	2,296,007
Total Operating Expenditures	(2,338,810)	5%	(2,217,051)	7%	(2,079,082)	14%	(1,829,158)
Operating Profit	172,853		408,508		450,903		466,849

Wheaton Ice Arena	FY08	%Δ	FY07	%Δ	FY06	%Δ	FY05
Total Operating Revenue	1,110,083	5%	1,054,363	-4%	1,101,074	22%	902,841
Total Operating Expenditures	(1,379,992)	6%	(1,300,123)	4%	(1,244,181)	26%	(990,018)
Operating Profit	(269,909)		(245,760)		(143,107)		(87,177)

Utility costs - have increased dramatically in past few years - chart below shows costs for ice rinks

Ice Rink Utility Costs	FY08	%Δ	FY07	%Δ	FY06	%Δ	FY05
Cabin John	586,549	4%	565,600	16%	489,400	12%	436,300
Wheaton	357,714	9%	328,800	19%	276,900	24%	223,000

**M-NCPPC Montgomery County Department of Parks - Enterprise Fund
FY05-08 REVENUES vs. EXPENDITURES and ATTENDANCE
INDOOR TENNIS SUMMARY**

Updated 10/10/08

Pauline Betz Addie Tennis Center (Cabin John)	FY08	%Δ	FY07	%Δ	FY06	%Δ	FY05
Total Operating Revenue	764,813	-12%	872,748	9%	797,392	1%	790,488
Total Operating Expenditures	(692,193)	8%	(643,161)	38%	(467,020)	8%	(431,861)
Operating Profit	72,620		229,587		330,372		358,627
CIP	0		(3,680)		0		0
TOTAL Revenue Over/(Under) Expenditures	72,620		225,907		330,372		358,627

Wheaton Indoor Tennis	FY08	%Δ	FY07	%Δ	FY06	%Δ	FY05
Total Operating Revenue	13,711	-97%	426,016	3%	415,566	8%	383,672
Total Operating Expenditures	(194,043)	-60%	(481,800)	24%	(387,582)	21%	(320,026)
Operating Profit	(180,332)		(55,784)		27,983		63,646
CIP	0		(15,240)		(9,605)		0
TOTAL Revenue Over/(Under) Expenditures	(180,332)		(71,024)		18,379		63,646

Attendance	FY08	%Δ	FY07	%Δ	FY06	%Δ	FY05
Pauline Betz Addie Tennis Center	58,510	-28%	81,801	-2%	83,572	1%	82,794
Wheaton Indoor Tennis	0	-100%	51,000	-9%	56,267	-3%	57,966
Indoor Tennis Total Attendance	58,510	-56%	132,801	-5%	139,839	-1%	140,760

REVENUE/EXPENDITURE and ATTENDANCE NOTES**ALL INDOOR TENNIS FACILITIES**

*FY05 On-line registration available through ParkPASS

*FY05 Course offerings first advertised in Recreation & Parks Guide

PAULINE BETZ ADDIE TENNIS CENTER

*Filled to 95% capacity during 32 week winter season

*FY07 - closed extra weeks for color coating of courts

*FY08 - closed Aug thru Nov for lighting/ceiling repairs

WHEATON INDOOR TENNIS

*Attendance decreased due to poor facility condition

*To correct poor condition, facility under major renovation including adding A/C in FY08

*Facility closed all of FY08 (skin damaged twice during construction)

Utility costs - have increased dramatically in past few years - chart below shows costs for indoor tennis facilities

Pauline Betz Addie decreased in FY08 due to facility closure from Aug through November and the installation of energy efficient lights.

Indoor Tennis Utility Costs	FY08	%Δ	FY07	%Δ	FY06	%Δ	FY05
Pauline Betz Addie	66,824	-9%	73,400	32%	55,800	9%	51,300
Wheaton	5,594	-96%	125,500	24%	100,900	14%	88,500

**M-NCPPC Montgomery County Department of Parks - Enterprise Fund
FY05-08 REVENUES vs. EXPENDITURES and ATTENDANCE
EVENT CENTERS SUMMARY**

Updated 10/10/08

Rockwood Manor	FY08	%Δ	FY07	%Δ	FY06	%Δ	FY05
Total Operating Revenue	271,719	-23%	352,372	18%	298,920	-6%	319,564
Total Operating Expenditures	(405,902)	-1%	(408,084)	8%	(378,058)	15%	(327,908)
Operating Profit	(134,183)		(55,712)		(79,138)		(8,344)
CIP	0		0		0		(20,186)
TOTAL Revenue Over/(Under) Expenditures	(134,183)		(55,712)		(79,138)		(28,530)

Seneca Lodge	FY08	%Δ	FY07	%Δ	FY06	%Δ	FY05
Total Operating Revenue	88,065	-33%	131,731	6%	123,868	2%	121,854
Total Operating Expenditures	(123,238)	23%	(100,241)	-9%	(109,643)	50%	(73,061)
TOTAL Revenue Over/(Under) Expenditures	(35,173)		31,490		14,225		48,793

Woodlawn Manor	FY08	%Δ	FY07	%Δ	FY06	%Δ	FY05
Total Operating Revenue	30,780	34%	23,008	-18%	28,172	7%	26,415
Total Operating Expenditures	(40,958)	-3%	(42,046)	-8%	(45,543)	-35%	(70,130)
TOTAL Revenue Over/(Under) Expenditures	(10,178)		(19,038)		(17,371)		(43,715)

Attendance	FY08	%Δ	FY07	%Δ	FY06	%Δ	FY05
Rockwood Manor	16,317	16%	13,716	-12%	15,425	-27%	19,611
Seneca Lodge	8,333	-19%	9,931	-4%	10,312	-4%	10,750
Woodlawn Manor	5,709	-11%	6,317	-112%	13,416	47%	7,105
Event Center Total Attendance	30,359	1%	29,964	-31%	39,153	4%	37,466

REVENUE/EXPENDITURE and ATTENDANCE NOTES**ALL EVENT CENTERS**

* FY08 - Revenues are lower primarily due to using ParkPASS which defers revenue until the reservation date is over vs accounting for the revenue when the reservation is made.

* Event Center numbers are better looked at by number of bookings rather than attendance
ex. a 3 day retreat = 75 patrons while a 1 day special event = 500 patrons

**M-NCPPC Montgomery County Department of Parks - Enterprise Fund
FY05-08 REVENUES vs. EXPENDITURES and ATTENDANCE
PARK FACILITIES - Boats and Trains/Carousel**

Updated 10/10/08

Black Hill Boats	FY08	%Δ	FY07	%Δ	FY06	%Δ	FY05
Total Operating Revenue	116,826	2%	114,760	14%	100,393	8%	93,385
Total Operating Expenditures	(134,439)	48%	(91,132)	20%	(75,801)	59%	(47,725)
TOTAL Revenue Over/(Under) Expenditures	(17,613)		23,628		24,592		45,660

Needwood Boats	FY08	%Δ	FY07	%Δ	FY06	%Δ	FY05
Total Operating Revenue	44,348	151%	17,660	-58%	42,423	-7%	45,796
Total Operating Expenditures	(72,020)	106%	(34,907)	-31%	(50,793)	-1%	(51,244)
TOTAL Revenue Over/(Under) Expenditures	(27,672)		(17,247)		(8,370)		(5,448)

Attendance	FY08	%Δ	FY07	%Δ	FY06	%Δ	FY05
Black Hill Boats	13,585	-26%	17,091	20%	13,715	7%	12,695
Lake Needwood Boats	19,325	64%	6,956	-125%	15,671	19%	12,690

REVENUE/EXPENDITURE and ATTENDANCE NOTES**PARK FACILITIES (BOATS)**

*FY06 - Began offering kayaks - very popular

*FY06 - Began sharing pontoon boat and interpretive driver with Black Hill Nature Programs

*FY07 - The flood on June 30, 2006 closed the Needwood Boat facility for the remainder of the summer

Cabin John Train	FY08	%Δ	FY07	%Δ	FY06	%Δ	FY05
Total Operating Revenue	126,606	26%	100,211	5%	95,357	22%	78,313
Total Operating Expenditures	(70,472)	80%	(39,097)	55%	(25,178)	-13%	(28,823)
TOTAL Revenue Over/(Under) Expenditures	56,134		61,114		70,179		49,490

Wheaton Train and Carousel	FY08	%Δ	FY07	%Δ	FY06	%Δ	FY05
Total Operating Revenue	285,743	27%	225,528	-2%	230,947	9%	211,825
Total Operating Expenditures	(270,772)	219%	(84,882)	-44%	(152,644)	55%	(98,387)
TOTAL Revenue Over/(Under) Expenditures	14,971		140,646		78,303		113,438

Attendance	FY08	%Δ	FY07	%Δ	FY06	%Δ	FY05
Cabin John Train	70,791	14%	60,747	5%	57,669	31%	39,609
Wheaton Train and Carousel	167,165	11%	148,365	0%	148,617	10%	133,735

REVENUE/EXPENDITURE and ATTENDANCE NOTES**PARK FACILITIES (TRAIN/CAROUSEL)**

*FY06 - Expanded both the season (opened earlier in Spring and later in Fall) and the hours opened during the week

*FY06 - Added creative services/programs (party room rental packages and haunted train rides)

**M-NCPPC Montgomery County Department of Parks - Enterprise Fund
FY05-08 REVENUES vs. EXPENDITURES and ATTENDANCE
PARK FACILITIES - Campground, Splash Playground, Mini Golf, Gardens, Camps**

Updated 10/10/08

Little Bennett Campground	FY08	%Δ	FY07	%Δ	FY06	%Δ	FY05
Total Operating Revenue	159,859	20%	133,712	-14%	154,859	-5%	162,490
Total Operating Expenditures	(202,546)	3%	(197,515)	0%	(198,081)	51%	(131,288)
TOTAL Revenue Over/(Under) Expenditures	(42,687)		(63,803)		(43,222)		31,202

South Germantown Splash Playground/Mini Golf	FY08	%Δ	FY07	%Δ	FY06	%Δ	FY05
Total Operating Revenue	207,428	1%	205,106	8%	189,782	-3%	195,356
Total Operating Expenditures	(212,537)	52%	(139,746)	-8%	(151,511)	3%	(146,456)
TOTAL Revenue Over/(Under) Expenditures	(5,109)		65,360		38,271		48,900

Brookside/McCrillis Gardens	FY08	%Δ	FY07	%Δ	FY06	%Δ	FY05
Total Operating Revenue	1,016,471	0%	1,017,266	17%	869,739	2%	855,528
Total Operating Expenditures	(988,912)	0%	(988,875)	14%	(868,622)	4%	(834,817)
TOTAL Revenue Over/(Under) Expenditures	27,559		28,391		1,117		20,711

Camps and Programs	FY08	%Δ	FY07	%Δ	FY06	%Δ	FY05
Total Operating Revenue	94,383	13%	83,265	547%	12,863	0%	0
Total Operating Expenditures	(214,635)	73%	(124,300)	77%	(70,212)	0%	0
TOTAL Revenue Over/(Under) Expenditures	(120,252)		(41,035)		(57,349)		0

Attendance	FY08	%Δ	FY07	%Δ	FY06	%Δ	FY05
Little Bennett Campground	19,802	-3%	20,362	-22%	24,779	-12%	27,768
South Germantown Splash Park/Mini-Golf	49,213	-8%	53,388	9%	48,615	-3%	50,059
Brookside Gardens	96,717	-15%	111,458	12%	97,809	-7%	104,658
Camps and Programs	4,633	46%	2,495	0%	N/A		N/A

ATTENDANCE NOTES**PARK FACILITIES (LITTLE BENNETT CAMPGROUND)**

*Attendance declining due to outdated facility and lack of a water feature amenity, as well as high gas prices

* FY07 - Revenues are lower primarily due to using ParkPASS which defers revenue until the reservation date is over vs accounting for the revenue when the reservation is made.

PARK FACILITIES (SOUTH GERMANTOWN SPLASH PARK/MINI-GOLF)

*FY06 - installed pavilion tent for rent for parties, camps, etc.

*FY08 - repaired spray animal (\$26,000)

PARK FACILITIES (BROOKSIDE GARDENS)

*Attendance fluctuations attributable to Butterfly Show and Light Show programs, both very weather dependent

PARK FACILITIES (CAMPS AND PROGRAMS)

*Successful new program offered beginning summer 2006