




The Maryland-National Capital Park & Planning Commission

May 19, 2011

TO: Montgomery County Planning Board

FROM: Joe Zimmerman, Secretary-Treasurer 

SUBJECT: Enterprise Funds FY 2011, Ninth-Month Financial Report
Including Projections to June 30, 2011- Montgomery County

The nine month financial report and projections to March 31, 2011 are attached. The reasons for the variances are highlighted below.

OVERALL COMMENTS

The FY11 Enterprise Fund projections reflect a net income of \$678,800 which is an increase of \$119,300 or 21% over the approved budget of \$559,500. March 31, 2011 revenues increased \$408,400 or 6% over the same time as last year. Operating revenues are projected to be less than budgeted by \$120,700 or 1% due to forecasting higher revenues than FY10 actuals at the Tennis Facilities and the loss of projected non-collected receivables from the concession vendor at South Germantown Driving Range. Operating expenditures are also projected to be lower than budgeted by \$256,300 or 3%. Overall, ninth month expenditures decreased \$33,600 or less than 1% over the same time as last year. Operating expenditures are lower in personnel due to salary lapses and the mandatory furloughs.

Administrative services are projected to be \$30,600 under budget due to reduced personnel costs. Other non-operating (interest) revenues are less than budgeted due to reduced interest rates.

GOLF COURSES

Golf Course operations projected net loss of \$28,100 is \$84,300 lower than the approved budget gain of \$56,200. This is primarily due to the delinquent and non-collectable receivables from the concession vendor at the South Germantown Driving Range. The Department of Parks assumed responsibility of the site in the fall of 2010 and will reopen the facility in May, 2011. Due to the change in management, the shortened operating season, start-up expenditures and site improvements there will be an overall loss of \$28,100.

ICE RINKS

The Cabin John and Wheaton Ice Skating Facilities increased gross revenues by \$350,000 or 11% compared to the same time period as last year. This is a result of increased participation in class programs, public sessions, rentals and patronage of the pro shop and snack bars. During the winter II class sessions, 4,000 participants registered for skating lessons. Ice rental revenues increased by \$103,000 or 10% over the same time last year. This is due to the ability to accommodate more requests into the schedule. Overall, Cabin John Ice Rink increased revenues \$306,000 or 13% and Wheaton Ice Arena increased revenue \$47,300 or 6% over the same time as

last year. The projected net loss for the Ice Rinks in FY11 is estimated to be \$93,300 or \$378,800 less, compared to a budgeted net loss of \$472,100. Overall, expenditures are projected to decrease by \$204,200 or 7% mainly due to personnel costs lower than budgeted. The Ice Rinks continue to make the annual \$872,600 debt service payment.

TENNIS FACILITIES

The projected net income of \$284,700 is \$91,600 lower than the approved budget of \$376,300. Operating revenues are projected to be \$1,489,100 or \$275,700 lower than the approved budget of \$1,765,600. This will bring operating revenues more in line with FY10 actuals. Although revenue at the Wheaton Tennis Facility continues to grow, the Pauline Betz Addie Tennis Center is down \$42,900 or 8 % in revenues compared to the same time period as last year. This can be directly attributed to the renovation of the Cabin John outdoor courts, poor summer class registration, and the decision not to mail the summer guide as a cost savings measure. Operating expenditures are projected to be \$198,000 less than budgeted mainly due to personnel savings and decreased payments to instructors.

EVENT CENTERS

The projected net loss of \$91,600 is \$8,600 lower than the approved budget of \$83,000. Operating revenue for social and business events has increased \$64,200 or 25% for the first nine months over the same time period as last year. The event centers are operating this year without a park fund subsidy and there is a \$40,500 projected loss in fees and charges from the approved budget due to the management decision to reduce the number of social programs, i.e. the Princess Galas, and concentrate on increasing social and business events. Expenditures are projected to exceed budget by \$27,000 due to facility improvements such as the construction of the tent pad and the purchase of a new tent at Woodlawn Manor.

PARK FACILITIES

The Park Facilities have projected a net income of \$607,100 which is \$75,000 lower than the budgeted net income of \$682,100. In general, all facilities are on target with their budgets with some facilities showing an increase and some showing a decrease in total revenue. Operating revenues have increased \$43,900 or 2% compared to the same time last year. Facility improvements continue at a number of the sites, such as the expansion of the open space at South Germantown Splash Park, the train track repairs and facility improvements at Wheaton and Cabin John Train Stations. The Olney Manor Skate Park opened April 1st for the season.

Attachment: Budget Basis Financial Report for the Nine Months ended March 31, 2011 and Estimations to June 30, 2011

THE MARYLAND-NATIONAL CAPITAL PARK AND PLANNING COMMISSION
MONTGOMERY COUNTY ENTERPRISE FUNDS
BUDGET BASIS FINANCIAL REPORT FOR THE NINE MONTHS ENDED MARCH 31, 2011
AND ESTIMATIONS TO JUNE 30, 2011

	<u>Budget</u>	<u>Actual</u> <u>03/31/11</u>	<u>Projections</u>	<u>Variance</u>	<u>Actual</u> <u>03/31/10</u>	<u>Actual</u> <u>06/30/10</u>
GOLF COURSES						
Revenues	\$ 526,600	\$ 480,316	\$ 517,900	\$ (8,700)	\$ 508,951	\$ 478,950
Expenditures	-	(6,424)	(76,300)	(76,300)	-	(147,169)
Administrative Services	(67,900)	(52,061)	700	700	(47,589)	(68,009)
Operating Income (Loss)	458,700	421,831	374,400	(84,300)	461,362	263,772
Debt Service Payments	(402,500)	(391,381)	(402,500)	-	(385,318)	(434,802)
Other Non-Operating Revenues (Expenses)	-	-	-	-	-	-
Operating Transfers In (out)	-	-	-	-	-	-
Net Income (Loss)	\$ 56,200	\$ 30,450	\$ (28,100)	\$ (84,300)	\$ 76,044	\$ (171,030)

	<u>Budget</u>	<u>Actual</u> <u>03/31/11</u>	<u>Projections</u>	<u>Variance</u>	<u>Actual</u> <u>03/31/10</u>	<u>Actual</u> <u>06/30/10</u>
ICE RINKS						
Revenues	\$ 4,094,500	\$ 3,585,214	\$ 4,208,600	\$ 114,100	\$ 3,235,187	\$ 3,893,598
Expenditures	(3,152,500)	(2,055,396)	(2,948,300)	204,200	(2,178,390)	(2,915,876)
Administrative Services	(541,500)	(414,994)	(481,000)	60,500	(379,342)	(542,121)
Operating Income (Loss)	400,500	1,114,824	779,300	378,800	677,455	435,601
Debt Service Payments	(872,600)	(273,879)	(872,600)	-	(290,826)	(895,571)
Other Non-Operating Revenues (Expenses)	-	-	-	-	-	-
Operating Transfers In (out)	-	-	-	-	10,000	10,000
Net Income (Loss)	\$ (472,100)	\$ 840,945	\$ (93,300)	\$ 378,800	\$ 396,629	\$ (449,970)

	<u>Budget</u>	<u>Actual</u> <u>03/31/11</u>	<u>Projections</u>	<u>Variance</u>	<u>Actual</u> <u>03/31/10</u>	<u>Actual</u> <u>06/30/10</u>
TENNIS FACILITIES						
Revenues	\$ 1,765,600	\$ 1,236,634	\$ 1,489,900	\$ (275,700)	\$ 1,257,726	\$ 1,491,153
Expenditures	(1,075,200)	(612,646)	(877,200)	198,000	(628,689)	(875,390)
Administrative Services	(230,600)	(176,629)	(234,300)	(3,700)	(161,455)	(230,737)
Operating Income (Loss)	459,800	447,359	378,400	(81,400)	487,582	385,026
Debt Service Payments	-	-	-	-	-	-
Other Non-Operating Revenues (Expenses)	16,500	4,698	6,300	(10,200)	7,191	5,600
Operating Transfers In (out)	(100,000)	-	(100,000)	-	-	-
Net Income (Loss)	\$ 376,300	\$ 452,057	\$ 284,700	\$ (91,600)	\$ 474,773	\$ 390,626

	<u>Budget</u>	<u>Actual</u> <u>03/31/11</u>	<u>Projections</u>	<u>Variance</u>	<u>Actual</u> <u>03/31/10</u>	<u>Actual</u> <u>06/30/10</u>
EVENT CENTERS						
Revenues	\$ 471,000	\$ 321,172	\$ 488,700	\$ 17,700	\$ 256,959	\$ 399,153
Expenditures	(493,900)	(328,344)	(520,900)	(27,000)	(330,814)	(537,660)
Administrative Services	(60,100)	(46,077)	(59,400)	700	(42,119)	(60,192)
Operating Income (Loss)	(83,000)	(53,249)	(91,600)	(8,600)	(115,974)	(198,699)
Debt Service Payments	-	-	-	-	-	-
Other Non-Operating Revenues (Expenses)	-	-	-	-	-	-
Operating Transfers In (out)	-	-	-	-	25,000	25,000
Net Income (Loss)	\$ (83,000)	\$ (53,249)	\$ (91,600)	\$ (8,600)	\$ (90,974)	\$ (173,699)

Note: This report includes principal payments and capital outlay and does not include depreciation expense.

THE MARYLAND-NATIONAL CAPITAL PARK AND PLANNING COMMISSION
MONTGOMERY COUNTY ENTERPRISE FUNDS
BUDGET BASIS FINANCIAL REPORT FOR THE NINE MONTHS ENDED MARCH 31, 2011
AND ESTIMATIONS TO JUNE 30, 2011

	Budget	Actual 03/31/11	Projections	Variance	Actual 03/31/10	Actual 06/30/10
PARK FACILITIES						
Revenues	\$ 2,950,400	\$ 2,117,975	2,982,300	\$ 31,900	\$ 2,074,076	\$ 2,956,590
Expenditures	(1,880,300)	(1,211,952)	(1,953,500)	(73,200)	(1,203,014)	(1,844,920)
Administrative Services	(401,500)	(307,581)	(429,100)	(27,600)	(281,156)	(414,745)
Operating Income (Loss)	668,600	598,442	599,700	(68,900)	589,906	696,925
Debt Service Payments	-	-	-	-	-	-
Other Non-Operating Revenues (Expenses)	13,500	5,520	7,400	(6,100)	8,183	6,318
Operating Transfers In (out)	-	-	-	-	-	-
Net Income (Loss)	\$ 682,100	\$ 603,962	\$ 607,100	\$ (75,000)	\$ 598,089	\$ 703,243

	Budget	Actual 03/31/11	Projections	Variance	Actual 03/31/10	Actual 06/30/10
ENTERPRISE ADMIN						
Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Expenditures	(1,301,600)	(1,004,223)	(1,271,000)	30,600	(911,661)	(1,315,804)
Administrative Services	1,301,600	997,342	1,271,000	(30,600)	911,661	1,315,804
Operating Income (Loss)	-	(6,881)	-	-	-	-
Debt Service Payments	-	-	-	-	-	-
Other Non-Operating Revenues (Expenses)	-	-	-	-	-	-
Operating Transfers In (out)	-	-	-	-	-	-
Net Income (Loss)	\$ -	\$ (6,881)	\$ -	\$ -	\$ -	\$ -

	Budget	Actual 03/31/11	Projections	Variance	Actual 03/31/10	Actual 06/30/10
TOTAL - ENTERPRISE						
Revenues	\$ 9,808,100	\$ 7,741,311	\$ 9,687,400	\$ (120,700)	\$ 7,332,899	\$ 9,219,444
Expenditures	(7,903,500)	(5,218,985)	(7,647,200)	256,300	(5,252,568)	(7,636,819)
Administrative Services	-	-	-	-	-	-
Operating Income (Loss)	1,904,600	2,522,326	2,040,200	135,600	2,080,331	1,582,625
Debt Service Payments	(1,275,100)	(665,260)	(1,275,100)	-	(676,144)	(1,330,373)
Other Non-Operating Revenues (Expenses)	30,000	10,218	13,700	(16,300)	15,374	11,918
Operating Transfers In (out)	(100,000)	-	(100,000)	-	35,000	35,000
Net Income (Loss)	\$ 559,500	\$ 1,867,284	\$ 678,800	\$ 119,300	\$ 1,454,561	\$ 299,170

Note: This report includes principal payments and capital outlay and does not include depreciation expense.

updated 05/06/11