




# The Maryland-National Capital Park & Planning Commission

March 19, 2015

**TO:** Montgomery County Planning Board

**FROM:** Joseph C. Zimmerman, Secretary-Treasurer 

**SUBJECT:** Enterprise Funds FY 2015, Seven-Month Financial Report  
Including Projections to June 30, 2015 - Montgomery County

The seven month financial report and projections to June 30, 2015 are attached. The reasons for the variances are highlighted below.

## **OVERALL COMMENTS**

The FY15 Enterprise Fund approved budget has revenues of \$9,719,505, with expenditures of \$8,639,917 for a net income of \$302,588, after transfers and interest income. The revenue projections are \$9,754,895 reflecting an excess in revenue of \$35,390 and the expenditures are projected to be \$8,354,776 resulting in a net income of \$560,919, net of transfers. The increase in revenue is due to higher than expected income at the Ice Rinks and Tennis Facilities which is offset by lower than expected income at the Park Facilities. The decrease in expenditures is the result of delayed hiring of career staff.

## **GOLF COURSES**

The Golf Course operations projected revenues of \$18,607 is lower than the approved budget of \$24,000 and is due to revenue generated by the Montgomery County Revenue Authority (MCRA). According to the lease, in FY13, MCRA is to pay 6 % of net profits over \$5,100,000 for the Little Bennett, Northwest and Needwood golf courses. There is no revenue stipulation in the lease agreement for Sligo Creek Golf Course.

## **ICE RINKS**

The Ice Rinks projected revenues are \$4,767,612, which is \$153,612 more than the approved budget of \$4,614,000. This is due to an increase in leased ice rentals and group lessons.

Expenditures are expected to be \$5,154 higher than budgeted due to emergency repairs needed to maintain operations.

## **TENNIS FACILITIES**

The Tennis Facilities projected revenues are \$1,839,168, which is \$139,924 higher than the approved budget of \$1,699,244. The Pauline Betz Addie Tennis Center had an increase in camp and group lesson registrations while Wheaton Indoor Tennis Center's revenues increased in camps as well as contracted court time.

Expenditures are projected to be \$22,282 over budget. This is mainly due to the increased instructors' costs needed for group lessons and day camps.

### **EVENT CENTERS**

The event centers projected revenues are \$728,944, which is \$45,944 higher than budgeted. There have been more social and business events recently booked than originally anticipated.

The operating expenditures are expected to be over budget by \$10,277, due to additional furniture and fixtures needed to complete the lower level renovation of the Seneca Lodge project.

### **PARK FACILITIES**

The Park Facilities projected revenues are \$2,400,564, which is less than budgeted by \$298,697, due to Brookside Garden's limited programs, rentals, and merchandise sales because of the parking lot construction and new HVAC installation.

Expenditures are estimated to be less than budgeted by \$40,201 mainly due to reduced personnel and supplies and materials at Brookside Gardens. The net income for the park facilities is projected at \$173,326.

### **ENTERPRISE ADMIN**

Enterprise administrative costs are estimated to be below budget by \$282,653 due to vacancies. These administrative costs are allocated to all of the Enterprise facilities.

**THE MARYLAND-NATIONAL CAPITAL PARK AND PLANNING COMMISSION**  
**MONTGOMERY COUNTY ENTERPRISE FUNDS**  
**BUDGET BASIS FINANCIAL REPORT FOR THE SEVEN MONTHS ENDED JANUARY 31, 2015**  
**AND ESTIMATIONS TO JUNE 30, 2015**

	<u>Budget</u>	<u>Actual</u> <u>01/31/15</u>	<u>Projections</u>	<u>Variance</u>	<u>Actual</u> <u>01/31/14</u>	<u>Actual</u> <u>06/30/14</u>
<b>GOLF COURSES</b>						
Revenues	\$ 24,000	\$ 18,607	\$ 18,607	\$ (5,393)	\$ 23,867	\$ 24,038
Expenditures	-	-	-	-	(87,286)	-
Administrative Services	-	-	-	-	(23,146)	-
Operating Income (Loss)	24,000	18,607	18,607	(5,393)	(86,565)	24,038
Debt Service Payments	-	-	-	-	-	-
Other Non-Operating Revenues (Expenses)	-	-	-	-	-	-
Operating Transfers In (out)	-	-	-	-	-	-
Net Income (Loss)	\$ 24,000	\$ 18,607	\$ 18,607	\$ (5,393)	\$ (86,565)	\$ 24,038

	<u>Budget</u>	<u>Actual</u> <u>01/31/15</u>	<u>Projections</u>	<u>Variance</u>	<u>Actual</u> <u>01/31/14</u>	<u>Actual</u> <u>06/30/14</u>
<b>ICE RINKS</b>						
Revenues	\$ 4,614,000	\$ 3,058,351	\$ 4,767,612	\$ 153,612	\$ 2,797,121	\$ 4,600,917
Expenditures	(3,422,398)	(2,064,834)	(3,427,552)	(5,154)	(1,885,630)	(3,140,440)
Administrative Services	(742,200)	(160,738)	(637,438)	104,762	(457,128)	(530,899)
Operating Income (Loss)	449,402	832,779	702,622	253,220	454,363	929,578
Debt Service Payments	-	-	-	-	(227,961)	(222,228)
Other Non-Operating Revenues (Expenses)	800	-	15,200	14,400	-	(3,824)
Operating Transfers In (out)	(400,000)	-	(550,000)	(150,000)	-	-
Net Income (Loss)	\$ 50,202	\$ 832,779	\$ 167,822	\$ 117,620	\$ 226,402	\$ 703,526

	<u>Budget</u>	<u>Actual</u> <u>01/31/15</u>	<u>Projections</u>	<u>Variance</u>	<u>Actual</u> <u>01/31/14</u>	<u>Actual</u> <u>06/30/14</u>
<b>TENNIS FACILITIES</b>						
Revenues	\$ 1,699,244	\$ 1,144,654	\$ 1,839,168	\$ 139,924	\$ 1,171,531	\$ 1,809,204
Expenditures	(1,010,123)	(594,853)	(1,032,405)	(22,282)	(579,899)	(1,041,201)
Administrative Services	(360,928)	(78,053)	(309,535)	51,393	(221,977)	(257,800)
Operating Income (Loss)	328,193	471,748	497,228	169,035	369,655	510,203
Debt Service Payments	-	-	-	-	-	-
Other Non-Operating Revenues (Expenses)	5,300	4,324	-	(5,300)	2,938	8,569
Operating Transfers In (out)	-	-	(252,000)	(252,000)	-	-
Net Income (Loss)	\$ 333,493	\$ 476,072	\$ 245,228	\$ (88,265)	\$ 372,593	\$ 518,772

	<u>Budget</u>	<u>Actual</u> <u>01/31/15</u>	<u>Projections</u>	<u>Variance</u>	<u>Actual</u> <u>01/31/14</u>	<u>Actual</u> <u>06/30/14</u>
<b>EVENT CENTERS</b>						
Revenues	\$ 683,000	\$ 477,073	\$ 728,944	\$ 45,944	\$ 402,810	\$ 712,557
Expenditures	(641,698)	(345,742)	(651,975)	(10,277)	(379,059)	(619,543)
Administrative Services	(118,200)	(25,628)	(101,633)	16,567	(72,884)	(84,647)
Operating Income (Loss)	(76,898)	105,703	(24,664)	52,234	(49,139)	8,367
Debt Service Payments	-	-	-	-	-	-
Other Non-Operating Revenues (Expenses)	-	181	600	600	-	174
Operating Transfers In (out)	(200,000)	-	(20,000)	180,000	-	-
Net Income (Loss)	\$ (276,898)	\$ 105,884	\$ (44,064)	\$ 232,834	\$ (49,133)	\$ 8,541

Note: This report includes principal payments and capital outlay and does not include depreciation expense.

**THE MARYLAND-NATIONAL CAPITAL PARK AND PLANNING COMMISSION**  
**MONTGOMERY COUNTY ENTERPRISE FUNDS**  
**BUDGET BASIS FINANCIAL REPORT FOR THE SEVEN MONTHS ENDED JANUARY 31, 2015**  
**AND ESTIMATIONS TO JUNE 30, 2015**

	<u>Budget</u>	<u>Actual</u> <u>01/31/15</u>	<u>Projections</u>	<u>Variance</u>	<u>Actual</u> <u>01/31/14</u>	<u>Actual</u> <u>06/30/14</u>
<b>PARK FACILITIES</b>						
Revenues	\$ 2,699,261	\$ 1,517,440	\$ 2,400,564	\$ (298,697)	\$ 1,943,642	\$ 2,930,902
Expenditures	(1,566,270)	(834,763)	(1,526,069)	40,201	(1,099,392)	(1,956,300)
Administrative Services	(778,100)	(168,486)	(668,169)	109,931	(456,020)	(556,495)
Operating Income (Loss)	354,891	514,191	206,326	(148,565)	388,230	418,107
Debt Service Payments	-	-	-	-	-	-
Other Non-Operating Revenues (Expenses)	1,900	4,376	17,000	15,100	3,676	9,453
Operating Transfers In (out)	(185,000)	-	(50,000)	135,000	-	-
Net Income (Loss)	\$ 171,791	\$ 518,567	\$ 173,326	\$ 1,535	\$ 391,906	\$ 427,560

	<u>Budget</u>	<u>Actual</u> <u>01/31/15</u>	<u>Projections</u>	<u>Variance</u>	<u>Actual</u> <u>01/31/14</u>	<u>Actual</u> <u>06/30/14</u>
<b>ENTERPRISE ADMIN</b>						
Revenues	\$ -	\$ 910	\$ -	\$ -	\$ 1,939	\$ 1,107
Expenditures	(1,999,428)	(1,180,666)	(1,716,775)	282,653	(1,221,490)	(1,616,236)
Administrative Services	1,999,428	432,905	1,716,775	(282,653)	1,231,155	1,429,841
Operating Income (Loss)	-	(746,851)	-	-	11,604	(185,288)
Debt Service Payments	-	-	-	-	-	-
Other Non-Operating Revenues (Expenses)	-	-	-	-	-	-
Operating Transfers In (out)	-	-	-	-	-	-
Net Income (Loss)	\$ -	\$ (746,851)	\$ -	\$ -	\$ 11,604	\$ (185,288)

	<u>Budget</u>	<u>Actual</u> <u>01/31/15</u>	<u>Projections</u>	<u>Variance</u>	<u>Actual</u> <u>01/31/14</u>	<u>Actual</u> <u>06/30/14</u>
<b>TOTAL - ENTERPRISE</b>						
Revenues	\$ 9,719,505	\$ 6,217,035	\$ 9,754,895	\$ 35,390	\$ 6,340,910	\$ 10,078,725
Expenditures	(8,639,917)	(5,020,858)	(8,354,776)	285,141	(5,252,756)	(8,373,720)
Administrative Services	1,079,588	1,196,177	1,400,119	320,531	1,088,154	1,705,005
Operating Income (Loss)	-	-	-	-	(227,961)	(222,228)
Debt Service Payments	8,000	8,881	32,800	24,800	6,614	14,372
Other Non-Operating Revenues (Expenses)	(785,000)	-	(872,000)	(87,000)	-	-
Operating Transfers In (out)	302,588	-	560,919	258,331	866,807	1,497,149
Net Income (Loss)	\$ 302,588	\$ 1,205,058	\$ 560,919	\$ 258,331	\$ 866,807	\$ 1,497,149

4