

THE MARYLAND-NATIONAL CAPITAL PARK AND PLANNING COMMISSION

Department of Park and Planning, Montgomery County, Maryland
9500 Brunett Avenue • Silver Spring, Maryland 20901AGENDA DATE: March 21, 2002

March 14, 2002

TO: Montgomery County Planning Board

VIA: Donald K. Cochran, Director of Parks

FROM: Jerry Bush, Administrative Supervisor, Enterprise Office
Karen Warnick, Administrative Specialist, Enterprise Office

SUBJECT: FY03 User Fee Schedules - Enterprise Fund

STAFF RECOMMENDATION: Approval of Proposed FY03 Enterprise Fund User Fees.

Per the Department's User Fee Policy, Enterprise staff has performed its annual review of the Enterprise Fund user fees for policy compliance and cost basis, and presents its fee recommendations for consideration and approval by the Board. Regular and timely fee adjustments are necessary to keep our fees competitive with comparable public and private self-supporting facilities or programs and/or to respond to market influences which affect pricing, user demand, etc.

Background

In accordance with the Department's Policy on User Fees (attached), Enterprise user fee recommendations go to the Planning Board on an annual basis. Consistent with the Department's user fee policy, user fees for self-supporting Enterprise facilities, services, and programs are established at a level which: (1) is competitive with comparable public and private facilities and services in the area; (2) can reasonably be expected to generate sufficient revenue to sustain administrative, operating, and maintenance costs; (3) is likely to generate surplus operating income to fund capital improvements at existing and developing facilities; and (4) reflects user demand and patterns of use.

Prior to developing the proposed user fee schedules for the following year, staff conducts surveys of other local jurisdictions' user fees for similar facilities (attached). This information, in concert with input from our facility managers, attendance information and user

patterns for each facility, and the financial picture of individual facilities and the Enterprise Fund as a whole, is used to draft the recommended schedule of fees.

Not all fees are recommended to increase or change on a yearly basis. Some fees, such as security deposits, are not necessarily affected by market influences or inflation, and may remain unchanged for several years running. Fees for certain family oriented activities such as boat rentals, the carousel, and train rides remain fairly static in the marketplace over a period of years, with only occasional, incremental increases, which we try to mirror or even initiate. In other instances, it is a judgement call by staff to leave selected fees at current and past levels in order to enhance usage, and/or when we believe a particular product or service level we offer does not command a fee commensurate with or higher than other competitive facilities.

For FY02 into FY03, staff is recommending the following changes in the Enterprise Fund user fees. A full explanation of the rationale for these changes is provided as Attachment 1 in the supporting documentation. A full listing of the fee schedules is provided in Attachment 2.

Golf Courses

- Northwest and Needwood - Increase the 9-hole weekend greens fee by \$1 and the 18-hole weekend fee by \$2.
- Needwood Executive Nine - Increase the 9-hole weekend greens fee by \$1.
- Little Bennett - Increase the 9-hole weekend greens fee by \$3 and the 18-hole weekend greens fee by \$6.
- White Oak - Increase all 18-hole greens fees by \$1.
- All Courses - Increase the private lesson fee by \$5, and implement a new fee of \$13.50 per hour per person for junior golf camps (ages 7-17), formerly conducted through the Department of Recreation.

Ice Rinks

- Cabin John - Increase all general admission fees by \$.50; increase the moves/freestyle seasonal admission fee by \$1 for a 45 minute session; increase the fee to lease the small studio rink by \$10 per hour for hockey usage and \$25 per hour for regular usage, making the fee \$150 per hour for both types of usage.
- Wheaton - Increase all general admission fees by \$.25 except the cheapskate session for which a \$.50 increase is proposed; increase the moves/freestyle pick-up admission fee by \$1.
- Both Rinks - Implement a new admission fee of \$3 for children ages 3-4; change the age bracket for child admission from 6-10 to 5-10; increase skate rental by \$.25; increase party room rental by \$5 per hour; increase dance admission by \$.50; and increase the fee to lease the full size rinks by \$20 per hour.

Indoor Tennis

- Cabin John - Increase four of the summer spot time fees, to include: a \$2 increase in the weekday daytime spot time from \$8 to \$10 per hour; a \$6 and \$4 per hour increase, respectively, in the weekend 7am and 7pm-9pm spot time fees to bring both of them to \$12 per hour (the current 8am-6pm fee); and a \$4 per hour increase in the weekend 9pm-11pm fee from \$6 to \$10 per hour.

Conference Centers

- Rockwood Manor - Increase the Day Use - Social Package #3 fee (for 7 consecutive hours) by \$150 from \$850 to \$1000.

Park Facilities

- Black Hill Boats - Increase pontoon ride by \$1 per ride from \$2 to \$3, the daily launching permit by \$1 per day, and the annual launching permit by \$5 per year.
- Lake Needwood Boats - Increase pedal boat rental by \$.25 per half hour, and increase the annual launching permit by \$5 per year.
- Stables - The concessionaires have requested several fee increases, new fees, or new fee categories in their lesson programs and boarding fees.
- Public Gardens - Implement a new fee of \$4 per person for ages 13 and older for the Butterfly Show and a new fee of \$15 per car on Fridays, Saturdays, and Sundays for the Holiday Light Show.

Attachments

ENTERPRISE FUND USER FEES PROPOSAL

Staff is forwarding recommended Enterprise Fund fee schedules (Attachment 2) and surveys of similar public and private facilities in the area (Attachment 3) for the Planning Board's review and consideration. We believe that the proposed FY03 fees are consistent with the four elements of the Department's policy on user fees (Attachment 4).

Following is the staff justification behind the recommended fee adjustments.

Golf Courses

Background

The Department of Park and Planning currently operates Northwest Golf Course (27 holes), Needwood Golf Course (18 holes with a 9-hole Executive Course), Little Bennett Golf Course (18 holes), Sligo Golf Course (9 holes), and White Oak Golf Course (9 holes).

For the past two years, poor weather conditions, combined with increased competition from new facilities, contributed to a 5.1% decrease in the total number of rounds played in FY01 compared to FY00, and a 9.5% decrease in FY00 compared to FY99. The construction of golf cart paths at Northwest Golf Course also contributed to the decrease in plays for FY01. A solid performance at Needwood Golf Course during this time frame and regular greens fee increases at all the courses helped to offset the effect of declining rounds and to avoid a worst-case financial scenario for the golf course program and the Enterprise Fund as a whole. Through six months of the current fiscal year, FY02 revenues are up across the board and are projected to exceed FY01 actuals by a comfortable margin, weather permitting.

Fee increases at the golf courses over the past several years have routinely been in the 6%-10% per year range, significantly outpacing the modest yearly increases in the consumer price index. However, golf in general continues to rise in cost at a fast pace, both to the consumer and to the golf course operators who must pay ever increasing costs to maintain course conditions and pay for repairs and capital improvements to the facilities. While our fees continue to increase, they remain competitive with other local government-owned and -operated courses that operate unsubsidized by tax revenue.

Most golf courses have experienced declining rounds in the past several years due to new golf courses/facilities entering the market with no commensurate increase in

the number of golfers. Some private golf courses are slashing greens fees to levels they cannot possibly sustain in order to stave off the declining rounds, possibly in the hope of the market rebounding before their money runs out.

Our golf courses are going through much the same exercise, not necessarily from the standpoint of slashing fees, but certainly in trying to determine how to recover, maintain, or even increase business through a combination of price incentives, better playing conditions, facility facelifts, additional amenities, and better service. The costs associated with this effort resulted in a 15.1% increase in operating expenditures for FY00 versus FY99. Through budget year FY03, this higher level of expenditures, adjusted for inflation, will continue unabated as we make a variety of improvements to keep our golf courses competitive.

Though fee increases might seem unwise in the current market and economic climate, selected fee increases are a necessary part of the above effort to ensure that revenues do not decline thereby jeopardizing the Enterprise Fund's ability to pay for ongoing, as well as much needed future, capital improvements to the golf courses. Examples of unfunded, high priority projects include irrigation system repairs and replacement at Needwood Golf Course and a new clubhouse at Sligo Golf Course.

In view of the current state of the golf market and the economy, no fee increases are being recommended for weekday play with the exception of White Oak Golf Course. Weekend increases, however, are being recommended at most of the courses, as weekend play is still in high demand. The specific fee recommendations are as follows.

FY03 Fee Recommendations

Little Bennett Golf Course - Greens fees at Little Bennett still lag behind those at other local courses that compare in features, amenities, and quality of playing conditions. For instance, an 18-hole weekend round at Hampshire Greens, the Revenue Authority's flagship course, costs \$59, riding cart included. At Little Bennett, the cost is \$52. Therefore, staff is recommending a \$3 increase for a 9-hole weekend round and a \$6 increase for an 18-hole weekend round.

A similar move was made two years ago to begin to bring Little Bennett's fees to a level which is commensurate with the quality of play at this fine course. At that time, the Planning Board approved a \$5 increase for an 18-hole weekday round and an \$8 increase for an 18-hole weekend round. This action, along with the currently recommended increase, will bring Little Bennett's fees more on par (no pun intended) with other, comparable high-end golf courses in the area.

Northwest and Needwood Golf Courses - Staff recommends a \$1 increase at both courses for a 9-hole weekend round and a \$2 increase for an 18-hole weekend round. For the Needwood Executive Nine, staff recommends a \$1 per 9-hole round increase on the weekends.

White Oak Golf Course - Staff recommends a \$1 increase for all 18-hole rounds, weekday and weekend.

All Courses - Staff recommends increasing the private lesson fee by \$5 per half hour lesson, from \$40 to \$45.

Staff recommends a new fee of \$13.50 per hour, per person for junior golf camps at Little Bennett, Needwood, and Northwest. This program was conducted previously through the Montgomery County Recreation Department ("MCRD") which used a combination of sites throughout the County to conduct their camps. With the anticipated FY03 budget constraints, Recreation decided to discontinue a number of their summer camps and focus their resources on their core program offerings.

Since summer golf camps are a logical extension of the lesson program already offered at our courses, our golf course managers have been working to develop a camp program in place of those previously run through Recreation. Since the program details at each course are still in the developmental stages, we are proposing a per-hour charge which could then be extrapolated to fit the specific number of days and hours offered for each camp once those decisions have been made.

Ice Rinks

Background

The Department of Park and Planning operates two ice rinks, one each at Cabin John and Wheaton Regional Parks. Both facilities provide general and special sessions; skate rentals; snack bars; party room rentals; group and private lessons; ice rentals for hockey, parties, club activities, or moves/freestyle; and other special skating activities.

A reconstructed and expanded Cabin John Ice Rink opened in FY00 and revenues have generally lived up to or exceeded expectations. Staff had anticipated that this rink would need to gross \$2.5 to \$3 million per year (in today's dollars) to be able to carry all or at least a portion of its debt service for the improvements. The facility generated more than \$2.4 million for FY01 and nearly \$2.1 million to-date for FY02.

A new, enclosed ice rink in Wheaton Regional Park opened in November 2000. This ice rink is in the same general market area as Wells Ice Rink in College Park and the relatively new Garden's Ice House in nearby Fairland Regional Park, a privately-built and -operated facility that features three sheets of ice, a fully stocked pro shop, and other state-of-the-art features that have been well received by the skating public. In spite of the nearby competition, revenues at Wheaton through the first eight months of FY02 are a promising \$630K out of a projected potential of \$900k to \$1 million per year.

FY03 Fee Recommendations

Cabin John - Staff recommends a \$.50 increase in all general admission fees including cheapskate, and a \$1 increase in the seasonal moves/freestyle fee for a 45 minute session. Also recommended are increases of \$10 per hour and \$25 per hour, respectively, for hockey rentals and regular rentals on the studio rink, bringing both uses to \$150 per hour.

Wheaton - Staff recommends a \$.25 increase in child, regular, holiday, and senior admission fees for general sessions and a \$.50 increase for cheapskate sessions (Cheapskate admission includes skate rental).

Both Rinks - Increases are being recommended for both rinks for 2-hour dance sessions (\$7 to \$7.50), prime time ice rental (\$210 to \$230 per hour), non-prime time ice rental (\$185 to \$205), moves/freestyle pick-up (\$8 to \$9), skate rental (\$2.75 to \$3), and party room rental (\$25 to \$30 per hour).

This year, staff is recommending two changes to the fee schedule for children. Currently, children age 5 and under are admitted for free if accompanied by a paying adult, one free child admission per adult. Any additional children, 5 years old or younger, per paying adult, or any children in that age bracket with a non-paying adult are charged the regular child rate. Administratively, this is a difficult situation to explain and manage.

Many 5 year olds currently end up paying the child rate due to the administrative restrictions on receiving a free admission. Since 5 year olds represent a significant segment of our users for selected general sessions, staff recommends that the age bracket for the child admission fee be changed to include 5 year olds.

In addition, staff recommends a new fee of \$3 for tots, ages 3-4. Tots is a recognized category in our popular group lesson program, and, as with the 5 year olds, they also represent a significant segment of our clientele during selected

sessions. Other area rinks have similar tot fees, or they charge their regular child fee to children as young as three. Staff believes that it is appropriate and reasonable to collect a nominal admission fee from this user group.

Indoor Tennis

Background

The Department of Park and Planning operates two indoor tennis facilities, Cabin John and Wheaton. Both tennis centers provide six courts, one of which is generally available for spot-time play by the hour. The majority of the time on the remaining courts is allocated by lottery for seasonal reservations only. A number of courts on selected days and times (usually non-prime times) are set aside for the group lesson program. This program is very successful, especially at Cabin John.

Revenues at Cabin John continue to improve even after nearly 10 years of self-operation. The seasonal reservations are consistently near capacity (95% or above). The lesson program, facility upgrades, and reasonable fees appear to be contributing factors to continuing improvements in this program. Wheaton does not benefit from the same popularity as Cabin John, but it continues to more than cover its operating expenses.

FY03 Fee Recommendations

Cabin John - Last year, all the seasonal and spot time fees for the 32 week winter season were increased, while the summer rates remained the same. This year, staff is recommending a \$2 increase in the summer weekday fee, 6am to 5pm, from \$8 to \$10. For the summer weekend fees, staff recommends increasing the fee for the 9pm and 10pm time slots from \$6 to \$10, and increasing the fees for the 7am, 7pm, and 8pm time slots to \$12 to match the current 8am to 6pm fee.

Wheaton - Wheaton's tennis program still has room to grow, and staff does not recommend any fee increases at this time.

Conference Centers

Background

The Department currently operates three rental facilities which are accounted for in the Enterprise Fund: Woodlawn Manor, Rockwood Manor, and Seneca Lodge. Collectively, the three rental facilities produced revenue in excess of operating

expenditures for the first time in FY01 with the help of the Park Fund subsidy. Efforts have been initiated to explore a partnering relationship with selected caterers to increase the revenue flow to the conference centers.

FY03 Fee Recommendations

Staff is recommending one fee increase at Rockwood Manor in the Social Package #3 (for a 7 consecutive hour block of time) of \$150, from \$850 to \$1000. The square footage of the two rooms included with package #3 is comparable to the square footage of Seneca Lodge which has a fee of \$1000 for a similar package, and Rockwood has been considered a good deal at \$850.

At this time, staff recommends no other fee adjustments for the conference centers.

Park Facilities

Background

Park Facility operations in the Enterprise Fund include: Lake Needwood and Black Hill Boats; Little Bennett Campground; regional park picnic pavilions; Wheaton and Cabin John Miniature Trains; Wheaton Carousel; enterprise programs at the public gardens; South Germantown Mini-Golf and Splash Playground (opening this year); and the concessionaire-operated riding stables.

FY03 Fee Recommendations

Boating Operations - The boating operations at Little Seneca Lake in Black Hill Regional Park and Lake Needwood in Rock Creek Regional Park are popular summer activities. In the past few years, all the docks have been replaced at Needwood, and the Black Hill docks have undergone significant repairs. Also, we are near the end of a 3-year effort to replace many of the boats at both facilities.

At Black Hill, the pontoon ride is very popular on the weekends, and the ride frequently includes some form of interpretive program about the lake and its surroundings. Staff is recommending a \$1 per ride increase, from \$2 to \$3, for this pontoon ride.

Staff is recommending a \$.25 per half hour increase from \$4.50 to \$4.75 in the pedal-boat rental fees at Lake Needwood. Black Hill does not have pedal boats.

For patrons with their own boats, Black Hill and Needwood have annual and daily water craft launching permits. The annual permits are very popular at Black Hill. Black Hill also leases mooring stakes on an annual basis so that boat owners may leave their craft at the lake for the summer. Staff is recommending a \$5 increase for the annual launching permit from \$45 to \$50, and a \$1 increase in the daily permit from \$4 to \$5 at Black Hill only. Very few daily permits are sold at Lake Needwood, and we do not want to discourage the infrequent user by raising the fee at this time.

Little Bennett Campground - No fee increases are recommended for the campground.

Picnic Pavilions - No fee increases are recommended for the pavilions. The fees were increased two years ago and are still competitive with similar facilities.

Miniature Train and Carousel - No fee increases are recommended for these rides. They are children- and family-oriented activities, and staff feels that they are priced in-line with comparable operations.

Miniature Golf and Splash Playground - The South Germantown Miniature Golf and Splash Playground is scheduled to open in late Spring 2002. Fees were adopted last year in anticipation of a Spring 2001 opening. No changes to the adopted fees are recommended until these facilities open and staff has a chance to evaluate the appropriateness of the fees in relation to the demand and the cost of providing the services. However, staff believes that the currently approved fees are quite reasonable, and we do anticipate an increase or even a restructuring of the fees for next season.

Public Gardens - Brookside and McCrillis - Staff for the public gardens is recommending two new fees for the Butterfly Show and the Holiday Light Show held at Brookside Gardens.

For the Butterfly Show, staff recommends retaining the \$3 fee for children ages 3-12 (children ages 2 and under would continue to be admitted free as in the past). For ages 13 and older, staff recommends a new fee of \$4 per person. In the past, the current \$3 per person fee applied for all ages 3 and up. As justification for this new fee, staff cites an increase of 30% in chrysalis costs and the need for additional staffing to assist with school groups and on heavy visitation days.

For the Holiday Light Show, staff recommends retaining the \$10 per car fee for Monday through Thursday visitation and adding a new fee of \$15 per car for Fridays, Saturdays, and Sundays. The \$10 per-car fee currently applies seven days a week. Staff recommends the higher \$15 per-car fee to pay for additional staffing during the busiest visitation days of Friday through Sunday, and as a means of encouraging more visitors to attend during less busy times.

No other fee increases are recommended for the public gardens at this time.

Stables - The Department has 3 concessionaire-operated stables: Meadowbrook Stables, Potomac Horse Center, and Wheaton Stables. Each stables agreement requires Commission approval for any fee increases and specifies that any annual increase that is no more than six percent (6%) higher than the charge set during the previous year shall be considered reasonable. Nothing in the agreements specifically prevents the Planning Board from approving fee increases in excess of 6% per year.

The attached fee sheets contain a summary listing of the major program or service fees at each facility for your review and approval. A more complete schedule of fees for Meadowbrook and Potomac are attached (Attachment 5). Wheaton's fee schedule is complete as listed in the summary fee sheet in Attachment 2. All three stables operations have recommended a series of fee increases, new fees, or new fee categories. When calculated on per-year basis, only a select few of the recommended fee increases exceed the 6% reasonableness test for annual fee increases provided for in the stables agreements.

Stables operators cite a combination of increasing costs that have outpaced fee increases and/or fees that were too low to begin with as the reasons behind the larger than normal increases. In view of the fact that all three operations operate at marginal profit levels or no profit at all, staff believes that these increases are reasonable and necessary and recommend Board approval.

PARK ENTERPRISE FACILITY/USER FEES

Proposed
March 2002

GOLF COURSES						
	CURRENT CHARGE	EFFECTIVE DATE	PROPOSED CHARGE	ADJUST RATE	EFFECTIVE DATE	
Northwest Golf Course						
1	9 Holes					
2	Regular - Weekday	16.00	Apr-01	No Change		Apr-01
3	Regular - Weekend	19.00	Apr-01	20.00	5%	Apr-02
4	Senior - Weekday	14.00	Apr-01	No Change		Apr-01
5	Junior - Weekday	13.00	Apr-01	No Change		Apr-01
6	18 Holes					
7	Regular - Weekday	26.00	Apr-01	No Change		Apr-01
8	Regular - Weekend	31.00	Apr-01	33.00	6%	Apr-02
9	Senior - Weekday	22.00	Apr-01	No Change		Apr-01
10	Junior - Weekday	21.00	Apr-01	No Change		Apr-01
Needwood Golf Course						
11	9 Holes					
12	Regular - Weekday	16.00	Apr-01	No Change		Apr-01
13	Regular - Weekend	19.00	Apr-01	20.00	5%	Apr-02
14	Senior - Weekday	14.00	Apr-01	No Change		Apr-01
15	Junior - Weekday	13.00	Apr-01	No Change		Apr-01
16	18 Holes					
17	Regular - Weekday	26.00	Apr-01	No Change		Apr-01
18	Regular - Weekend	31.00	Apr-01	33.00	6%	Apr-02
19	Senior - Weekday	22.00	Apr-01	No Change		Apr-01
20	Junior - Weekday	21.00	Apr-01	No Change		Apr-01
21	Executive Nine - 9 Holes					
22	Regular - Weekday	11.00	Apr-01	No Change		Apr-01
23	Regular - Weekend	13.00	Apr-01	14.00	8%	Apr-02
24	Senior - Weekday	10.00	Apr-01	No Change		Apr-01
25	Junior - Weekday	10.00	Apr-01	No Change		Apr-01
Little Bennett Golf Course						
26	9 Holes					
27	Regular - Weekday	17.00	Apr-01	No Change		Apr-01
28	Regular - Weekend	20.00	Apr-01	23.00	15%	Apr-02
29	Senior - Weekday	15.00	Apr-01	No Change		Apr-01
30	Junior - Weekday	14.00	Apr-01	No Change		Apr-01
31	18 Holes					
32	Regular - Weekday	32.00	Apr-01	No Change		Apr-01
33	Regular - Weekend	40.00	Apr-01	46.00	15%	Apr-02
34	Senior - Weekday	24.00	Apr-01	No Change		Apr-01
35	Junior - Weekday	22.00	Apr-01	No Change		Apr-01
Sligo Golf Course						
36	9 Holes					
37	Regular - Weekday	13.00	Apr-01	No Change		Apr-01
38	Regular - Weekend	16.00	Apr-01	No Change		Apr-01
39	Senior - Weekday	11.00	Apr-01	No Change		Apr-01
40	Junior - Weekday	11.00	Apr-01	No Change		Apr-01
41	18 Holes					
42	Regular - Weekday	22.00	Apr-01	No Change		Apr-01
43	Senior - Weekday	19.00	Apr-01	No Change		Apr-01
44	Junior - Weekday	19.00	Apr-01	No Change		Apr-01
White Oak Golf Course						
45	9 Holes					
46	Regular - Weekday	10.00	Apr-01	No Change		Apr-01
47	Regular - Weekend	12.00	Apr-01	No Change		Apr-01
48	Senior - Weekday	8.00	Apr-01	No Change		Apr-01
49	Junior - Weekday	7.00	Apr-01	No Change		Apr-01
50	18 Holes					
51	Regular - Weekday	15.00	Apr-01	16.00	7%	Apr-02
52	Senior - Weekday	13.00	Apr-01	14.00	8%	Apr-02
53	Junior - Weekday	12.00	Apr-01	13.00	8%	Apr-02
All Golf Courses						
54	Golf Cart					
55	Per Person - 9 Holes	8.00	Apr-98	No Change		Apr-98
56	Per Person - 18 Holes	12.00	Apr-98	No Change		Apr-98
57	Private Lessons					
58	Regular - Per Lesson	40.00	Apr-01	45.00	13%	Apr-02
59	Leagues					
60	Administrative Fee per person per round	2.00	Apr-98	No Change		Apr-98
61	Summer Camp					
62	Per Hour - Per Person (Ages 7-17)	New Fee		13.50		Apr-02

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PARK ENTERPRISE FACILITY/USER FEES

Proposed
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ICE RINKS						
	CURRENT CHARGE	EFFECTIVE DATE	PROPOSED CHARGE	ADJUST RATE	EFFECTIVE DATE	
Cabin John						
General Admission - 2 hours						
1	Tot - (ages 3 to 4)	New Fee	3.00		Sep-02	
2	Child - (change from ages 6 to 10 to ages 5 to 10)	4.50	Sep-99	5.00	11%	Sep-02
3	Regular (11 & over)	5.50	Sep-99	6.00	9%	Sep-02
4	Holidays - All Ages	5.50	Sep-99	6.00	9%	Sep-02
5	Sr Citizen (60+) -Wkday (Gen or Adult Session only)	4.50	Sep-99	5.00	11%	Sep-02
6	Cheapskate -Wkday Special Session (incl skates)	5.00	Sep-99	5.50	10%	Sep-02
7	Dance Admission					
8	Dance - 2 hours	7.00	Sep-99	7.50	7%	Sep-02
9	Dance - 2-1/2 hours	8.00	Sep-99	8.50	6%	Sep-02
10	Lessons - Per Person					
11	Group Lessons (Series) - Regular *	75.00	Sep-01	No Change		Sep-01
12	Group Lessons (Series) - Advanced **	80.00	Sep-01	No Change		Sep-01
13	Private Lessons - 30 minutes **	24.00-unlimited	Sep-00	No Change		Sep-00
14	Private Lessons - 15 minutes **	12.00-unlimited	Sep-00	No Change		Sep-00
15	Semi-Private (2 Persons) - 30 Minutes **	12.00-unlimited	Sep-00	No Change		Sep-00
16	Lease Time - 30 minutes					
17	Prime Time (5pm-10pm, M-F, all day S & S)	210.00	Sep-00	230.00	10%	Sep-02
18	Non-Prime Time	185.00	Sep-00	205.00	11%	Sep-02
19	Party Rental (1 1/2 hr) - First 100 people	315.00	Sep-00	No Change		Sep-00
20	Party Rental - per person above 100 up to 450	3.00	Sep-00	No Change		Sep-00
21	Party Rental - Refundable Security Deposit	100.00	Sep-00	No Change		Sep-00
22	Small Rink - Regular	125.00	Apr-95	150.00	20%	Sep-02
23	Small Rink - Hockey	140.00	Sep-99	150.00	7%	Sep-02
24	Moves/Freestyle - 15 minutes					
25	Seasonal	7.00	Sep-99	8.00	14%	Sep-02
26	Pick-up	8.00	Sep-99	9.00	13%	Sep-02
27	Pick-up Hockey					
28	Pick-up Hockey	10.00	Sep-99	No Change		Sep-99
29	Skate Rental					
30	Per Pair - All Ages	2.75	Sep-00	3.00	9%	Sep-02
31	Party Room Rental					
32	Room Rental - Per Hour	25.00	Sep-00	30.00	20%	Sep-02
33	Party Room - Refundable Security Deposit	50.00	Sep-00	No Change		Sep-00
34	Summer Camp - 1 week					
35	Camp - 1/2 day	150.00	Sep-98	No Change		Sep-98
36	Wheaton					
37	General Admission - 2 hours					
38	Tot - (ages 3 to 4)	New Fee	3.00		Sep-02	
39	Child - (change from ages 6 to 10 to ages 5 to 10)	4.50	Sep-00	4.75	6%	Sep-02
40	Regular (11 & over)	5.50	Sep-00	5.75	5%	Sep-02
41	Holidays - All Ages	5.50	Sep-00	5.75	5%	Sep-02
42	Sr Citizen (60+) -Wkday (Gen or Adult Session only)	4.50	Sep-00	4.75	6%	Sep-02
43	Cheapskate -Wkday Special Session (incl skates)	5.00	Sep-00	5.50	10%	Sep-02
44	Dance Admission					
45	Dance - 2 hours	7.00	Sep-99	7.50	7%	Sep-02
46	Lessons - Per Person					
47	Group Lessons (Series) - Regular *	75.00	Sep-01	No Change		Sep-01
48	Group Lessons (Series) - Advanced **	80.00	Sep-01	No Change		Sep-01
49	Private Lessons - 30 minutes **	24.00-unlimited	Sep-00	No Change		Sep-00
50	Private Lessons - 15 minutes **	12.00-unlimited	Sep-00	No Change		Sep-00
51	Semi-Private (2 Persons) - 30 Minutes **	12.00-unlimited	Sep-00	No Change		Sep-00
52	Lease Time - 30 minutes					
53	Prime Time (5pm-10pm, M-F, all day S & S)	210.00	Sep-00	230.00	10%	Sep-02
54	Non-Prime Time	185.00	Sep-00	205.00	11%	Sep-02
55	Party Rental (1 1/2 hr) - First 100 people	315.00	Sep-00	No Change		Sep-00
56	Party Rental - per person above 100 up to 450	3.00	Sep-00	No Change		Sep-00
57	Party Rental - Refundable Security Deposit	100.00	Sep-00	No Change		Sep-00
58	Moves/Freestyle					
59	Pick-up	8.00	Dec-00	9.00	13%	Sep-02
60	Pick-up Hockey, 2nd Speed Skating					
61	Pick-up Hockey	10.00	Sep-00	No Change		Sep-00
62	Pick-up Speed Skating	10.00	Sep-00	No Change		Sep-00
63	Skate Rental					
64	Per Pair - All Ages	2.75	Sep-00	3.00	9%	Sep-02
65	Party Room Rental					
66	Room Rental - Per Hour	25.00	Sep-00	30.00	20%	Sep-02
67	Party Room - Refundable Security Deposit	50.00	Sep-00	No Change		Sep-00
68	Summer Camp					
69	Camp - 1/2 day	150.00	Sep-98	No Change		Sep-98

* Beginning/Intermediate - includes 6 lessons (30 mins each), 6 practice sessions & rental skates
 ** Moves, Freestyle, Precision & Dance Lesson - includes 6 lessons (30 mins each), 6 practice sessions & rental skates
 **+ Admission fees not included - Charge varies by instructor in accordance with their respective qualifications. The instructor contracts were renegotiated Summer 2000.

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PARK ENTERPRISE FACILITY/USER FEES

Proposed
March 2002

INDOOR TENNIS						
	CURRENT CHARGE	EFFECTIVE DATE	PROPOSED CHARGE	ADJUST RATE	EFFECTIVE DATE	
Cabin John						
Spot Time - Per Court Hour						
1	Monday-Friday 6AM	14.00	Apr-01	No Change	Apr-01	
2	Monday-Friday 7AM-4PM	22.00	Apr-01	No Change	Apr-01	
3	Monday-Friday 5PM-10PM	30.00	Apr-01	No Change	Apr-01	
4	Monday-Friday 11PM	16.00	Apr-01	No Change	Apr-01	
5	Saturday-Sunday 6AM	14.00	Apr-01	No Change	Apr-01	
6	Saturday 7AM - 5PM	30.00	Apr-01	No Change	Apr-01	
7	Saturday 6PM - 7PM	24.00	Apr-01	No Change	Apr-01	
8	Saturday 8PM - 10PM	22.00	Apr-01	No Change	Apr-01	
9	Saturday 11PM	16.00	Apr-01	No Change	Apr-01	
10	Sunday 7AM - 9PM	30.00	Apr-01	No Change	Apr-01	
11	Sunday 10PM	20.00	Apr-01	No Change	Apr-01	
12	Sunday 11PM	16.00	Apr-01	No Change	Apr-01	
13	HOLIDAYS 9AM-4PM *	30.00	Apr-01	No Change	Apr-01	
14						
Seasonal - Per Court (32 Weeks)						
15	Monday-Friday 6AM	384.00	Apr-01	No Change	Apr-01	
16	Monday-Friday 7AM-4PM	640.00	Apr-01	No Change	Apr-01	
17	Monday-Friday 5PM-10PM	896.00	Apr-01	No Change	Apr-01	
18	Monday-Friday 11PM	448.00	Apr-01	No Change	Apr-01	
19	Saturday-Sunday 6AM	384.00	Apr-01	No Change	Apr-01	
20	Saturday 7AM - 5PM	896.00	Apr-01	No Change	Apr-01	
21	Saturday 6PM - 7PM	704.00	Apr-01	No Change	Apr-01	
22	Sunday 7AM - 9PM	896.00	Apr-01	No Change	Apr-01	
23	Sunday 10PM	576.00	Apr-01	No Change	Apr-01	
24	Sunday 11PM	448.00	Apr-01	No Change	Apr-01	
25						
Summer - Per Court Hour						
26	Monday-Friday 6AM-5PM	8.00	May-98	10.00	25%	May-02
27	Monday-Friday 6PM-10PM	12.00	May-93	No Change		May-93
28	Saturday-Sunday 7AM	6.00	May-98	12.00	100%	May-02
29	Saturday-Sunday 8AM-6PM	12.00	May-98	No Change		May-98
30	Saturday-Sunday 7PM-8PM	8.00	May-98	12.00	50%	May-02
31	Saturday-Sunday 9PM-10PM	6.00	May-98	10.00	67%	May-02
32						
Lessons						
33	Group (Series) Beginner/Intermediate *	65.00	Sep-99	No Change		Sep-99
34	Group (Series) Advanced **	75.00	Sep-99	No Change		Sep-99
35	Private - 1 hour - 1-2 students ***	28.00	Sep-95	No Change		Sep-95
36	Private - 1 hour - 3-4 students ***	30.00	Sep-95	No Change		Sep-95
37						
Workshop						
38	Drop-in Lesson	16.50	May-99	No Change		May-99
39						
Summer Programs - 1 week						
40	1/2 Day Program	150.00	Apr-01	No Change		Apr-01
41						
Wheaton						
Spot Time - Per Court Hour						
42	5AM - 8AM Everyday	13.00	Apr-00	No Change		Apr-00
43	Monday-Friday 9AM-5PM	17.00	Apr-00	No Change		Apr-00
44	Monday-Friday 9AM-5PM Seniors	15.00	Apr-00	No Change		Apr-00
45	Monday-Friday 6PM-9PM	27.00	Apr-00	No Change		Apr-00
46	Monday-Friday 10PM-1AM	15.00	Apr-00	No Change		Apr-00
47	Saturday-Sunday 9AM - 5PM	27.00	Apr-00	No Change		Apr-00
48	Saturday 6PM - 9PM	21.00	Apr-00	No Change		Apr-00
49	Sunday 6PM-9PM	21.00	Apr-00	No Change		Apr-00
50	Saturday-Sunday 10PM-1AM	15.00	Apr-00	No Change		Apr-00
51						
Seasonal - Per Court (32 Weeks)						
52	5AM - 8AM Everyday	352.00	Apr-00	No Change		Apr-00
53	Monday-Friday 9AM-5PM	480.00	Apr-00	No Change		Apr-00
54	Monday-Friday 6PM-9PM	800.00	Apr-00	No Change		Apr-00
55	Monday-Friday 10PM-1AM	416.00	Apr-00	No Change		Apr-00
56	Saturday-Sunday 9AM - 5PM	800.00	Apr-00	No Change		Apr-00
57	Saturday 6PM - 7PM	608.00	Apr-00	No Change		Apr-00
58	Sun 6PM-9PM	608.00	Apr-00	No Change		Apr-00
59	Saturday-Sunday 10PM-1AM	416.00	Apr-00	No Change		Apr-00
60						
Summer - Per Court Hour						
61	Everyday 9AM-5PM	5.00	Apr-01	No Change		Apr-01
62	Everyday 5PM-10PM	9.00	Apr-01	No Change		Apr-01
63						
Lessons						
64	Group (Series) Beginner/Intermediate *	60.00	Sep-98	No Change		Sep-98
65	Group (Series) Advanced **	70.00	Sep-99	No Change		Sep-99
66	Private - 1 hour - 1-2 students ***	28.00	Sep-95	No Change		Sep-95
67	Private - 1 hour - 3-4 students ***	30.00	Sep-95	No Change		Sep-95
68						
Workshop						
69	Drop-in Lesson	15.50	May-99	No Change		May-99
70						
Summer Programs - 1 week						
71	1/2 Day Program	150.00	Apr-01	No Change		Apr-01
72						

* Regular fees from 6AM-8AM and 5PM-Closing are in effect on Holidays.
 ** Group Lessons include five (5) one-hour lessons (including court rental fees) and use of rental racket.
 *** Private Lesson cost divided by the number of students. Does not include court rental fees.

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PARK ENTERPRISE FACILITY/USER FEES

Proposed
March 2002

CONFERENCE CENTERS

	CURRENT CHARGE	EFFECTIVE DATE	PROPOSED CHARGE	ADJUST RATE	EFFECTIVE DATE
Rockwood Manor					
Day Use - Conferences & Meetings (Per Day - 8 consecutive hours)					
1					
2	Hoover	\$300.00	Apr-99	No Change	Apr-99
3	Exec. Dining Room	200.00	Jan-90	No Change	Jan-90
4	Brooke Hall	350.00	Apr-99	No Change	Apr-99
5	Knox Room	125.00	Apr-99	No Change	Apr-99
6	Caughey & Salomon	200.00	Sep-96	No Change	Sep-96
7	Hoover, Caughey & Salomon	450.00	Apr-99	No Change	Apr-99
8	Brooke Hall & Exec Dining Room	500.00	Apr-99	No Change	Apr-99
9	Extra Hours - Per Hour	75.00	Jan-90	No Change	Jan-90
Day Use - Social Package #1 (Per Day - 7 consecutive hours)					
11	Hoover, Caughey, Salomon & Rappidan (Mon - Thur)	1,300.00	Apr-99	No Change	Apr-99
12	Hoover, Caughey, Salomon & Rappidan (Fri, Sun, Holidays)	1,500.00	Apr-99	No Change	Apr-99
13	Hoover, Caughey, Salomon & Rappidan (Sat)	1,850.00	Apr-99	No Change	Apr-99
Day Use - Social Package #2 (Per Day - 7 consecutive hours)					
14					
15	Hoover, Caughey, Salomon, Rappidan, Brooke Hall & Great Falls Rm (Mon - Thur)	1,500.00	Apr-99	No Change	Apr-99
16	Hoover, Caughey, Salomon, Rappidan, Brooke Hall & Great Falls Rm (Fri, Sun, Holidays)	1,800.00	Apr-99	No Change	Apr-99
17	Hoover, Caughey, Salomon, Rappidan, Brooke Hall & Great Falls Rm (Sat)	2,250.00	Apr-99	No Change	Apr-99
Day Use - Social Package #3 (Per Day - 8 consecutive hours)					
18					
19	Brooke Hall & Great Falls Room	850.00	Sep-96	1000.00	18%
21	Extra Hours	200.00	Apr-95	No Change	Apr-95
Guest Rooms (Per Night)					
23	Single Room	60.00	Apr-99	No Change	Apr-99
24	Additional Person per Room per Night	10.00	Nov-88	No Change	Nov-88
25	All Guest Rooms with Conference Rooms or Room Packages *	500.00	Apr-99	No Change	Apr-99
26	All Guest Rooms with Social Packages #1 or #2 **	500.00	Apr-99	No Change	Apr-99
Youth Groups (Per Night)					
27					
28	Dormitories - per Person	8.00	Jan-93	No Change	Jan-93
29	Dormitories - Minimum	150.00	Jan-93	No Change	Jan-93
30	French House - per Person	8.00	Jan-93	No Change	Jan-93
31	French House - Single Building Minimum	50.00	Sep-96	No Change	Sep-96
Other Groups (Per Night)					
32					
33	Dormitories - per Person	10.00	Apr-95	No Change	Apr-95
34	Dormitories - Minimum	200.00	Apr-95	No Change	Apr-95
35	French House - per Person	10.00	Apr-95	No Change	Apr-95
36	French House - Single Building Minimum	50.00	Sep-96	No Change	Sep-96
Refundable Security Deposits					
37					
38	Security Deposit	200.00	Jan-92	No Change	Jan-92
Seneca Lodge					
Day Use - Conferences & Meetings (Per Day - 8 consecutive hours)					
39					
40	Monday - Thursday	400.00	Apr-99	No Change	Apr-99
41	Extra Hours/Per hour	75.00	Apr-95	No Change	Apr-95
Day Use - Social Packages (Per Day - 7 consecutive hours)					
42					
43	Monday - Thursday	600.00	Apr-98	No Change	Apr-98
44	Friday, Sunday, Holiday	800.00	Apr-98	No Change	Apr-98
45	Saturday	1,000.00	Apr-98	No Change	Apr-98
46	Extra Hours/Per hour	200.00	Apr-95	No Change	Apr-95
Refundable Security Deposits					
47					
48	Security Deposit	200.00	Jan-92	No Change	Jan-92
Woodlawn					
Conferences & Meetings (Per Hour)					
49					
50		50.00	Apr-98	No Change	Apr-98
Static Expositions					
51					
52	Monday - Thursday	600.00	Apr-99	No Change	Apr-99
53	Friday, Sunday, Holidays	800.00	Apr-99	No Change	Apr-99
54	Saturday	900.00	Apr-99	No Change	Apr-99
Social Functions					
55					
56	Monday-Thursday	600.00	Apr-99	No Change	Apr-99
57	Friday, Sunday, Holidays	800.00	Apr-99	No Change	Apr-99
58	Saturday	900.00	Apr-99	No Change	Apr-99
59	Extra Hours/Per hour	200.00	Apr-95	No Change	Apr-95
Refundable Security Deposits					
60					
61	Security Deposit	200.00	Jan-92	No Change	Jan-92

NOTES:

- * - Includes any conference room or conference room package with all guest rooms
- ** - Includes any social package with all guest rooms
- *** - Youth groups are defined as organized groups of individuals, seventeen years of age or less, with adult leaders.

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PARK ENTERPRISE FACILITY/USER FEES

ATTACHMENT 2
 Proposed
 March 2002

PARK FACILITIES

CURRENT CHARGE	EFFECTIVE DATE	PROPOSED CHARGE	ADJUST RATE	EFFECTIVE DATE
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Boats - Lake Needwood and Black Hill

1	Boat Rental				
2	Pedal Boat - Per 1/2 hour	4.50	Apr-96	4.75	6% Apr-02
4	Row Boat - Per Hour	5.50	Apr-01	No Change	Apr-01
5	Row Boat - Daily	21.00	Apr-01	No Change	Apr-01
6	Canoe - Per Hour	5.50	Apr-01	No Change	Apr-01
7	Canoe - Daily	21.00	Apr-01	No Change	Apr-01
8	Pontoon Boat Ride - Per Person				
9	Osprey (Black Hill) - Per Ride	2.00	Apr-96	3.00	50% Apr-02
10	Needwood Queen - Per Ride	1.00	Apr-89	No Change	Apr-89
11	Mooring - Black Hill				
12	All Boats - Annual	60.00	Apr-01	No Change	Apr-01
13	Watercraft Launching Permits				
14	All Boats - Daily - Black Hill	4.00	Apr-99	5.00	25% Mar-02
15	All Boats - Daily - Needwood	4.00	Apr-99	No Change	Apr-99
16	All Boats - Annual	45.00	Apr-99	50.00	11% Mar-02

Campsites - Little Bennett

17	Campsite - Resident - Per Site Per Day				
18	Campsite No Electricity - Weekday	13.00	Dec-99	No Change	Dec-99
19	Campsite With Electricity - Weekday	17.00	Dec-99	No Change	Dec-99
20	Campsite No Electricity - Weekend	15.00	Jan-01	No Change	Jan-01
21	Campsite With Electricity - Weekend	19.00	Jan-01	No Change	Jan-01
22	Campsite - Non-Resident - Per Site Per Day				
23	Campsite No Electricity - Weekday	15.00	Dec-99	No Change	Dec-99
24	Campsite With Electricity - Weekday	19.00	Dec-99	No Change	Dec-99
25	Campsite No Electricity - Weekend	17.00	Jan-01	No Change	Jan-01
26	Campsite With Electricity - Weekend	21.00	Jan-01	No Change	Jan-01
27	Day Visitors & Additional Overnight Campers				
28	Day Visitors - per car	5.00	Jan-01	No Change	Jan-01
29	Additional Adult (18+) - Over 2 - Per Adult	5.00	Jan-01	No Change	Jan-01
30	Advanced Reservation - Campsite - Resident & Non-Resident				
31	Per Reservation per Site - 1-3 Sites	4.00	Dec-99	No Change	Dec-99
32	Per Additional Site - Over 3 sites	1.00	Dec-99	No Change	Dec-99
33	Groups - Primitive Site - Per Day				
34	Groups of 1 - 50 People	75.00	Jan-01	No Change	Jan-01
35	Groups of 51 - 100 People	95.00	Jan-01	No Change	Jan-01

Picnic Pavilions

36	Pavilion - Per Reservation Per Group				
37	Exclusive Use - Small - Black Hill	100.00	Apr-00	No Change	Apr-00
38	Exclusive Use - Large - Black Hill	150.00	Apr-00	No Change	Apr-00
39	Exclusive Use - Regional Parks	100.00	Apr-00	No Change	Apr-00
40	Refundable Security Deposit	150.00	Apr-00	No Change	Apr-00

Miniature Trains & Carousel - Cabin John & Wheaton

41	Trains - Cabin John & Wheaton				
42	Per Person Per Ticket/Ride	1.25	Apr-00	No Change	Apr-00
43	Discount Book - 10 Tickets	10.50	Apr-00	No Change	Apr-00
44	Carousel - Wheaton				
45	Per Person Per Ticket/Ride	1.25	Apr-00	No Change	Apr-00
46	Discount Book - 10 Tickets	10.50	Apr-00	No Change	Apr-00

South Germantown - Miniature Golf/Splash Playground

47	General Admission				
48	Miniature Golf - 18 holes	5.00	Apr-01	No Change	Apr-01
49	Splash Playground	2.50	Apr-01	No Change	Apr-01

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PARK ENTERPRISE FACILITY/USER FEES

Proposed
March 2002

PARK FACILITIES

CURRENT CHARGE	EFFECTIVE DATE	PROPOSED CHARGE	ADJUST RATE	EFFECTIVE DATE
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Gardens - Brookside & McCrillis

	CURRENT CHARGE	EFFECTIVE DATE	PROPOSED CHARGE	ADJUST RATE	EFFECTIVE DATE
Brookside Gardens					
1					
2	Wedding Gazebo *	400.00	Jan-01	No Change	Jan-01
3	Conservatory - First Hour	650.00	Jan-01	No Change	Jan-01
4	Conservatory - Each Additional Hour	250.00	Jan-01	No Change	Jan-01
5	Conservatory - 6 hours	1800.00	Jan-01	No Change	Jan-01
6	Conservatory - Refundable Deposit	500.00	Jul-96	No Change	Jul-96
7	Gude or Fragrance Garden - First Hour *	500.00	Mar-97	No Change	Mar-97
8	Gude or Fragrance Garden - Each Additional Hour	250.00	Jan-01	No Change	Jan-01
9	Gude or Fragrance Garden - 6 Hours	1600.00	Jan-01	No Change	Jan-01
10	Gude or Fragrance Garden - Refundable Deposit	500.00	Mar-97	No Change	Mar-97
11	Anderson Pavilion - First Hour	500.00	Jan-01	No Change	Jan-01
12	Anderson Pavilion - Each Additional Hour	250.00	Jan-01	No Change	Jan-01
13	Anderson Pavilion - Refundable Deposit	500.00	Jan-01	No Change	Jan-01
14	Auditorium - 7 Hours (Weddings/Socials)	2200.00	Jan-01	No Change	Jan-01
15	Auditorium - 4 Hours (Conferences/Meetings)	1,200.00	Mar-97	No Change	Mar-97
16	Auditorium - Refundable Deposit	500.00	Mar-97	No Change	Mar-97
17	Classroom - Day - 4 Hours (Meetings)	200.00	Jan-01	No Change	Jan-01
18	Classroom - Evening - 4 Hours (Meetings)	300.00	Jan-01	No Change	Jan-01
19	Classroom - Refundable Deposit	100.00	Mar-97	No Change	Mar-97
20	Butterfly Show Admission - Children (3-12)	3.00	Jan-01	No Change	Jan-01
21	Butterfly Show Admission - Adults (13 & over)	New Fee		4.00	Apr-02
22	Holiday Light Show - Per Car (Monday - Thursday)	10.00	Nov-98	No Change	Nov-98
23	Holiday Light Show - Per Car (Friday - Sunday)	New Fee		15.00	Apr-02
McCrillis House & Gardens					
24					
25	Events - First Hour	500.00	Jan-01	No Change	Jan-01
26	Events - Each Additional Hour	250.00	Jan-01	No Change	Jan-01
27	Events - 6 Hours	1600.00	Jan-01	No Change	Jan-01
28	Refundable Deposit	500.00	Mar-97	No Change	Mar-97

* For a 1 hour wedding ceremony

PARK ENTERPRISE FACILITY/USER FEES

Proposed
March 2002

STABLES

	CURRENT CHARGE	EFFECTIVE DATE	PROPOSED CHARGE	ANNUAL ADJUST RATE	EFFECTIVE DATE
Meadowbrook Stables					
Board					
1					
2	Flat Monthly Boarding	475.00	Apr-99	No Change	Apr-99
3	Training Board	New Fee		750.00	Apr-02
4	Lesson Horse Board	New Fee		550.00	Apr-02
Horse Leasing					
5					
6	Intensive Training Program - Initiation Fee	1,000.00	Jan-01	No Change	Jan-01
7	Intensive Training Program - Monthly Fee	375.00	Jan-01	No Change	Jan-01
8	Equestrian Training Program - Initiation Fee	1,000.00	Jan-01	No Change	Jan-01
9	Equestrian Training Program - Monthly Fee	375.00	Jan-01	No Change	Jan-01
Lessons - Per Person					
10					
11	Group - Ages 9 and up - Per Hour	40.00	Dec-00	42.00 3%	Apr-02
12	Group - Ages 6 to 8 - Per Hour	45.00	Dec-00	48.00 3%	Apr-02
13	Semi-Private - per Hour	60.00	Dec-00	No Change	Dec-00
14	Semi-Private - per Hour (Boarder/Lessee)	New Fee		65.00	Apr-02
15	Semi-Private - per Hour (Current Group Rider)	New Fee		68.00	Apr-02
16	Private - per 1/2 Hour	50.00	Dec-00	75.00 25%	Apr-02
17	Private - per 1/2 Hour (Boarder/Lessee)	New Fee		55.00	Apr-02
18	Private - per 1/2 Hour (Current Group Rider)	New Fee		58.00	Apr-02
19	Private - per Hour	75.00	Dec-00	125.00 33%	Apr-02
20	Private - per Hour (Boarder/Lessee)	New Fee		80.00	Apr-02
21	Private - per Hour (Current Group Rider)	New Fee		83.00	Apr-02
22	Evaluation Lesson	70.00	Jan-01	No Change	Jan-01
23	Evaluation Lesson (Boarder/Lessee)	New Fee		80.00	Apr-02
24	Private - Package of 4 lessons, 1/2 Hour	185.00	Dec-00	300.00 31%	Apr-02
25	Private - Pkg of 4 lessons, 1/2 Hour (Boarder/Lessee)	New Fee		205.00	Apr-02
26	Private - Pkg of 4 lessons, 1/2 Hour (Current Grp Ride)	New Fee		215.00	Apr-02
27	Private - Package of 4 lessons, 1 Hour	285.00	Apr-00	500.00 38%	Apr-02
28	Private - Pkg of 4 lessons, 1 Hour (Boarder/Lessee)	New Fee		305.00	Apr-02
29	Private - Pkg of 4 lessons, 1 Hour (Current Grp Rider)	New Fee		320.00	Apr-02
30	Summer Lessons - 7 Weeks - Ages 9 and up	280.00	Jan-01	294.00 5%	Apr-02
31	Summer Lessons - 7 Weeks - Ages 6 to 8	308.00	Jan-01	336.00 9%	Apr-02
Camp					
32					
33	Mini-Camp - 1 Week - 1/2 day	250.00	Dec-00	330.00 16%	Apr-02
34	Full-Day Camp - 2 Weeks	675.00	Dec-00	775.00 7%	Apr-02
35	Adult Camp - 1 Week	375.00	Dec-00	400.00 3%	Apr-02
36	Before Camp Care (8 - 8:30 am) - Per Week	30.00	Jan-01	No Change	Jan-00
37	Before Camp Care (8 - 8:30 am) - Per Day	10.00	Jan-01	No Change	Jan-00
38	After Camp Care (4 - 6 pm) - Per Week	80.00	Jan-01	No Change	Jan-00
39	After Camp Care (4 - 6 pm) - Per Day	20.00	Jan-01	No Change	Jan-00

PARK ENTERPRISE FACILITY/USER FEES

Proposed
March 2002

STABLES

CURRENT CHARGE	EFFECTIVE DATE	PROPOSED CHARGE	ANNUAL ADJUST RATE	EFFECTIVE DATE
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Potomac Horse Center

	CURRENT CHARGE	EFFECTIVE DATE	PROPOSED CHARGE	ANNUAL ADJUST RATE	EFFECTIVE DATE	
Board						
1						
2	Per Month	475.00	Apr-99	575.00	7%	Apr-02
3	Per Day (short term)	25.00	Oct-93	40.00	7%	Apr-02
4	Per Day (long term)	15.00	Jan-01	20.00	33%	Apr-02
Leasing						
5						
6	Full - Per Month (includes Board)	875.00	Apr-99	975.00	4%	Apr-02
7	Half - Per Month Flat Rate	375.00	Apr-99	400.00	2%	Apr-02
Lessons - Per Person						
8						
9	Group - per Hour	38.00	Jan-01	45.00	18%	Apr-02
10	Semi-Private - per 1/2 Hour - staff instructor	30.00	Apr-99	35.00	6%	Apr-02
11	Semi-Private - per 1/2 Hour - chief instructor	38.00	Apr-99	45.00	6%	Apr-02
12	Semi-Private - per 1/2 Hour - senior instructor	35.00	Apr-99	40.00	5%	Apr-02
13	Semi-Private - per Hour - staff instructor	45.00	Apr-99	60.00	11%	Apr-02
14	Semi-Private - per Hour - chief instructor	60.00	Apr-99	80.00	11%	Apr-02
15	Semi-Private - per Hour - senior instructor	50.00	Apr-99	70.00	13%	Apr-02
16	Private - per 1/2 Hour - staff instructor	40.00	Apr-99	45.00	4%	Apr-02
17	Private - per 1/2 Hour - chief instructor	50.00	Apr-99	55.00	3%	Apr-02
18	Private - per 1/2 Hour - senior instructor	45.00	Apr-99	50.00	4%	Apr-02
19	Private - per Hour - staff instructor	75.00	Apr-99	85.00	4%	Apr-02
20	Private - per Hour - chief instructor	90.00	Apr-99	100.00	4%	Apr-02
21	Private - per Hour - senior instructor	80.00	Apr-99	90.00	4%	Apr-02
Coach Fees at Shows (Min. 3 Riders)						
22						
23	Per Day - Away	50.00	Apr-99	70.00	13%	Apr-02
24	Per Day - Home	35.00	Apr-00	50.00	21%	Apr-02

Wheaton Stables

	CURRENT CHARGE	EFFECTIVE DATE	PROPOSED CHARGE	ANNUAL ADJUST RATE	EFFECTIVE DATE	
Board						
25						
26	Standing Stall - Per Month	365.00	May-00	380.00	2%	Apr-02
27	Box Stall - Per Month	400.00	May-00	425.00	3%	Apr-02
Lessons - Per Person						
28						
29	Group - Series of 12 Lessons, 1 per Week	300.00	May-99	325.00	3%	Apr-02
30	Group - Series of 10 Lessons, 1 per Week	260.00	May-99	275.00	2%	Apr-02
31	Semi-Private - per Hour	25.00	Jan-94	30.00	3%	Apr-02
32	Private - per 1/2 Hour	30.00	Jan-94	35.00	2%	Apr-02
Camp						
33						
34	10 Day Morning Sessions	375.00	May-99	425.00	4%	Apr-02
Trait Rides						
35						
36	1 Hour	25.00	May-99	No Change		May-99

AREA GOLF COURSE SURVEY

Feb 2002

	M-NCPPC - MC					Montgomery County Revenue Authority					M-NCPPC - PG						
	Little Bennett	Northwest	Needwood	Needwood Exec Trng	Slip	White Oak	Laytonsville (4)	Falls Road	Raittwood	Hampshire Green	Paint Branch - 9 holes (5)	Henson Creek - 9 holes	Resident	Non-Resident	Resident	Non-Resident	Enterprise
1	Regular	\$17.00	\$16.00	\$11.00	\$13.00	\$10.00	\$13.00	\$15.00	\$15.00	\$27.00	\$11.00	\$13.00	\$13.00	\$13.00	\$13.00	\$13.00	\$13.00
2	Senior	\$15.00	\$14.00	\$10.00	\$11.00	\$8.00	\$13.00	\$12.00	\$12.00	\$23.00	\$8.00	\$10.00	\$8.00	\$10.00	\$8.00	\$10.00	\$10.00
3	Junior	\$14.00	\$13.00	\$10.00	\$11.00	\$7.00	\$17.00	\$11.00	\$10.00	\$23.00	\$9.00	\$10.00	\$8.00	\$10.00	\$8.00	\$10.00	\$10.00
4	Regular	\$20.00	\$19.00	\$13.00	\$16.00	\$12.00	\$10.00	\$10.00	\$17.00	\$33.00	\$15.00	\$13.00	\$15.00	\$13.00	\$13.00	\$18.00	\$18.00
5	Regular	\$32.00	\$26.00	\$22.00	\$22.00	\$15.00	\$20.00	\$24.00	\$24.00	\$46.00	\$15.00	\$15.00	\$15.00	\$15.00	\$18.00	\$15.00	\$23.00
6	Senior	\$24.00	\$22.00	\$22.00	\$19.00	\$13.00	\$19.00	\$19.00	\$20.00	\$42.00	\$12.00	\$15.00	\$12.00	\$12.00	\$15.00	\$12.00	\$16.00
7	Junior	\$22.00	\$21.00	\$21.00	\$18.00	\$12.00	\$18.00	\$18.00	\$20.00	\$42.00	\$12.00	\$12.00	\$12.00	\$12.00	\$12.00	\$12.00	\$19.00
8	Regular	\$40.00	\$31.00	\$31.00	\$31.00	\$24.00	\$24.00	\$30.00	\$30.00	\$59.00	\$18.00	\$21.00	\$18.00	\$21.00	\$21.00	\$28.00	\$33.00
9	Fee per person - single	\$8.00	\$8.00	\$8.00	\$8.00	\$8.00	\$9.00	\$9.00	\$10.00	Included							
10	Fee per cart - single or double						\$19.00	\$18.00	\$20.00	Included	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00
11	Fee per person - single	\$12.00	\$12.00	\$12.00	\$12.00	\$14.00	\$13.00	\$14.00	\$14.00	Included							
12	Fee per cart - single or double						\$28.00	\$27.00	\$28.00	Included	\$15.00	\$15.00	\$15.00	\$15.00	\$15.00	\$12.00	\$24.00

Feb 2002

	Fairfax Park Authority (1)					The Timbers at Troy (Howard County)					Worthington Manor					Linita at Chaledon				
	City of Rockville Red Gate Resident/Non-Resident	Greenstone	Twin Lakes (4444 Course)	Twin Lakes (2444 Course)	Oak Mart 6 holes	Pincrest/Jefferson (2)	Resident/Non-Resident	Resident/Non-Resident	Resident/Non-Resident	Resident/Non-Resident	Resident/Non-Resident	Resident/Non-Resident	Resident/Non-Resident	Resident/Non-Resident	Resident/Non-Resident	Resident/Non-Resident	Resident/Non-Resident	Resident/Non-Resident		
20	Regular	\$13.00	\$15.00	\$13.00	\$13.00	\$12.00	\$13.00	\$19.00	\$23.00	\$21.00	\$29.00	\$29.00	\$29.00	\$29.00	\$29.00	\$29.00	\$29.00	\$29.00		
21	Senior	\$11.00	\$13.00	\$11.00	\$11.00	\$7.00	\$7.00	\$7.00	\$7.00	\$21.00	\$7.00	\$7.00	\$7.00	\$7.00	\$7.00	\$7.00	\$7.00	\$7.00		
22	Junior	\$15.00	\$18.00	\$15.00	\$15.00	\$14.00	\$14.00	\$14.00	\$14.00	\$21.00	\$14.00	\$14.00	\$14.00	\$14.00	\$14.00	\$14.00	\$14.00	\$14.00		
23	Regular	\$22.00	\$25.00	\$22.00	\$22.00	\$24.00	\$24.00	\$24.00	\$24.00	\$32.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00		
24	Regular	\$18.00	\$21.00	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00	\$27.00	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00		
25	Senior	\$18.00	\$21.00	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00	\$27.00	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00		
26	Junior	\$22.00	\$25.00	\$22.00	\$22.00	\$24.00	\$24.00	\$24.00	\$24.00	\$32.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00		
27	Regular	\$24.00	\$27.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$32.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00		
28	Regular	\$24.00	\$27.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$32.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00		
29	Senior	\$24.00	\$27.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$32.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00		
30	Junior	\$24.00	\$27.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$32.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00		
31	Regular	\$24.00	\$27.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$32.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00		
32	Regular	\$24.00	\$27.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$32.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00		
33	Senior	\$24.00	\$27.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$32.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00		
34	Junior	\$24.00	\$27.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$32.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00		
35	Regular	\$24.00	\$27.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$32.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00		
36	Senior	\$24.00	\$27.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$32.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00		
37	Junior	\$24.00	\$27.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$32.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00		
38	Regular	\$24.00	\$27.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$32.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00	\$24.00		

(1) Fairfax Park Authority courses sell a multi-pass book for Junior/Senior residents on greens fees.
 (2) Pincrest and Jefferson are 9-hole courses.
 (3) Privately owned and operated, open to the public as a daily fee course.
 (4) Under construction; fees reflected are latest fee data prior to start of construction.
 (5) Under construction; only 7 holes are open for \$5 fee.

AREA ICE RINK SURVEY

Feb 2002

	Cabin John	Wheaton	M-NCPPC - PG Herbert Wells/Tucker Rd		Gardens Ice House	SkateNation of Reston (3)	ARC, Ice Rockville (4)	Bowie	Fairfax	Mt. Vernon		Columbia
			(Resident)	(Non-Res)						(Resident)	(Non-Res)	
1	ADMISSION WEEKDAYS											
2	Adult	\$5.50	\$5.50	\$5.00	\$5.00	\$5.50	\$5.50	\$5.50	\$5.50	\$4.50	\$5.00	\$5.00
3	Child	\$4.50	\$4.50	\$5.00	\$4.00		\$4.00	\$5.00	\$5.00	\$4.00	\$4.50	\$4.50
4	Ages for Child prices		Age 6-10	Age 3-17			Age 0-15	Age 6-12	Age 5-15	Age 5-15	Age 0-11	
5	Senior	\$4.50	\$4.50	\$5.00	\$4.00	\$3.80	\$4.00	\$4.00	\$2.50	\$5.00	\$3.50	
6	ADMISSION WEEKENDS											
7	Adult	\$5.50	\$5.50	\$6.00	\$6.00	\$6.00	\$4.50	\$6.25	\$5.00	\$5.50	\$6.50	\$6.00
8	Child	\$4.50	\$4.50	\$5.00	\$5.00	\$4.50	\$4.00	\$5.50	\$4.50	\$5.00	\$6.00	
9	Senior			\$4.00	\$5.00	\$4.50	\$5.50	\$5.00	\$2.75	\$5.50	\$5.00	
10	SKATE RENTAL											
11	Figure Skates	\$2.75	\$2.75	\$4.00	\$2.50	\$2.00	\$2.50	\$2.75	\$2.50	\$2.50	\$2.50	\$2.50
12	ICE SKATE RENTAL											
13	Seasonal - 45 minutes	\$7.00			\$8.80	\$7.70		\$7.50	\$7.50	\$7.50	\$9.00/hr	
14	Pickup - 45 minutes	\$8.00	\$7.00	\$8.25	\$11.00	\$7.70	\$8.00	\$8.50	\$8.50	\$8.50	\$9.00/hr	\$12.00
15	ICE SKATE RENTAL											
16	Prime time - 60 minutes	\$210.00	\$210.00	\$195.00	\$275.00	\$245.00	\$190.00	Subject to	Subject to	Subject to	\$225.00	\$225.00
17	Non-prime time - 60 minutes	\$185.00	\$185.00		\$275.00	\$245.00		# of people	# of people	# of people	\$150.00	
18	OBSESSION HOUR											
19	Group Reg - 6 wks; 30 mins (1)	\$75.00	\$75.00	\$65.00	\$75.50	\$72.50	\$55.50	\$80.00	\$80.00	varies by	\$70.50	\$72.00
20	Group Adv - 6 wks; 30 mins (1)(2)	\$80.00	\$80.00	\$88.00	\$75.50	\$72.50	\$64.50	\$83.00	\$83.00	teaching		\$72.00

- (1) Lesson packages vary by location. All prices have been calculated to the 6 week/30 minute amount.
- (2) Group Special: Patch, Free Style, and Precision.
- (3) No general use during weekdays; for lease time add \$1 per person for skate rental.
- (4) Weekday admission only includes skate rental.

Area Indoor Tennis Fee Survey

(Hourly Rates for Seasonal Reservations)

	Cabin John	Wheaton	M-NCPPC - PG (20% surcharge for Non-Residents)				Indian Springs	Quince Orchard	Aspen Hill (2)	Whitley Park	Potomac (winter member)	Bethesda (2)	Georgetown Prep
			Watkins	Cosca	Fairland	As of 10/17/00							
1	Perm Bldg	Perm Bubble	01-02 season Bubble	01-02 season Bubble	01-02 season Bubble	Bubble	Bubble	Bubble & Bldg 4 & 6	Bubble	2 Bubbles	Bubble	Bubble	
2	6	6	32 weeks	32 weeks	32 weeks	28 weeks	32 weeks	30 weeks	30 weeks	28 weeks	30 weeks	30 weeks	
3	Length of Winter Season	32 weeks	32 weeks	32 weeks	32 weeks	28 weeks	32 weeks	30 weeks	30 weeks	28 weeks	30 weeks	30 weeks	
4	MONDAY												
5	7am	\$11.00	not open	not open	not open	\$23.00	\$26.00	\$23.00	\$15.00	\$29.00	(1)	\$15.00	
6	1pm	\$15.00	\$15.00	\$13.00	\$15.00	\$23.00	\$26.00	\$19.00	\$22.00	\$18.00	\$21.00	\$22.00	
7	7pm	\$25.00	\$21.00	\$19.00	\$21.00	\$23.00	\$30.00	\$23.00	\$29.00	\$35.00	\$26.00	\$26.00	
8	TUESDAY												
9	7am	\$28.00	not open	\$21.00	\$21.00	\$23.00	\$30.00	\$23.00	\$27.00	\$35.00	(1)	\$15.00	
10	1pm	\$28.00	\$25.00	\$19.00	\$21.00	\$23.00	\$30.00	\$27.50	\$27.00	\$35.00	\$26.00	\$26.00	
11	7pm	\$22.00	\$19.00	\$21.00	\$21.00	\$23.00	not available	\$19.00	\$27.00	\$35.00	\$26.00	\$26.00	
12	WEDNESDAY												
13	7am	\$28.00	not open	\$21.00	\$21.00	\$23.00	\$30.00	\$23.00	\$27.00	\$35.00	(1)	\$15.00	
14	1pm	\$28.00	\$25.00	\$19.00	\$21.00	\$23.00	\$30.00	\$27.50	\$27.00	\$35.00	\$26.00	\$26.00	
15	7pm	\$28.00	\$19.00	\$21.00	\$21.00	\$23.00	\$30.00	\$19.00	\$27.00	\$35.00	\$22.00	\$26.00	
16	THURSDAY												
17	7am	\$8.00	not open										
18	1pm	\$8.00	\$5.00										
19	7pm	\$12.00	\$9.00										

(1) Early bird special - discount allows players to pay a one time fee (\$385) to play as often as they can get court time.
 (2) Information as of 10/17/00; unable to confirm current prices at this time.

Area Reservation Fee Survey

Oct 2001

SOCIAL PACKAGE (1)		CAPACITY	FEE	CHARGE PER PERSON
1	Rockwood Manor - Package #1	150	\$1,850.00	\$12.33
2	Rockwood Manor - Package #2	250	2,250.00	9.00
3	Woodlawn Manor	125	900.00	7.20
4	Lodge at Little Seneca Creek	175	1,000.00	5.71
5	Blue Herring Center (Quiet Waters Park)	150	1,120.00	7.47
6	Newton White Mansion (2)	200	3,200.00	16.00
7	Woodend - In Season - includes tent	180	4,200.00	23.33
8	Woodend - Off Season - no tent	100	1,900.00	19.00
9	Collingwood Library	200	2,000.00	10.00
10	Strathmore Arts Center (2)	225	4,200.00	18.67
11	Rockville Mansion	225	2,115.00	9.40
12	Stronghold Mansion	150	1,500.00	10.00
13	Oxon Hill Manor	300	3,200.00	10.67
14	Montpelier Mansion (2)	100	1,150.00	11.50
15	Fairfax County (9 properties) (2)	75-200	850.00-1250.00	6.25-11.33
16	Prince George's Ballroom (2)	250	1,700.00	6.80
GUEST ROOMS		GUEST ROOMS SINGLE	GUEST ROOM DOUBLE	
17	Rockwood Manor	\$60.00	\$70.00	
18	Airle House (3)	200.00	200.00	
19	Holiday Inn, Silver Spring	119.00	119.00	
20	Town Center Hotel, Silver Spring	119.00	119.00	
21	Gaithersburg Marriott	84.00	84.00	
22	Wm. F. Bolger Management Academy	165.00	205.00	
DORMITORIES - GROUP		DORM GROUP PER PERSON		
23	Rockwood Manor (15 person min)	---	\$10.00	
24	Smith Center (40 person min) + \$168 flat fee	---	3.00	

- (1) Social Package: The maximum rates charged for a Saturday social function. The capacity is for standing functions.
- (2) Discounts are available for residents.
- (3) Starts at \$200 and has a lot of different fees which vary by season.

Area Mini Train and Carousel Fee Survey

Oct 2001

	Cabin John	Wheaton	M-NCPPC PG Watkins		Lake Fairfax	Glen Echo
			(resident)	(non-res)		
1 TRAIN						
2 Per Ride	\$1.25	\$1.25	\$1.00	\$1.25		
3 Discount Book (10 Rides)	\$10.50	\$10.50				
4 % Discount	16%	16%				
5 CAROUSEL						
6 Per Ride		\$1.25	\$1.00	\$1.25	\$1.00	\$0.50
7 Discount Book (10 Rides)		\$10.50				
8 % Discount		16%				

Area Boat Operation Fee Survey

Oct 2001

	Lake Needwood Boats	Black Hill Boats	Cosca Regional Park		Fletcher's Boat House	Lake Fairfax Park Marina	Lake Accotink Park	Seneca Creek State Park	Cunningham Falls Park
			Resident	Non-Resident					
1 ROWBOAT									
2 Per Hour	\$5.50	\$5.50	\$3.00	\$3.50	\$9.00		\$5.00	\$5.00	\$11.00
3 Per Day	\$21.00	\$21.00	\$5.00	\$6.00	\$17.00		\$10.00	\$7.00 M-F only	
4 CANOE									
5 Per Hour	\$5.50	\$5.50			\$9.00	\$5.00	\$5.00	\$5.00	\$5.00
6 Per Day	\$21.00	\$21.00			\$19.00			\$7.00 M-F only	
7 SAFARI BOAT									
8 Per 30 Mins	\$4.75		\$5.00	\$6.00		\$4.50	\$4.50		
9 Per Hour			\$8.00	\$10.00				\$5.00	
10 PANTRY									
11 Per Ride	\$1.00	\$2.00				\$1.00	\$1.00	\$1.00	

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Area Campground Fee Survey

Oct 2001

	Little Bennett		M-NCPPC PG Watkins		M-NCPPC PG Cosca	
	(resident)	(non-resident)	(resident)	(non-resident)	(resident)	(non-resident)
1	CAMP SITE WITHOUT RESERVATION					
2	Weekday	\$13.00	\$15.00	\$12.00	\$20.00	\$20.00
3	Weekend	\$15.00	\$17.00	\$12.00	\$20.00	\$20.00
4	CAMP SITE WITH RESERVATION					
5	Weekday	\$17.00	\$19.00			\$23.00
6	Weekend	\$19.00	\$21.00			\$23.00
7	OTHER FEES					
8	Advanced Registration	\$4.00	\$4.00			
9	Extra Adults (More than 2)	\$5.00	\$5.00			

		Gambrill State Park	Greenbrier State Park	Caloctin Mountain Park	Cunningham Falls State Park	Duncan's Family CG (Lothian, MD)	Cherry Hill Campground (College Park)	Rambling Pines Campground
10	CAMP SITE WITHOUT RESERVATION							
11	Weekday	\$20.00	\$20.00	\$14.00	\$20.00	\$23.00	\$30.00	\$20.00
12	Weekend	\$20.00	\$20.00	\$14.00	\$20.00	\$23.00	\$30.00	\$20.00
13	CAMP SITE WITH RESERVATION							
14	Weekday	\$25.00	\$25.00		\$25.00	\$33.75	\$40.00	\$32.50
15	Weekend	\$25.00	\$25.00		\$25.00	\$33.72	\$40.00	\$32.50
16	OTHER FEES							
17	Advanced Registration	\$10.00	\$10.00					
18	Extra Adults (More than 2)					\$5.00	\$3.00	\$4.00

**MARYLAND-NATIONAL CAPITAL PARK AND PLANNING COMMISSION
DEPARTMENT OF PARKS, MONTGOMERY COUNTY
POLICY ON USER FEES**

PURPOSE

To provide direction and consistent rationale in the development and application of User Fees charged for facilities, services and programs in the Department of Parks, Montgomery County. These fees may be applicable to facilities, services and programs such as recreation buildings, permits, ballfields, Brookside Gardens, group picnic areas, parking, Nature Centers, and primitive camping areas, which are primarily funded through general tax dollars. These fees are applicable to golf courses, ice rinks, indoor tennis courts, conference centers, miniature trains, boat rentals and rides, Wheaton Carousel, Little Bennett campground and selected activities at Brookside Gardens, which are self-supporting facilities, services and programs, and must produce sufficient revenue to cover both direct and indirect costs.

POLICY STATEMENT

Basic facilities, services and programs (such as trails, playgrounds and picnic areas), which appeal to a broad spectrum of the community, are supported by general tax dollars and are provided at no additional charge to residents. User Fees are charged for those facilities, services and programs, which provide an individual benefit or an exclusive use. User Fees may also be charged to balance use with capacity and demand, and to allocate scarce resources. When feasible, the User Fee charged should cover the direct and indirect costs of that part of the facility use, service or program from which the user derives the individual benefit. Fee reductions are given to qualified lower income individuals and groups, and may be given to qualified community based groups and qualified chartered youth groups. In general, User Fees should be higher for residents outside of Montgomery and Prince George's Counties.

User Fees for self-supporting facilities, services and programs are established at a level which (1) is competitive with comparable public and private facilities and services in the area; (2) can reasonably be expected to generate sufficient revenue to sustain administrative, administrative, operating, and maintenance costs; (3) is likely to generate surplus operating income to fund capital improvements at existing and developing facilities; and (4) reflects user demand and patterns of use.

Criteria For Determining Whether A User Fee Should Be Charged

The following criteria are considered before a User Fee is charged:

- The service can be provided only to the paying users, thus preventing access to all others.
- The amount of net revenue generated from the User Fee outweighs the difficulty and cost of collection.
- The application of a User Fee does not have a significant impact on usage.

Fee Reductions For Lower Income Individuals and Groups

Qualified lower income individuals and groups are offered reductions on normal fees to provide access to selected facilities, services and programs. Pursuant to County Council policy, costs not covered by lower income users will be absorbed by the general taxpayers, not by other users.

Fee reductions may be applicable to facilities, services and programs such as:

Recreation Centers	Picnic Shelters	Indoor Tennis Center
Gymnasiums	Miniature Trains	Brookside Gardens Programs and Facility
Group Picnic Areas	Bus Parking	Agricultural History Activity Room
Ice Rinks	Boat Operations	Nature Center Programs
Primitive Camping	Wheaton Carousel	

Fee reductions are not applicable to merchandise sales, private lessons, bus trips, concessionaire operated facilities, use of ballfields by leagues and teams, some equipment and facility rentals or seasonal reservations. Reductions may not be applicable during peak attendance hours.

Fee Reductions for Community Based Groups and Chartered Youth Groups

Qualified community based groups and qualified chartered youth groups may be offered reductions from normal fees for use of recreation centers and conference centers on weekdays. There may also be a charge to cover the operational costs of administration, security, and custodial services.

Process for Determining Fees and Fee Reductions

Annually, staff from the Department of Parks will review each fee for policy compliance, and cost basis, to determine a fee recommendation. The Park Commission will review the staff fee recommendations and act on them. Approved User Fees will be reflected in the Department of Parks User Fees schedule.

The Department of Parks, in cooperation with the County's social service agencies, and the Department of Recreation, will establish eligibility guidelines, application procedures, and fee reduction levels for lower income individuals and groups, community based groups, and chartered youth groups.

Any reduction of fee not specifically mentioned in this policy must have the approval of the Director of Parks. The Director of Parks' determination will provide the final decision in this fee reduction process.

Approved by the Montgomery County Park Commission November 30, 1992.

MEADOWBROOK FOUNDATION, INC.

2002 PRICE LIST AS OF MARCH 1, 2002

<u>SUMMER CAMP</u>	<u>2001 PRICE</u>	<u>2002 PRICE</u>	<u>+%/</u>
1) All Day Camp Two week session	\$675/session \$350/one week	\$775/session \$390/one week	14.8% 11.4%
2) Before Camp Care 8:00 - 8:30am	\$30/wk or \$10/day	\$30/wk or \$10/day	0.0%
3) After Camp Care 4:00 - 6pm	\$80/wk or \$20/day	\$80/wk or \$20/day	0.0%
4) Mini Camp Half day/one week session	\$250/session	\$330/session	32.%*
5) Adult Camp One - one week session	\$375/wk	\$400/week	6.6%
6) Administrative Fee	\$25 non-refundable application fee		0.0%

*Due to the necessity to provide a small student-instructor ratio for the age group (ages 6-8) attending mini-camp, Meadowbrook Stables has underwritten this program in previous years. This increase will allow Meadowbrook Stables' mini-camp to be competitive with similar aged horseback riding camps in the Washington Metro area.

GROUP LESSONS
(ages 9 and up)

	<u>2001 PRICE</u>	<u>2002 PRICE</u>	<u>+/%</u>
1) Group Lessons Academic School Year Program (35 week session. September - June)	\$ 40/lesson	Full Payment - \$1,470. Inst Payment - \$1,525. \$42/lesson	5.0%
2) Summer Lessons Seven-week session	\$280	Full Payment - \$294	5.0%
3)* Grooming Assistance - MB staff assisting before & after Lesson.		\$20/per lesson	
4)* Grooming & Tack Before Lesson		\$20/per lesson	
5)* Untacking & grooming After Lesson		\$20/per lesson	
6)* Grooming, tacking & untacking horse		\$40/per lesson	

YOUNG HORSEMANSHIP
PROGRAM (ages 6 to 8)

	<u>2001 PRICE</u>	<u>2002 PRICE</u>	<u>+/%</u>
1) Young Horsemanship Program Academic School Year Program (35 week session. (September - June)	\$45/per lesson	Full Payment - \$1,680 Installment Payment - 1,735 \$48/per lesson	6.6%
2) Summer Lessons	Full Payment-\$308	Full Payment - \$336	9.0%

*new services

PRIVATE LESSONS

	<u>Current Price</u>	<u>*Boarder/ Lessee</u>	<u>*Current Grp. Rider</u>	<u>**Private Student</u>
1) Individual Lessons				
- One half-hour private	\$ 50	\$ 55(+10%)	\$ 58(+16%)	\$ 75
- One hour private	\$ 75	\$ 80(+6.7%)	\$ 83(10.7%)	\$ 125
- One hour semi-private (per person)	\$ 60	\$ 65(8.3%)	\$ 68(+13.3%)	-
2) Package of 4 Lessons				
- One half-hour privates	\$ 185	\$ 205(+10.8%)	\$ 215(+16.2%)	\$ 300.
- One hour privates	\$ 285	\$ 305(+7%)	\$ 320(+12.3%)	\$ 500.
3) Evaluation Lesson	\$ 70	\$ 80(+14.2%)		
- maximum one hour				

* new categories for private lessons.

** private student not enrolled in group lessons

PROFESSIONAL RIDING SERVICES

1) Professional rides at home	\$ 40/per ride	\$ 45/per ride (+12.5%)	\$ 60
2) ^ Supervised ride by assistant	\$ 25/per ride		

^new services

BOARDING

	<u>2001 PRICE</u>	<u>2002 PRICE</u>	<u>+%/</u>
1) Flat Monthly Boarding Training Board*	\$475	\$ 750	
A. includes four monthly privates and/or four professional rides.			
B. 10% discount on group lessons.			
C. Blanketing included.			
D. Locker included.			
3) Lesson Horse Board*		\$ 550	+15.8%
A. boarder receives a deduction of \$8 per lesson their horse is used.			
B. 10% discount on group lessons.			
C. Blanketing included.			
D. Locker included.			

*new boarding division

HORSE LEASING

1) Intensive Training Program	\$1,000	Initiation fee	same	0.0%
- a leasing program for advanced riders only.	\$ 375	/month	same	0.0%
10% discount on group lessons.				
2) Equestrian Training Program	\$1,000	Initiation fee	same	0.0%
- a leasing program for intermediate riders only.	\$ 375	/month	same	0.0%
10% discount on group lessons.				

HORSE SHOW RATE SCHEDULE UPON REQUEST

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BOARDING SERVICES

- \$ 25
- \$ 25/per evening
- \$ 25
- \$ 41
- \$ 10
- \$ 10

STANDARD SERVICES

- 1) Monthly Supply Fee
- 2) Night watch
- 3) After hours Emergency Fee
- 4) Blanket Cleaning & repair – minimum
- 5) Farrier appointments
- 5) Vet handling – outside of yearly
Prearranged visits

COSMETIC CARE

- 1) Grooming \$ 25/per session
- 2) Clipping – trim \$ 30/per trim
- 3) Mane Pulling \$ 25/per session
- 4) Body Clip \$ 110/ per session
- 5) Bathing \$ 25/per bathe

MEDICAL ASSISTANCE

- 6) Wound Cleaning & Treatment \$ 10/per treatment
- 7) Hoof Treatments \$ 15/each time
 - Soaking in Epsom Salts \$ 10/per two hooves
 - Hoof Packing \$ 15/per hoof
 - Protective Wrap
- 8) Leg Treatments
 - Support wrap \$ 10/per two legs
 - Sweat wrap \$ 15/per two legs
 - Poultice wrap \$ 15/per two legs
 - Elasticon support/sweat wrap \$ 20/per leg
 - Vet wrap support/sweat wrap \$ 15/per leg
- 9) Handwalking \$ 10/per walk
- 10) Supplement in Feed \$ 15/month
- 11) Injection \$ 5/per injection
- 12) Cold Hose \$ 15/per time

MEDICATION PRICE LIST UPON REQUEST

ATTACHMENT 5

Proposed Park Enterprise Facility/User Fees			
Potomac Horse Center	Current Charges	Adjusted Rate	Effective Date
Board			
Per Month	475.00	575.00	2/01/02
Per Day (short term)	25.00	40.00	2/01/02
Per Day (long term)	15.00	20.00	2/01/02
Leasing			
Full - per month (includes board)	875.00	975.00	2/01/02
Half - per month flat rate	375.00	400.00	2/01/02
Lessons - Per person			
Group - per hour	38.00	45.00	2/04/02
Mini-Mite groups - per half half	20.00	25.00	2/04/02
Private lessons			
1 hour, staff instructor	75.00	85.00	2/04/02
1/2 hour, staff instructor	40.00	45.00	2/04/02
1 hour, chief instructor	90.00	100.00	2/04/02
1/2 hour, chief instructor	50.00	55.00	2/04/02
1 hour, senior instructor	80.00	90.00	2/04/02
1/2 hour, senior instructor	45.00	50.00	2/04/02
Semi-Private lessons (per person)			
1 hour, staff instructor	45.00	60.00	2/04/02
1/2 hour, staff instructor	30.00	35.00	2/04/02
1 hour, chief instructor	60.00	80.00	2/04/02
1/2 hour, chief instructor	38.00	45.00	2/04/02
1 hour, senior instructor	50.00	70.00	2/04/02
1/2 hour, senior instructor	35.00	40.00	2/04/02
Practice Rides (per 1/2 hour)	20.00	25.00	2/04/02
Coaching Fees			
Per Day - Away	50.00	70.00	2/01/02
Per Day - Home	35.00	50.00	2/01/02

Grooming

Groom (curry, body brush, brush mane/tail, pick hooves)	\$10.00/1x
Maintenance Groom (3x/week - 12 grooms max.)	\$100.00/month
Full Groom (5x/week - 20 grooms max.)	\$175.00/month
Pick Hooves	\$2.00/all four
Trim (head and legs, bridle path optional)	\$15.00/maintenance \$20.00/new
Mane Pull	\$15.00
Tail (Pull, pluck, bang)	\$15.00
Body Clipping (charged as follows):	
Trace or blanket	\$50.00
Hunter	\$75.00
Full	\$100.00
Training Braids	\$15.00
Sheath Clean	\$25.00
Teat Clean	\$10.00
Bathe (shampoo and Show Sheen)	\$25.00
Show Prep (Bathe, groom, mane pull, trim head and legs - save \$5.00)	\$60.00
Show for Sale Groom	variable

ATTACHMENT 5**Vet Work ***

Hand Walk	\$5.00/1x
Cold Hose	\$5.00/1x
Icing (PHC provides ice)	\$10.00/1x
Stable Wrap (owner provides wraps)	\$3.00/leg
Poultice Wrap (owner supplies wraps and poultice)	\$5.00/leg
Topical and Oral Medication Administration (non-ophthalmic, owner supplies meds)	\$1.50/1x
Eye Medication (owner supplies meds)	\$5.00/day
Foot Soak (owner supplies Epsom Salts/meds)	\$10.00/1x
Poultice and Wrap Foot (owner supplies poultice and vet wrap/duct tape)	\$5.00/1x
Medications (as prescribed by vet only)	variable

* Because some vet work requires immediate attention and owners are not always available, the PHC will provide initial supplies at cost, and only as prescribed and directed by the veterinarian or owner. Owners must provide additional supplies after the first day unless otherwise arranged through the office.

