

THE MARYLAND-NATIONAL CAPITAL PARK AND PLANNING COMMISSION

Department of Park and Planning, Montgomery County, Maryland  
9500 Brunett Avenue • Silver Spring, Maryland 20901



AGENDA DATE: October 31, 2002

October 25, 2002

**TO:** Montgomery County Planning Board

**FROM:** Jerry Bush, Administrative Supervisor, Enterprise Office  
Karen Warnick, Administrative Specialist, Enterprise Office

**SUBJECT:** FY04 User Fee Schedules - Enterprise Fund

**STAFF RECOMMENDATION: Approval of Proposed FY04 Enterprise Fund User Fees.**

Per the Department's User Fee Policy, Enterprise staff has performed its annual review of the Enterprise Fund user fees for policy compliance and cost basis, and presents its fee recommendations for consideration and approval by the Board. Regular and timely fee adjustments are necessary to keep our fees competitive with comparable public and private self-supporting facilities or programs and/or to respond to market influences that affect pricing, user demand, etc.

Background

In accordance with the Department's Policy on User Fees (attached), Enterprise user fee recommendations go to the Planning Board on an annual basis. Prior to developing the proposed user fee schedules for the following year, staff conducts surveys of other local jurisdictions' user fees for similar facilities (attached). This information, in concert with input from our facility managers, attendance information and user patterns for each facility, and the financial picture of individual facilities and the Enterprise Fund as a whole, is used to draft the recommended schedule of fees.

Consistent with the Department's user fee policy, user fees for self-supporting Enterprise facilities, services, and programs are established at a level which (1) is competitive with comparable public and private facilities and services in the area; (2) can reasonably be expected to generate sufficient revenue to sustain administrative, operating and maintenance costs; (3) is likely to generate surplus operating income to fund capital improvements at existing and developing facilities; and (4) reflects user demand and patterns of use.

Not all fees are recommended to increase or change on a yearly basis. Some fees, such as security deposits, are not necessarily affected by market influences or inflation, and may remain unchanged for several years running. Fees for certain family oriented activities, such as boat rentals, the carousel, and train rides, remain fairly static in the marketplace over a period of years, with only occasional, incremental increases, which we try to mirror or even initiate. In other instances, it is a judgment call by staff to leave selected fees at current and past levels in order to enhance usage, and/or when we believe a particular product or service level we offer does not command a fee commensurate with or higher than other competitive facilities.

The Planning Board approved changes to the user fees in March 2002 for FY03. The projected revenue increase for those changes was included in the FY03 budget submission that the Planning Board had approved earlier. At the request of the Planning Board and the Executive Director, we are presenting changes to the Enterprise Fund user fees in October in order to incorporate the projected revenue increase into the FY04 budget before the budget is presented to the Planning Board for approval.

The proposed changes include a recommended implementation date for each fee change. There are logical transition times at most of the facilities when it makes sense to implement fee changes. For example, the golf season starts in April, and the ice rink and indoor tennis seasons start in September. Therefore, fee changes for the golf courses are proposed for April 2003 and for the ice rinks and indoor tennis facilities are proposed for September 2003, almost a year from now. So, even though it has only been 6 months since we last recommended fee changes, some of the fees changes recommended today will not take effect until next fiscal year.

For the FY04 user fee schedules, staff is recommending the following changes in the Enterprise Fund user fees. A full explanation of the rationale for these increases is provided as Attachment 1 in the supporting documentation. A full listing of the fee schedules is provided in Attachment 2.

#### **Golf Courses -**

- All courses except White Oak - an incremental \$1 increase in the regular 9-hole greens fees and a \$2 increase in the regular 18-hole greens fees.
- All courses – a 50% reduction off the greens fees for certified First Tee participants and an accompanying adult mentor, and a \$1 fee for a bucket of approximately 50 balls at the driving ranges for the both First Tee youth and the accompanying mentor (limit 1 bucket each daily).
- Needwood, Northwest, and Sligo - an incremental increase in the senior greens fees for 9- and 18- holes by 50¢ and \$1 respectively.
- Little Bennett - increase the 18-holes senior greens fee by \$2
- No increase is proposed for White Oak Golf course or any of the junior rates.

### Ice Rinks -

- Cabin John - increase both the regular and advanced group lesson series by \$5.
- Wheaton Ice Arena - increase all general admission fees by 25¢ except the Tot fee and the Cheapskate session fee in order to bring the fees at Wheaton to the same level as Cabin John
- Both Rinks - increase the per person fee for party rentals for when the number of people attending exceeds 100 from \$3 to \$4, and increase the party rental security deposit from \$100 to \$150.
- Wheaton In-Line Rink - implement an ice rental fee of \$195 per hour for the winter ice surface and an in-line roller skating rental fee of \$75 per hour for the surface in the summer.

### Indoor Tennis -

- Cabin John - increase both the beginner and advanced group lesson series by \$5.
- Both courts - increase the private lesson fees by \$2 per hour.

### Conference Centers -

- Rockwood and Seneca – an across the board increase in all the social and meeting rental fees and increase the refundable security deposit from \$200 to \$500.
- Woodlawn – increase the Saturday social and static function rental fees from \$900 to \$1000, and increase the refundable security deposit from \$200 to \$500.

### Park Facilities -

- Boating operation at Black Hill - implement a new fee for kayak rentals of \$6 per hour and \$23 per day, and increase the annual mooring fee by \$5 per year.
- Little Bennett Campgrounds - increase all campsite fees by \$2 per day and increase the advanced reservation fee from \$4 to \$5.
- Picnic Pavilions - increase the fee for exclusive use of picnic pavilions by \$10.
- South Germantown Miniature Golf and Splash Playground - increase the splash playground entrance fee from the introductory rate of \$2.50 to \$3.50. Implement a fee for both facilities for a discount book of 10 tickets at a 10-11% discount and a group rate (31 or more tickets) at a 20% discount.
- Brookside Gardens - implement a prime time fee of 25% above the non-prime time rates for rentals in Brookside Gardens. Prime time is considered to be from May 15 through June 30 as well as Friday, Saturday, Sunday, and Monday of Labor Day weekend. Implement a \$75 fee for guided tours of the gardens for adult groups, and a fee for special children's classes of \$30 for small groups of 20 or fewer children and \$50 for large groups of 21 or more children.
- Stables - the concessionaires at Wheaton and Meadowbrook stables have each requested several fee increases in their programs and boarding fees.

Attachments



## ENTERPRISE FUND USER FEES PROPOSAL

Staff is forwarding recommended Enterprise Fund fee schedules (Attachment 2) and surveys of similar public and private facilities in the area (Attachment 3) for the Planning Board's review and consideration. We believe that the proposed FY04 fees are consistent with the four elements of the Department's policy on user fees (Attachment 4).

Following is the staff justification behind the recommended fee adjustments.

**Golf Courses****Background**

The Department of Park and Planning currently operates Northwest Golf Course (27 holes), Needwood Golf Course (18 holes with a 9-hole Executive Course), Little Bennett Golf Course (18 holes), Sligo Golf Course (9 holes), and White Oak Golf Course (9 holes).

Fee increases at the golf courses over the past several years have routinely been in the 6%-10% per year range, significantly outpacing the modest yearly increases in the consumer price index. However, golf in general continues to rise in cost at a fast pace, both to the consumer and to the golf course operators who must pay for ever increasing costs to maintain course conditions and pay for repairs and capital improvements to the facilities. While our fees continue to increase, they remain competitive with other local government-owned and -operated courses that operate unsubsidized by tax revenue, and are lower than most of the high-end courses (see attached charts).

In FY02, the total number of rounds played at our courses increased 10.6% as compared to FY01. Favorable weather conditions and improved course conditions contributed to this increase. However, this number of rounds is still down 5.1% as compared to FY99. Since Little Bennett opened in 1994, 8 other high-end golf courses have opened nearby (see attached charts) and there has not been a commensurate increase in the total number of golfers.

Although our greens fees have increased, our courses have worked hard to recover, maintain, or even increase business through a combination of special price incentives, improved course conditioning, facility facelifts, additional amenities, and better service. Price incentives include frequent player cards, senior and junior rates, discount advertisements in coupon books or mailings, and special rates during select slow times. Our courses also encourage future golfers by allowing

high school teams to practice and hold league games for free on weekday afternoons. A list of promotional and reduced fees is included in Attachment 5.

When we made our fee presentation last March, we were leading the way for the golf course competition. Most courses do not announce any increases in their fees before they go into effect in April. Since our last fee survey (February 2002), most of our competitors did increase both weekday and weekend rates. The golf course fee increases we are proposing today will not go into effect until April 2003. We anticipate that our competitors will follow suit and increase their fees also.

This year, we are proposing greens fee increases at all our courses, except White Oak. The specific fee recommendations are as follows.

#### **FY04 Fee Recommendations**

**Little Bennett, Needwood, Northwest, and Sligo Golf Courses** - Due to past and continuing capital improvements at our golf courses and fee comparisons with similar golf facilities, staff is recommending an incremental \$1 increase for regular 9-hole greens fees and a \$2 increase for regular 18-hole greens fee.

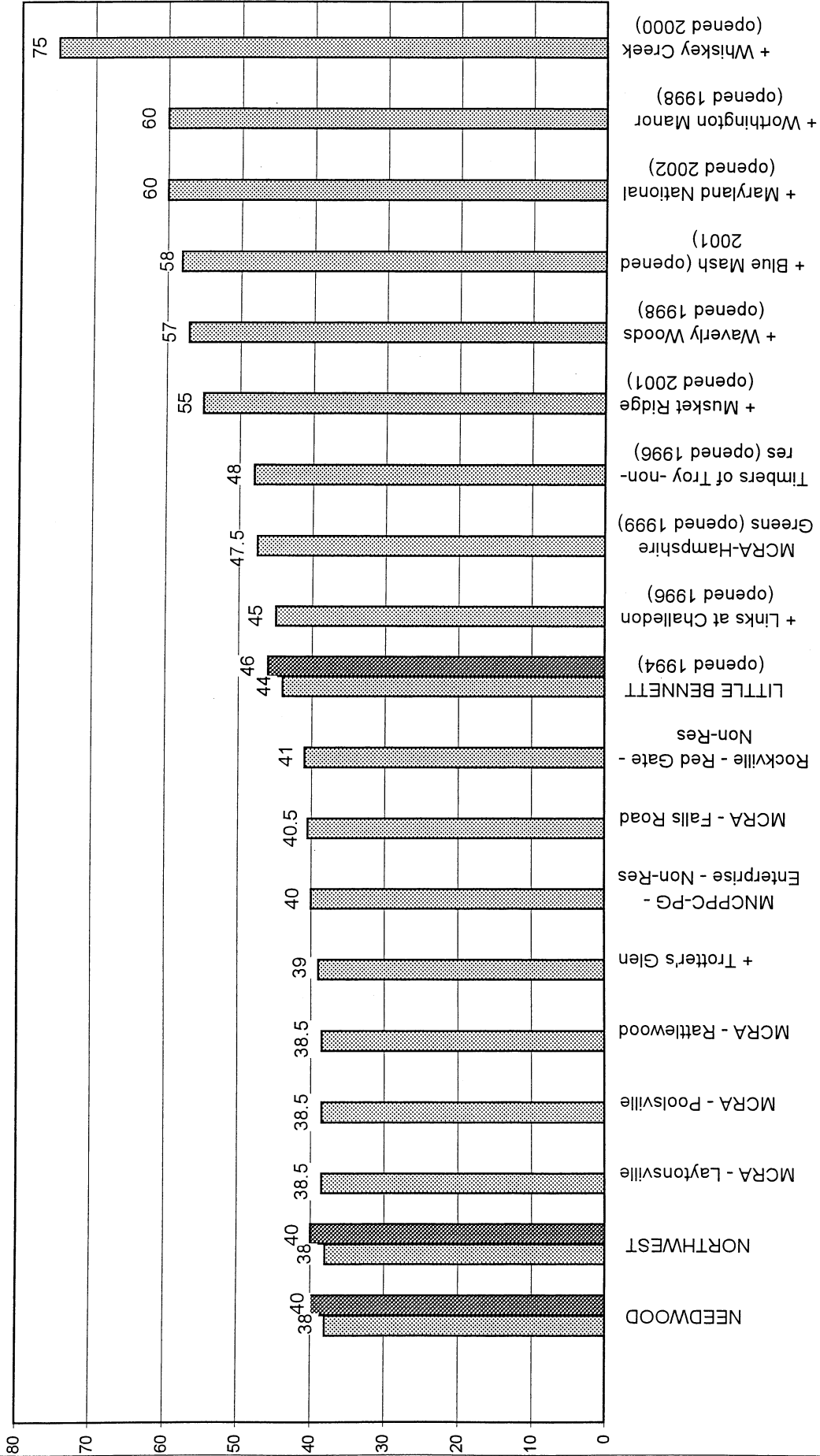
**Needwood, Northwest, and Sligo Golf Courses** - Staff recommends an incremental increase in the senior greens fees for 9- and 18-holes of 50¢ and \$1 respectively. This provides a 15%-17% reduction for seniors.

**Little Bennett Golf Course** - Staff recommends an increase in the 18-holes senior greens fees of \$2. With this increase, the senior fee will be 24% below the regular fee. Staff does not recommend increasing the 9-hole senior fee since it currently provides a 17% reduction.

**White Oak Golf Course** - Upcoming State Highway road improvements to New Hampshire Avenue will force some realignment of several holes at White Oak, virtually creating a par 3 course. Due to the shrinking size of the golf course, staff does not recommend any fee increases for White Oak.

**All Golf Courses** -The Department of Park and Planning has been working cooperatively with The First Tee Montgomery (FTM) and the Montgomery County Revenue Authority (Revenue Authority) to institute a youth golf training program under the auspices of The First Tee (First Tee), a national non-profit organization founded for the purpose of "...creating affordable and accessible golf facilities to primarily serve those who have not previously had exposure to the game and its positive values." Classes were conducted this

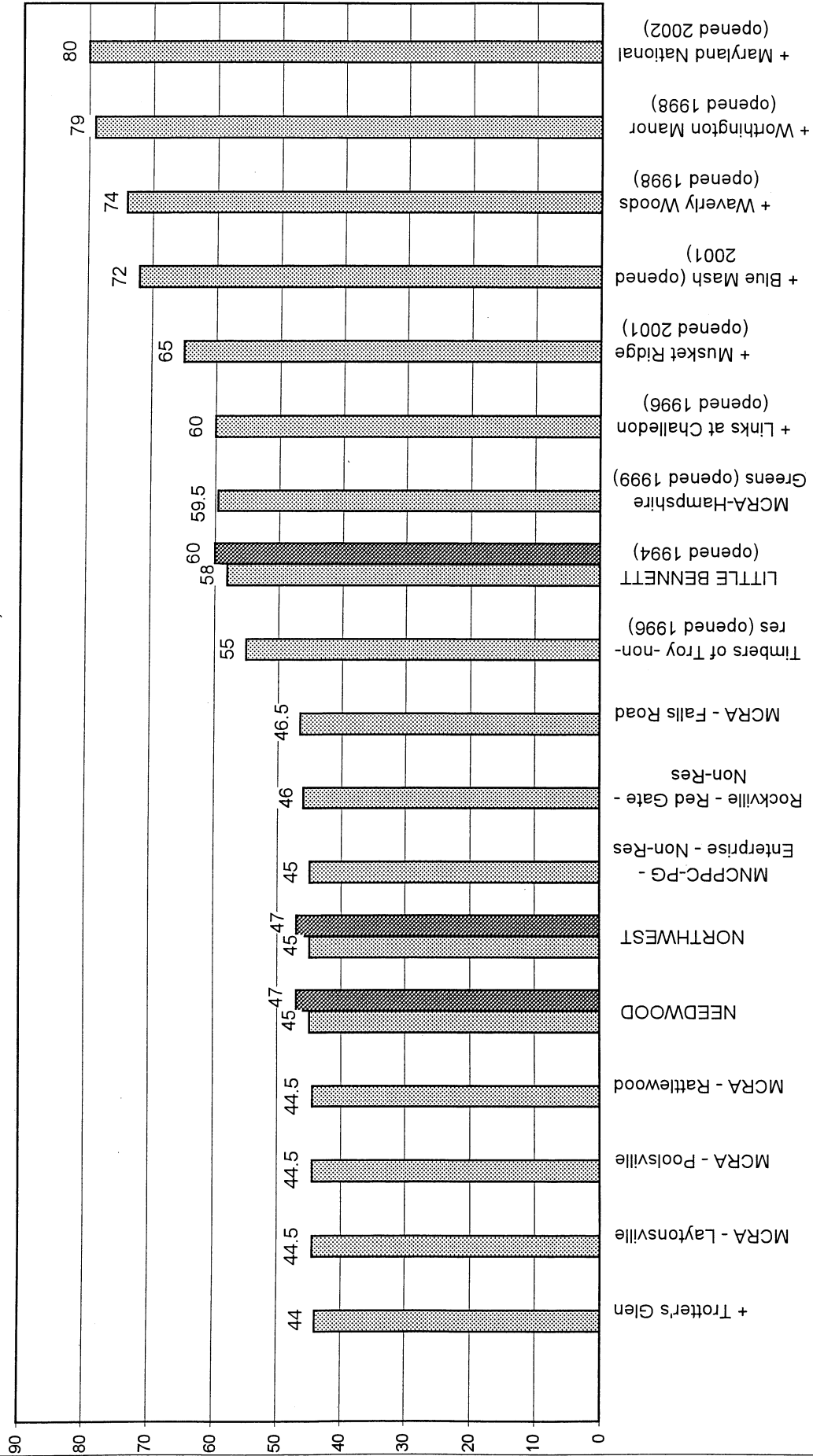
# Golf Course Fee Survey 18 Holes Weekday with Cart



Current Fee - July 2002    
  Proposed Fee - April 2003

+ Private Owned Daily Fee Course

# Golf Course Fee Survey 18 Holes Weekend with Cart



Current Fee - July 2002    
  Proposed Fee - April 2003

+ Private Owned Daily Fee Course



past spring and summer at the Commission's White Oak Golf Course and the Revenue Authority's Laytonsville Golf Course.

In an effort to obtain full chapter status with First Tee, FTM has requested the Commission and the Revenue Authority to reduce greens fees at all our golf courses by 50% for certified First Tee participants and adult mentors accompanying a certified First Tee youth. FTM has also requested a charge of \$1 per bucket of approximately 50 balls at the driving ranges for all First Tee youth actively enrolled in the First Tee program and their accompanying adult mentor, with a limit of one bucket daily. For a comparison on the bucket of balls, Little Bennett, Needwood, and Northwest driving ranges charge \$4.50 to \$5 for a bucket of 45 to 51 balls. See the letter (Attachment 6) from Charlie Steinbraker, FTM Board Chair, for more details on the FTM request.

### **Ice Rinks**

#### **Background**

The Department of Park and Planning operates two ice rinks, one each at Cabin John and Wheaton Regional Parks. Both facilities provide general and special sessions, skate rentals, snack bars, party room rentals, group and private lessons, ice rentals for hockey, parties, club activities, or moves/freestyle, and other special skating activities.

A reconstructed and expanded Cabin John Ice Rink opened in FY00 and revenues have generally lived up to or exceeded expectations. A new enclosed ice rink arena in Wheaton Regional Park opened in November 2000 and came close to covering its operating expenses in FY02. After extensive structural repairs, the in-line rink in Wheaton will reopen this fall and will have an ice surface for rental from November to March and a roller skating surface for rental the remainder of the year.

#### **FY04 Fee Recommendations**

**Wheaton Ice Arena** In an effort to encourage and develop the base at Wheaton, the child, regular, holiday, and senior admission fees for general sessions recommended in March 2002 were 25¢ less than the same fees at Cabin John. After a grace period of a year at the lower fees, staff recommends bringing the fees at Wheaton up to the level at Cabin John in September 2003.

**Cabin John** - The group lesson program is very popular and fills quickly each session. The group lesson fees are very competitive with other rinks. The fee

includes 6 lessons, 6 practice sessions, and skate rentals. A fee increase of \$5 per series of classes for both beginner/intermediate and advanced lessons is recommended.

**Both Rinks** - The party rental fee covers the first 100 people on the ice. There is an additional fee of \$3 per person for all people over 100 up to the capacity of 450. This additional fee was established to stop groups from using our rinks as a money making venture or fund raiser. Staff is recommending this fee increase to \$4. Staff also recommends increasing the refundable security deposit for party rentals from \$100 to \$150.

**Wheaton In-Line Rink** – Ice hockey continues to grow in popularity and new teams form as quickly as ice time becomes available to accommodate them. Staff feels the best winter-use of the Wheaton in-line rink is to satisfy some of the unmet demand for ice time by using the in-line rink for ice rentals. During the remainder of the year, the rink will have an in-line surface for rent to help meet the emerging demand for in-line hockey teams.

By using this rink for rentals only, our staffing needs are much lower and we do not have to provide rental skates. The in-line rink offers fewer amenities than the enclosed rinks. Staff recommends implementing a \$195 per hour fee for ice rental, which is \$10 lower than the current non-prime time fee at the enclosed rinks, and a \$75 per hour rental fee for the in-line surface.

## **Indoor Tennis**

### **Background**

The two indoor tennis facilities operated by the Department of Park and Planning are located in Cabin John and Wheaton Regional Parks. Both tennis centers provide six courts, one of which is generally available for spot-time play by the hour. The majority of the time on the remaining courts is allocated by lottery for seasonal reservations only. A number of courts on selected days and times (usually non-prime times) are set aside for the group lesson program. This program is very successful, especially at Cabin John.

Cabin John continues to be very popular. The seasonal reservations are consistently near capacity (95% or above). The lesson program, facility upgrades, and reasonable fees appear to be contributing factors to this successful facility. Wheaton continues to more than cover its operational expenses and to be an important recreational facility for the eastern area of the county.

## **FY04 Fee Recommendations**

**Cabin John** - The group lesson program at Cabin John is very popular. Staff recommends a \$5 increase in both the beginner/intermediate and advanced group lesson series. This fee has not been increased since 1999.

**Both Courts** - Staff recommends a \$2 increase per hour for private lesson instruction. Staff feels our spot-time and seasonal fees are appropriately set and does not recommend any fee increases at this time.

## **Conference Centers**

### **Background**

The Department currently operates three rental facilities that are accounted for in the Enterprise Fund: Rockwood Manor, Seneca Lodge, and Woodlawn Manor. Collectively, the three rental facilities produced revenue in excess of operating expenditures for the first time in FY01, and again in FY02, with the help of the Park Fund subsidy.

These facilities are used by the public as locations for social functions, meetings, classes, and more. The Commission also uses these facilities throughout the year for business meetings, training, etc. Each facility is unique and has varying strengths and limitations related to location, size and configuration, and amenities. The Department is also preserving a part of Montgomery County history in the buildings at Rockwood and Woodlawn with minimal impact on the Park Fund operating budget. At the request of the Planning Board, staff has been exploring a number of new ideas to improve the viability of these facilities.

## **FY04 Fee Recommendations**

**Rockwood and Seneca Lodge** – The fees at these two facilities have not been increased in over three years, and staff receives comments from the public that the fees at these facilities are a “good deal”. Staff recommends an across the board increase ranging from 5% to 33%, or \$25 to \$350, in all the social and meeting rental fees.

Staff recommends increasing the extra-hour fee for meeting from \$75 to \$100 at both facilities. At Rockwood only, staff recommends increasing the extra-hour fee for the social package from \$200 to \$300.

**Woodlawn Manor** – Woodlawn is most consistently used by patrons on Saturdays for social functions or shows (static expositions) and on weekdays for small meetings. While the fees at Woodlawn have not been increased in over three years, this facility still struggles to find social function or static exposition patrons on weekdays. Staff recommends increasing the Saturday daily social and static exposition fee from \$900 to \$1000 and the per hour conference and meeting fee from \$50 to \$75. Staff does not recommend increasing the other social and static exposition fees.

**All Conference Centers** - The refundable security deposit at these facilities has not been increased in over ten years. Staff recommends increasing the refundable security deposit to \$500, which is the current security deposit charged at Brookside Gardens. While damage to the facilities is infrequent and most security deposits are returned, the potential damage or clean-up costs from a social event is quite high.

## **Park Facilities**

### **Background**

Park Facility operations in the Enterprise Fund include the boating operations at Lake Needwood and Black Hill, Little Bennett Campsites, regional park picnic pavilions, miniature trains at Wheaton and Cabin John, the Wheaton Carousel, the enterprise programs at the public gardens, and the concessionaire-operated stables.

### **FY04 Fee Recommendations**

**Boating Operations** - The boating operations at Little Seneca Lake in Black Hill Regional Park and Lake Needwood in Rock Creek Regional Park are popular summer activities. We have recently replaced all or part of the docks at these two facilities as well as many of the boats.

As a convenience for patrons with their own boats, Black Hill leases mooring stakes on an annual basis so boat owners may leave their craft at the lake for the summer. Patrons line up early for this privilege and 80% of these stakes are leased on the first day. Staff is recommending a \$5 increase in this fee.

This past summer, Black Hill introduced kayaks to their inventory of rental boats and they seemed to be well received. Staff recommends implementing a fee of \$6 per hour and \$23 per day for kayak rentals.

**Little Bennett Campground** – The Little Bennett campsites are open from March through November each year. The campground is a popular facility, especially on the weekends when the occupancy rate is between 80-100%. Staff is recommending a \$2 across the board increase on all campsites.

Advanced reservations for weekends fill quickly during the year. A one-time administrative fee of \$4 is charged to offset this time-consuming customer convenience. Staff is recommending increasing this fee by \$1.

**Picnic Pavilions** – Staff recommends increasing the pavilion rental fee by \$10 for both the small and large pavilions. These fees have not been increased in three years and the proposed fees are still reasonable for the exclusive use of a pavilion.

**Miniature Train and Carousel** – The miniature train at Wheaton has had extensive track work done in the past two years and additional work is being planned for FY03. The trains (locomotives and cars) at both Wheaton and Cabin John will need to be refurbished or replaced in the upcoming years. The Enterprise Fund has spent over \$100,000 in the past three years on the Wheaton carousel to restore the horses and on mechanical repairs. The antique carousel, a 1915 Herschell-Spillman, was not built to handle to the large volume of riders that have come to enjoy the carousel. We were forced to close the carousel this summer due to severe mechanical problems. It is in need of a major overhaul of the mechanical system, which is estimated to cost another \$100,000 or more. Also, we anticipate that we may need the services of a mechanic who specializes in antique carousels to perform preventive maintenance and repairs on the carousel on a daily basis while it is in operation. Until these costs can be accurately projected, staff does not recommend raising the fee. Staff will reevaluate the fee for the miniature trains and carousel when more is known.

**Splash Playground and Miniature Golf** - The South Germantown splash playground and miniature golf opened Memorial Day 2002. The word has spread quickly about these unique facilities.

The splash playground, designed for the toddler to pre-teen age group, has soared in popularity. Staff implemented a discount ticket book and a group rate to accommodate frequent users and larger groups. Many patrons have asked about having space reserved for birthday parties and other group events. Staff is exploring several possibilities to address this need.

When preparing the FY02 budget, staff had no experience to draw on for this facility. WSSC advised us that the water flow in the splash playground could

accommodate up to 400 people at one time. We estimated that 2 staff members on duty on the deck surface would provide a presence in the facility and would monitor patrons for safety purposes. Through experience this summer, staff now knows that 250 is the maximum number of patrons that can safely be in the splash playground and that larger crowds require 3 staff members on the deck to provide the presence required for safety purposes. At times this summer, when 250 patrons were in the splash playground, a line of paying patrons has formed outside the facility waiting for someone inside to leave so they could be let in.

Some patrons have questioned why we charge adults to enter the splash playground. Staff discussed this with the aquatics supervisors for Montgomery County Department of Recreation (MCRD) and the Commission in Prince George's County (MNCPPC-PG). Both agencies advised us that, at one time, they did not charge adults who said they were not going to swim and found that, once inside the facility, it was difficult, if not impossible, to monitor whether or not the non-paying patrons were swimming. This system was abused and now both agencies charge a fee to anyone who enters their facilities. An adult who enters the splash playground benefits from being inside the facility, uses our amenities, and is included in the maximum number of patrons that can be in the splash playground at one time. Since many adults splash in the water and do factor into the maximum capacity, and to be consistent with the policies of MCRD and MNCPPC-PG, staff recommends continuing the practice of charging everyone who enters the facility.

Patrons have also asked about season passes, such as those offered at the government-run swimming pools. The aquatic supervisor at MCRD advised us that swimming pools, in general, do not make money, and season passes, in particular, are not profitable. The government-run pools are seen as a service provided to the tax-paying residents and the fees are not expected to cover their operating costs. The pools are subsidized to varying degrees by the tax fund. Because our splash playground is included in the Enterprise Fund, it is expected to, minimally, cover its operating expenses and, if possible, its capital improvements. Staff does not recommend implementing a season pass for the splash playground.

This year, the entrance fee of \$2.50 for the splash playground was advertised as an introductory rate. This fee was adopted in 1999 in anticipation of a Spring 2000 opening. A comparative survey of the government-run pools, as well as comments from patrons, indicate that \$2.50 is a bargain. Our splash playground does not have as many amenities as the swimming pools, but we do offer a unique place for patrons to play, splash in the water, and cool off on a summer day. We

must also balance this with a lower than originally estimated maximum capacity and higher than estimated staff costs.

Staff recommends increasing the splash playground entrance fee to \$3.50 per person and offering a 10-ticket book at a 10% discount and a group rate at a 20% discount. These fees are lower than the fees at the swimming pools. As staff gains experience operating the splash playground, we will evaluate the fees based on demand and the cost of providing the service.

The miniature golf portion of the facility consists of two 18-hole courses. The miniature golf has not benefited from the same popularity as the splash playground. Attendance this summer is significantly lower than the projected attendance used to prepare the FY02 and FY03 budgets. The courses were designed to be challenging and have often proved to be too difficult for pre-teen patrons. In addition, the unusually high number of code-red days this summer with temperatures soaring into the 90's has kept patrons away from the courses.

Staff believes that these miniature golf courses will be most popular with the young adult crowd. Staff is developing ideas, such as league play and tournaments, to market the miniature golf courses to this age group. In reviewing the survey of miniature golf courses in the area, the fees range from \$2 to \$6, and are frequently reflective of the quality of the course itself. Staff believes the quality of our courses merits the \$5 fee.

Until staff gains more experience operating the miniature golf courses and can find the market niche, staff recommends maintaining the \$5 per round fee and offering a 10-ticket book at a 10% discount and a group rate at a 20% discount.

**Gardens - Brookside and McCrillis** - The rental operations at the gardens began over six years ago and have become very popular. Brookside Gardens cannot accommodate all the rental requests they receive for this operations "prime time", which is May 15 through June 30 and for the Friday through Monday of Labor Day weekend. Staff recommends implementing a prime time fee of 25% above the non-prime time rental rates for this peak demand time frame. This may also encourage renters to book events during Brookside's slower times.

Brookside Gardens offers Children's Programs to elementary school groups, children's service organizations and clubs, day camps, and day care centers in grades 2 through 6. Program topics correspond with the curriculum framework for Montgomery County Public Schools. Each program includes a 45-minute educational class and a 45-minute interpretive garden tour. Specialized programs

are developed upon request. These particular programs are exclusive for the group and are not open to individual members of the public. Staff recommends implementing a per group fee of \$30 for small groups of 20 or fewer children and \$50 for large groups of 21 or more children to offset the direct costs associated with these individually tailored programs.

Brookside and McCrillis Gardens offer 1 hour guided horticultural tours to adult groups. The tour includes the Gardens and the Conservatory and may vary according to the interests of the group and the time of year. Staff recommends implementing a per group fee of \$75. This fee will help to offset the direct, as well as some of the indirect, costs of conducting these programs.

**Stables** - The Department has 3 concessionaire-operated stables: Meadowbrook Stables, Potomac Horse Center, and Wheaton Stables. Each stables agreement requires Commission approval for any fee increases and specifies that any annual increase that is no more than six percent (6%) higher than the charge set during the previous year be considered reasonable. Nothing in the agreements specifically prevents the Planning Board from approving fee increases in excess of 6% per year.

The fee sheets in Attachment 2 contain a summary listing of the major program or service fees at each facility for your review and approval. Potomac Horse Center does not recommend any fee increases. Meadowbrook Stables recommends further defining the age categories for group lessons by creating a new middle group of ages 9-11. They feels this age group gets lost when placed with the older age group. Meadowbrook Stables will provide 2 instructors for this age group instead of one, and in the fee recommended exceeds the 6% to cover this additional cost. Wheaton Stables cites increasing operational and insurance costs as the reason behind the increases proposed at this facility.

In view of the fact that all three operations operate at marginal profit levels or no profit at all, staff believes that these increases are reasonable and necessary and recommends Board approval.



# PARK ENTERPRISE FACILITY/USER FEES

Proposed

ATTACHMENT 2

October 2002

<b>GOLF COURSES</b>						
	CURRENT CHARGE	EFFECTIVE DATE	PROPOSED CHARGE	ADJUST RATE	EFFECTIVE DATE	
<b>Northwest Golf Course</b>						
1	<b>9 Holes</b>					
2	Regular - Weekday	16.00	Apr-01	17.00	6%	Apr-03
3	Regular - Weekend	20.00	Apr-02	21.00	5%	Apr-03
4	Senior - Weekday	14.00	Apr-01	14.50	4%	Apr-03
5	Junior - Weekday	13.00	Apr-01	No Change		Apr-01
6	<b>18 Holes</b>					
7	Regular - Weekday	26.00	Apr-01	28.00	8%	Apr-03
8	Regular - Weekend	33.00	Apr-02	35.00	6%	Apr-03
9	Senior - Weekday	22.00	Apr-01	23.00	5%	Apr-03
10	Junior - Weekday	21.00	Apr-01	No Change		Apr-01
<b>Needwood Golf Course</b>						
11	<b>9 Holes</b>					
12	Regular - Weekday	16.00	Apr-01	17.00	6%	Apr-03
13	Regular - Weekend	20.00	Apr-02	21.00	5%	Apr-03
14	Senior - Weekday	14.00	Apr-01	14.50	4%	Apr-03
15	Junior - Weekday	13.00	Apr-01	No Change		Apr-01
16	<b>18 Holes</b>					
17	Regular - Weekday	26.00	Apr-01	28.00	8%	Apr-03
18	Regular - Weekend	33.00	Apr-02	35.00	6%	Apr-03
19	Senior - Weekday	22.00	Apr-01	23.00	5%	Apr-03
20	Junior - Weekday	21.00	Apr-01	No Change		Apr-01
21	<b>Executive Nine - 9 Holes</b>					
22	Regular - Weekday	11.00	Apr-01	12.00	9%	Apr-03
23	Regular - Weekend	14.00	Apr-02	15.00	7%	Apr-03
24	Senior - Weekday	10.00	Apr-01	No Change		Apr-01
25	Junior - Weekday	10.00	Apr-01	No Change		Apr-01
<b>Little Bennett Golf Course</b>						
26	<b>9 Holes</b>					
27	Regular - Weekday	17.00	Apr-01	18.00	6%	Apr-03
28	Regular - Weekend	23.00	Apr-02	24.00	4%	Apr-03
29	Senior - Weekday	15.00	Apr-01	No Change		Apr-01
30	Junior - Weekday	14.00	Apr-01	No Change		Apr-01
31	<b>18 Holes</b>					
32	Regular - Weekday	32.00	Apr-01	34.00	6%	Apr-03
33	Regular - Weekend	46.00	Apr-02	48.00	4%	Apr-03
34	Senior - Weekday	24.00	Apr-01	No Change		Apr-01
35	Junior - Weekday	22.00	Apr-01	No Change		Apr-01
<b>Sligo Golf Course</b>						
36	<b>9 Holes</b>					
37	Regular - Weekday	13.00	Apr-01	14.00	8%	Apr-03
38	Regular - Weekend	16.00	Apr-01	17.00	6%	Apr-03
39	Senior - Weekday	11.00	Apr-01	11.50	5%	Apr-03
40	Junior - Weekday	11.00	Apr-01	No Change		Apr-01
41	<b>18 Holes</b>					
42	Regular - Weekday	22.00	Apr-01	24.00	9%	Apr-03
43	Senior - Weekday	19.00	Apr-01	20.00	5%	Apr-03
44	Junior - Weekday	19.00	Apr-01	No Change		Apr-01
<b>White Oak Golf Course</b>						
45	<b>9 Holes</b>					
46	Regular - Weekday	10.00	Apr-01	No Change		Apr-01
47	Regular - Weekend	12.00	Apr-01	No Change		Apr-01
48	Senior - Weekday	8.00	Apr-01	No Change		Apr-01
49	Junior - Weekday	7.00	Apr-01	No Change		Apr-01
50	<b>18 Holes</b>					
51	Regular - Weekday	16.00	Apr-02	No Change		Apr-02
52	Senior - Weekday	14.00	Apr-02	No Change		Apr-02
53	Junior - Weekday	13.00	Apr-02	No Change		Apr-02
<b>All Golf Courses</b>						
54	<b>Golf Carts</b>					
55	Per Person - 9 Holes	8.00	Apr-98	No Change		Apr-98
56	Per Person - 18 Holes	12.00	Apr-98	No Change		Apr-98
57	<b>Private Lessons</b>					
58	Regular - Per Lesson	40.00	Apr-01	No Change		Apr-01
59	<b>Reductions for Certified First Tee participants and their accompanying adult mentors</b>					
60	Reduction on Greens Fees	New Fee		50% off		Nov-02
61	Bucket of Range Balls -limit 1 daily - approximately 50 balls	New Fee		1.00		Nov-02
62	<b>Leagues</b>					
63	Administrative Fee per person per round	2.00	Apr-98	No Change		Apr-98

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# PARK ENTERPRISE FACILITY/USER FEES

Proposed  
October 2002

ICE RINKS						
	CURRENT CHARGE	EFFECTIVE DATE	PROPOSED CHARGE	ADJUST RATE	EFFECTIVE DATE	
<b>Cabin John</b>						
<b>General Admission - 2 hours</b>						
1	Tot -(ages 3 to 4)	3.00	Sep-02	No Change		Sep-02
2	Child - (ages 5 to 10)	5.00	Sep-02	No Change		Sep-02
3	Regular ( 11 & over)	6.00	Sep-02	No Change		Sep-02
4	Holidays - (ages 5 and up)	6.00	Sep-02	No Change		Sep-02
5	Sr Citizen (60+) -Wkday (Gen or Adult Session only)	5.00	Sep-02	No Change		Sep-02
6	Cheapskate -Wkday Special Session (incl skates)	5.50	Sep-02	No Change		Sep-02
7	<b>Dance Admission</b>					
8	Dance - 2 hours	7.50	Sep-02	No Change		Sep-02
9	Dance - 2-1/2 hours	8.50	Sep-02	No Change		Sep-02
10	<b>Lessons - Per Person</b>					
11	Group Lessons (Series) - Regular *	75.00	Sep-01	80.00	7%	Sep-03
12	Group Lessons (Series) - Advanced **	80.00	Sep-01	85.00	6%	Sep-03
13	Private Lessons - 30 minutes **	24.00-unlimited	Sep-00	No Change		Sep-00
14	Private Lessons - 15 minutes **	12.00-unlimited	Sep-00	No Change		Sep-00
15	Semi-Private (2 Persons) - 30 Minutes **	12.00-unlimited	Sep-00	No Change		Sep-00
16	<b>Lease Time - 60 minutes</b>					
17	Prime Time (5pm-10pm, M-F, all day S & S)	230.00	Sep-02	No Change		Sep-02
18	Non-Prime Time	205.00	Sep-02	No Change		Sep-02
19	Party Rental (1½ hr) - First 100 people	345.00	Sep-02	No Change		Sep-02
20	Party Rental - per person above 100 up to 450	3.00	Sep-00	4.00	33%	Sep-03
21	Party Rental - Refundable Security Deposit	100.00	Sep-00	150.00	50%	Sep-03
22	Small Rink - Regular	125.00	Apr-95	No Change		Sep-02
23	Small Rink - Hockey	140.00	Sep-99	No Change		Sep-02
24	<b>Moves/Freestyle - 45 minutes</b>					
25	Seasonal	8.00	Sep-02	No Change		Sep-02
26	Pick-up	9.00	Sep-02	No Change		Sep-02
27	<b>Pick-up - Hockey</b>					
28	Pick-up Hockey	10.00	Sep-99	No Change		Sep-99
29	<b>Skate Rentals</b>					
30	Per Pair - All Ages	3.00	Sep-02	No Change		Sep-02
31	<b>Party Room Rental</b>					
32	Room Rental - Per Hour	30.00	Sep-02	No Change		Sep-02
33	Party Room - Refundable Security Deposit	50.00	Sep-00	No Change		Sep-00
34	<b>Summer Camp - 1 week</b>					
35	Camp - ½ day	150.00	Sep-98	No Change		Sep-98
36	<b>Wheaton</b>					
37	<b>General Admission - 2 hours</b>					
38	Tot -(ages 3 to 4)	3.00	Sep-02	No Change		Sep-02
39	Child - (ages 5 to 10)	4.75	Sep-02	5.00	5%	Sep-03
40	Regular ( 11 & over)	5.75	Sep-02	6.00	4%	Sep-03
41	Holidays - (ages 5 and up)	5.75	Sep-02	6.00	4%	Sep-03
42	Sr Citizen (60+) -Wkday (Gen or Adult Session only)	4.75	Sep-02	5.00	5%	Sep-03
43	Cheapskate -Wkday Special Session (incl skates)	5.50	Sep-02	No Change		Sep-02
44	<b>Dance Admission</b>					
45	Dance - 2 hours	7.50	Sep-02	No Change		Sep-02
46	<b>Lessons - Per Person</b>					
47	Group Lessons (Series) - Regular *	75.00	Sep-01	No Change		Sep-01
48	Group Lessons (Series) - Advanced **	80.00	Sep-01	No Change		Sep-01
49	Private Lessons - 30 minutes **	24.00-unlimited	Sep-00	No Change		Sep-00
50	Private Lessons - 15 minutes **	12.00-unlimited	Sep-00	No Change		Sep-00
51	Semi-Private (2 Persons) - 30 Minutes **	12.00-unlimited	Sep-00	No Change		Sep-00
52	<b>Lease Time - 60 minutes</b>					
53	Prime Time (5pm-10pm, M-F, all day S & S)	230.00	Sep-02	No Change		Sep-02
54	Non-Prime Time	205.00	Sep-02	No Change		Sep-02
55	Party Rental (1½ hr) - First 100 people	345.00	Sep-02	No Change		Sep-02
56	Party Rental - per person above 100 up to 450	3.00	Sep-00	4.00	33%	Sep-03
57	Party Rental - Refundable Security Deposit	100.00	Sep-00	150.00	50%	Sep-03
58	In-Line Rink - ice surface in winter	New Fee		195.00		Nov-02
59	In-Line Rink - in-line cesurface in summer	New Fee		75.00		Nov-02
60	<b>Moves/Freestyle</b>					
61	Pick-up	9.00	Sep-02	No Change		Sep-02
62	<b>Pick-up - Hockey and Speed Skating</b>					
63	Pick-up Hockey	10.00	Sep-00	No Change		Sep-00
64	Pick-up Speed Skating	10.00	Sep-00	No Change		Sep-00
65	<b>Skate Rentals</b>					
66	Per Pair - All Ages	3.00	Sep-02	No Change		Sep-02
67	<b>Party Room Rental</b>					
68	Room Rental - Per Hour	30.00	Sep-02	No Change		Sep-02
69	Party Room - Refundable Security Deposit	50.00	Sep-00	No Change		Sep-00
70	<b>Summer Camp - 1 week</b>					
71	Camp - ½ day	150.00	Sep-98	No Change		Sep-98

\* Beginning/Intermediate - includes 6 lessons (30 mins each), 6 practice sessions & rental skates  
 \*\* Moves, Freestyle, Precision, Edges & Dance Lesson - includes 6 lessons (30 mins each), 6 practice sessions & rental skates  
 \*\* Admission fees not included - Charge varies by instructor in accordance with their respective qualifications. The instructor contracts were renegotiated Summer 2000.

# PARK ENTERPRISE FACILITY/USER FEES

Proposed  
October 2002

ATTACHMENT 2

INDOOR TENNIS						
	CURRENT CHARGE	EFFECTIVE DATE	PROPOSED CHARGE	ADJUST RATE	EFFECTIVE DATE	
<b>Cabin John</b>						
<b>Spot Time - Per Court Hour</b>						
1						
2	Monday-Friday 6AM	14.00	Apr-01	No Change		Apr-01
3	Monday-Friday 7AM-4PM	22.00	Apr-01	No Change		Apr-01
4	Monday-Friday 5PM-10PM	30.00	Apr-01	No Change		Apr-01
5	Monday-Friday 11PM	16.00	Apr-01	No Change		Apr-01
6	Saturday-Sunday 6AM	14.00	Apr-01	No Change		Apr-01
7	Saturday 7AM - 5PM	30.00	Apr-01	No Change		Apr-01
8	Saturday 6PM - 7PM	24.00	Apr-01	No Change		Apr-01
9	Saturday 8PM - 10PM	22.00	Apr-01	No Change		Apr-01
10	Saturday 11PM	16.00	Apr-01	No Change		Apr-01
11	Sunday 7AM - 9PM	30.00	Apr-01	No Change		Apr-01
12	Sunday 10PM	20.00	Apr-01	No Change		Apr-01
13	Sunday 11PM	16.00	Apr-01	No Change		Apr-01
14	HOLIDAYS 9AM-4PM *	30.00	Apr-01	No Change		Apr-01
<b>Seasonal - Per Court (32 Weeks)</b>						
16	Monday-Friday 6AM	384.00	Apr-01	No Change		Apr-01
17	Monday-Friday 7AM-4PM	640.00	Apr-01	No Change		Apr-01
18	Monday-Friday 5PM-10PM	896.00	Apr-01	No Change		Apr-01
19	Monday-Friday 11PM	448.00	Apr-01	No Change		Apr-01
20	Saturday-Sunday 6AM	384.00	Apr-01	No Change		Apr-01
21	Saturday 7AM - 5PM	896.00	Apr-01	No Change		Apr-01
22	Saturday 6PM - 7PM	704.00	Apr-01	No Change		Apr-01
23	Sunday 7AM - 9PM	896.00	Apr-01	No Change		Apr-01
24	Sunday 10PM	576.00	Apr-01	No Change		Apr-01
25	Sunday 11PM	448.00	Apr-01	No Change		Apr-01
<b>Summer - Per Court Hour</b>						
27	Monday-Friday 6AM-5PM	10.00	May-02	No Change		May-02
28	Monday-Friday 6PM-10PM	12.00	May-93	No Change		May-93
29	Saturday-Sunday 7AM	12.00	May-02	No Change		May-02
30	Saturday-Sunday 8AM-6PM	12.00	May-98	No Change		May-98
31	Saturday-Sunday 7PM-8PM	12.00	May-02	No Change		May-02
32	Saturday-Sunday 9PM-10PM	10.00	May-02	No Change		May-02
<b>Lessons</b>						
34	Group (Series) Beginner/Intermediate	65.00	Sep-99	70.00	8%	Sep-03
35	Group (Series) Advanced **	75.00	Sep-99	80.00	7%	Sep-03
36	Private - 1 hour - 1-2 students ***	28.00	Sep-95	30.00	7%	Sep-03
37	Private - 1 hour - 3-4 students ***	30.00	Sep-95	32.00	7%	Sep-03
<b>Workout</b>						
39	Drop-in Lesson	16.50	May-99	No Change		May-99
<b>Summer Program - 1 week</b>						
41	½ Day Program	150.00	Apr-01	No Change		Apr-01
<b>Wheaton</b>						
<b>Spot Time - Per Court Hour</b>						
42						
43	5AM - 8AM Everyday	13.00	Apr-00	No Change		Apr-00
44	Monday-Friday 9AM-5PM	17.00	Apr-00	No Change		Apr-00
45	Monday-Friday 9AM-5PM Seniors	15.00	Apr-00	No Change		Apr-00
46	Monday-Friday 6PM-9PM	27.00	Apr-00	No Change		Apr-00
47	Monday-Friday 10PM-1AM	15.00	Apr-00	No Change		Apr-00
48	Saturday-Sunday 9AM - 5PM	27.00	Apr-00	No Change		Apr-00
49	Saturday 6PM - 9PM	21.00	Apr-00	No Change		Apr-00
50	Sunday 6PM-9PM	21.00	Apr-00	No Change		Apr-00
51	Saturday-Sunday 10PM-1AM	15.00	Apr-00	No Change		Apr-00
<b>Seasonal - Per Court (32 Weeks)</b>						
53	5AM - 8AM Everyday	352.00	Apr-00	No Change		Apr-00
54	Monday-Friday 9AM-5PM	480.00	Apr-00	No Change		Apr-00
55	Monday-Friday 6PM-9PM	800.00	Apr-00	No Change		Apr-00
56	Monday-Friday 10PM-1AM	416.00	Apr-00	No Change		Apr-00
57	Saturday-Sunday 9AM - 5PM	800.00	Apr-00	No Change		Apr-00
58	Saturday 6PM - 7PM	608.00	Apr-00	No Change		Apr-00
59	Sun 6PM-9PM	608.00	Apr-00	No Change		Apr-00
60	Saturday-Sunday 10PM-1AM	416.00	Apr-00	No Change		Apr-00
<b>Summer - Per Court Hour</b>						
62	Everyday 9AM-5PM	5.00	Apr-01	No Change		Apr-01
63	Everyday 5PM-10PM	9.00	Apr-01	No Change		Apr-01
<b>Lessons</b>						
65	Group (Series) Beginner/Intermediate	60.00	Sep-98	No Change		Sep-98
66	Group (Series) Advanced **	70.00	Sep-99	No Change		Sep-99
67	Private - 1 hour - 1-2 students ***	28.00	Sep-95	30.00	7%	Sep-03
68	Private - 1 hour - 3-4 students ***	30.00	Sep-95	32.00	7%	Sep-03
<b>Workout</b>						
70	Drop-in Lesson	15.50	May-99	No Change		May-99
<b>Summer Program - 1 week</b>						
72	½ Day Program	150.00	Apr-01	No Change		Apr-01

\* Regular fees from 6AM-8AM and 5PM-Closing are in effect on Holidays.  
 \*\* Group Lessons include five (5) one-hour lessons (including court rental fees) and use of rental racket.  
 \*\*\* Private Lesson cost divided by the number of students. Does not include court rental fees.

PARK ENTERPRISE FACILITY/USER FEES

Proposed  
October 2002

CONFERENCE CENTERS		CURRENT CHARGE	EFFECTIVE DATE	PROPOSED CHARGE	ADJUST RATE	EFFECTIVE DATE
<b>Rockwood Manor</b>						
1	<b>Day Use - Conferences &amp; Meetings (Per Day - 8 consecutive hours)</b>					
2	Hoover	\$300.00	Apr-99	350.00	17%	Nov-02
3	Great Falls Room	200.00	Jan-90	240.00	20%	Nov-02
4	Brooke Hall	350.00	Apr-99	400.00	14%	Nov-02
5	Knox Room	125.00	Apr-99	150.00	20%	Nov-02
6	Caughey & Salomon	200.00	Sep-96	240.00	20%	Nov-02
7	Hoover, Caughey & Salomon	450.00	Apr-99	525.00	17%	Nov-02
8	Brooke Hall & Great Falls Room	500.00	Apr-99	525.00	5%	Nov-02
9	Extra Hours - Per Hour	75.00	Jan-90	100.00	33%	Nov-02
10	<b>Day Use - Social Package #1 (Per Day - 7 consecutive hours)</b>					
11	Hoover, Caughey, Salomon & Rappidan (Mon - Thur)	1,300.00	Apr-99	1500.00	15%	Nov-02
12	Hoover, Caughey, Salomon & Rappidan (Fri, Sun, Holidays)	1,500.00	Apr-99	1850.00	23%	Nov-02
13	Hoover, Caughey, Salomon & Rappidan (Sat)	1,850.00	Apr-99	2200.00	19%	Nov-02
14	<b>Day Use - Social Package #2 (Per Day - 7 consecutive hours)</b>					
15	Hoover, Caughey, Salomon, Rappidan, Brooke Hall & Great Falls Rm (Mon - Thur)	1,500.00	Apr-99	1800.00	20%	Nov-02
16	Hoover, Caughey, Salomon, Rappidan, Brooke Hall & Great Falls Rm (Fri, Sun, Holidays)	1,800.00	Apr-99	2150.00	19%	Nov-02
17	Hoover, Caughey, Salomon, Rappidan, Brooke Hall & Great Falls Rm (Sat)	2,250.00	Apr-99	2600.00	16%	Nov-02
18	<b>Day Use - Social Package #3 (Per Day - 7 consecutive hours)</b>					
19	Brooke Hall & Great Falls Room	850.00	Sep-96	1000.00	18%	Nov-02
20	<b>Extra Hours for Social Packages</b>					
21	Extra Hours - Per Hour	200.00	Apr-95	300.00	50%	Nov-02
22	<b>Guest Rooms (Per Night)</b>					
23	Single Room	60.00	Apr-99	No Change		Apr-99
24	Additional Person per Room per Night	10.00	Nov-88	No Change		Nov-88
25	All Guest Rooms with Conference Rooms or Room Packages *	500.00	Apr-99	No Change		Apr-99
26	All Guest Rooms with Social Packages #1 or #2 **	500.00	Apr-99	No Change		Apr-99
27	<b>Youth Groups *** (Per Night)</b>					
28	Dormitories - per Person	8.00	Jan-93	No Change		Jan-93
29	Dormitories - Minimum	150.00	Jan-93	No Change		Jan-93
30	French House - per Person	8.00	Jan-93	No Change		Jan-93
31	French House - Single Building Minimum	50.00	Sep-96	No Change		Sep-96
32	<b>Other Groups (Per Night)</b>					
33	Dormitories - per Person	10.00	Apr-95	No Change		Apr-95
34	Dormitories - Minimum	200.00	Apr-95	No Change		Apr-95
35	French House - per Person	10.00	Apr-95	No Change		Apr-95
36	French House - Single Building Minimum	50.00	Sep-96	No Change		Sep-96
37	<b>Refundable Security Deposit</b>					
38	Security Deposit	200.00	Jan-92	500.00	150%	Nov-02
<b>Seneca Lodge</b>						
39	<b>Day Use - Conferences &amp; Meetings (Per Day - 8 consecutive hours)</b>					
40	Monday - Thursday	400.00	Apr-99	500.00	25%	Nov-02
41	Extra Hours/Per hour	75.00	Apr-95	100.00	33%	Nov-02
42	<b>Day Use - Social Package (Per Day - 7 consecutive hours)</b>					
43	Monday - Thursday	600.00	Apr-98	800.00	33%	Nov-02
44	Friday, Sunday, Holiday	800.00	Apr-98	1000.00	25%	Nov-02
45	Saturday	1,000.00	Apr-98	1200.00	20%	Nov-02
46	Extra Hours/Per hour	200.00	Apr-95	No Change		Apr-95
47	<b>Refundable Security Deposit</b>					
48	Security Deposit	200.00	Jan-92	500.00	150%	Nov-02
<b>Woodlawn</b>						
49	<b>Conferences &amp; Meetings (Per Hour)</b>					
50		50.00	Apr-98	75.00	50%	Nov-02
51	<b>Static Expositions</b>					
52	Monday - Thursday	600.00	Apr-99	No Change		Apr-99
53	Friday, Sunday, Holidays	800.00	Apr-99	No Change		Apr-99
54	Saturday	900.00	Apr-99	1000.00	11%	Nov-02
55	<b>Social Functions</b>					
56	Monday-Thursday	600.00	Apr-99	No Change		Apr-99
57	Friday, Sunday, Holidays	800.00	Apr-99	No Change		Apr-99
58	Saturday	900.00	Apr-99	1000.00	11%	Nov-02
59	Extra Hours/Per hour	200.00	Apr-95	No Change		Apr-95
60	<b>Refundable Security Deposit</b>					
61	Security Deposit	200.00	Jan-92	500.00	150%	Nov-02

NOTES:

- \* - Includes any conference room or conference room package with all guest rooms
- \*\* - Includes any social package with all guest rooms
- \*\*\* - Youth groups are defined as organized groups of individuals, seventeen years of age or less, with adult leaders.

# PARK ENTERPRISE FACILITY/USER FEES

Proposed  
October 2002

PARK FACILITIES						
	CURRENT CHARGE	EFFECTIVE DATE	PROPOSED CHARGE	ADJUST RATE	EFFECTIVE DATE	
<b>Boats - Lake Needwood and Black Hill</b>						
<b>Boat Rental</b>						
1						
2	Pedal Boat - Per 1/2 hour	4.75	Mar-02	No Change		Mar-02
4	Row Boat - Per Hour	5.50	Apr-01	No Change		Apr-01
5	Row Boat - Daily	21.00	Apr-01	No Change		Apr-01
6	Canoe - Per Hour	5.50	Apr-01	No Change		Apr-01
7	Canoe - Daily	21.00	Apr-01	No Change		Apr-01
8	Kayak - Per Hour	New Fee		6.00		Mar-03
9	Kayak - Daily	New Fee		23.00		Mar-03
<b>Pontoon Boat Ride - Per Person</b>						
10	Osprey (Black Hill) - Per Ride	3.00	Mar-02	No Change		Mar-02
12	Needwood Queen - Per Ride	1.00	Apr-89	No Change		Apr-89
<b>Mooring - Black Hill</b>						
13						
14	All Boats - Annual	60.00	Apr-01	65.00	8%	Mar-03
<b>Watercraft Launching Permits</b>						
15						
16	All Boats - Daily - Black Hill	5.00	Mar-02	No Change		Mar-02
17	All Boats - Daily - Needwood	4.00	Apr-99	No Change		Apr-99
18	All Boats - Annual	50.00	Mar-02	No Change		Mar-02
<b>Campsites - Little Bennett</b>						
<b>Campsite - Resident - Per Site Per Day</b>						
19						
20	Campsite No Electricity - Weekday	13.00	Dec-99	15.00	15%	Jan-03
21	Campsite With Electricity - Weekday	17.00	Dec-99	19.00	12%	Jan-03
22	Campsite No Electricity - Weekend	15.00	Jan-01	17.00	13%	Jan-03
23	Campsite With Electricity - Weekend	19.00	Jan-01	21.00	11%	Jan-03
<b>Campsite - Non-Resident - Per Site Per Day</b>						
24						
25	Campsite No Electricity - Weekday	15.00	Dec-99	17.00	13%	Jan-03
26	Campsite With Electricity - Weekday	19.00	Dec-99	21.00	11%	Jan-03
27	Campsite No Electricity - Weekend	17.00	Jan-01	19.00	12%	Jan-03
28	Campsite With Electricity - Weekend	21.00	Jan-01	23.00	10%	Jan-03
<b>Day Visitors &amp; Additional Overnight Campers</b>						
29						
30	Day Visitors - per car	5.00	Jan-01	No Change		Jan-01
31	Additional Adult (18+) - Over 2 - Per Adult	5.00	Jan-01	No Change		Jan-01
<b>Advanced Reservation - Campsite - Resident &amp; Non-Resident</b>						
32						
33	Per Reservation per Site - 1-3 Sites	4.00	Dec-99	5.00	25%	Jan-03
34	Per Additional Site - Over 3 sites	1.00	Dec-99	No Change		Dec-99
<b>Groups - Primitive Site - Per Day</b>						
35						
36	Groups of 1 - 50 People	75.00	Jan-01	No Change		Jan-01
37	Groups of 51 - 100 People	95.00	Jan-01	No Change		Jan-01
<b>Picnic Pavilions</b>						
<b>Pavilion - Per Reservation Per Group</b>						
38						
39	Exclusive Use - Small - Black Hill	100.00	Apr-00	110.00	10%	Mar-03
40	Exclusive Use - Large - Black Hill	150.00	Apr-00	No Change		Apr-00
41	Exclusive Use - Regional Parks	100.00	Apr-00	110.00	10%	Mar-03
42	Refundable Security Deposit	150.00	Apr-00	No Change		Apr-00
<b>Miniature Trains &amp; Carousel - Cabin John &amp; Wheaton</b>						
<b>Trains - Cabin John &amp; Wheaton</b>						
43						
44	Per Person Per Ticket/Ride	1.25	Apr-00	1.50	20%	Apr-03
45	Discount Book - 10 Tickets	10.50	Apr-00	13.00	24%	Apr-03
<b>Carousel - Wheaton</b>						
46						
47	Per Person Per Ticket/Ride	1.25	Apr-00	1.50	20%	Apr-03
48	Discount Book - 10 Tickets	10.50	Apr-00	13.00	24%	Apr-03
<b>South Germantown - Miniature Golf/Splash Playground</b>						
<b>Miniature Golf</b>						
49						
50	Per Person Per Ticket	5.00	Apr-01	No Change		Apr-01
51	Discount Book - 10 Tickets	New Fee		45.00		Apr-03
52	Group Rate (31 or more) Per Ticket	New Fee		4.00		Apr-03
<b>Splash Playground</b>						
53						
54	Per Person Per Ticket	2.50	Apr-01	3.50	40%	Apr-03
55	Discount Book - 10 Tickets	New Fee		31.00		Apr-03
56	Group Rate (31 or more) Per Ticket	New Fee		2.80		Apr-03

# PARK ENTERPRISE FACILITY/USER FEES

Proposed  
October 2002

## PARK FACILITIES

CURRENT CHARGE	EFFECTIVE DATE	PROPOSED CHARGE	ADJUST RATE	EFFECTIVE DATE
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### Gardens - Brookside & McCrillis

	CURRENT CHARGE	EFFECTIVE DATE	PROPOSED CHARGE	ADJUST RATE	EFFECTIVE DATE
<b>Brookside Gardens</b>					
1					
2	400.00	Jan-01	No Change		Jan-01
3	650.00	Jan-01	No Change		Jan-01
4	250.00	Jan-01	No Change		Jan-01
5	1800.00	Jan-01	No Change		Jan-01
6	500.00	Jul-96	No Change		Jul-96
7	500.00	Mar-97	No Change		Mar-97
8	250.00	Jan-01	No Change		Jan-01
9	1600.00	Jan-01	No Change		Jan-01
10	500.00	Mar-97	No Change		Mar-97
11	500.00	Jan-01	No Change		Jan-01
12	250.00	Jan-01	No Change		Jan-01
13	500.00	Jan-01	No Change		Jan-01
14	2200.00	Jan-01	No Change		Jan-01
15	1,200.00	Mar-97	No Change		Mar-97
16	500.00	Mar-97	No Change		Mar-97
17	200.00	Jan-01	No Change		Jan-01
18	300.00	Jan-01	No Change		Jan-01
19	100.00	Mar-97	No Change		Mar-97
20	3.00	Jan-01	No Change		Jan-01
21	10.00	Nov-98	No Change		Nov-98
22	New Fee		25% additional		Jan-03
23	New Fee		75.00		Jan-03
24	New Fee		30.00		Jan-03
24	New Fee		50.00		Jan-03
<b>McCrillis House &amp; Gardens</b>					
26	500.00	Jan-01	No Change		Jan-01
27	250.00	Jan-01	No Change		Jan-01
28	1600.00	Jan-01	No Change		Jan-01
29	500.00	Mar-97	No Change		Mar-97

\* For a 1 hour wedding ceremony

# PARK ENTERPRISE FACILITY/USER FEES

Proposed  
October 2002

STABLES						
	CURRENT CHARGE	EFFECTIVE DATE	PROPOSED CHARGE	ADJUST RATE	EFFECTIVE DATE	
<b>Potomac Horse Center</b>						
1	<b>Board</b>					
2	Per Month	475.00	Jan-01	No Change		Jan-01
3	Per Day (short term)	25.00	Jan-01	No Change		Jan-01
4	Per Day (long term)	16.00	Jan-01	No Change		Jan-01
5	<b>Leasing</b>					
6	Full - Per Month (includes Board)	950.00	Apr-99	No Change		Apr-99
7	Half - Per Month Flat Rate	375.00	Apr-99	No Change		Apr-99
8	<b>Lessons - Per Person</b>					
9	Group - per Hour	38.00	Jan-01	No Change		Jan-01
10	Semi-Private - per 1/2 Hour - staff instructor	30.00	Apr-99	No Change		Apr-99
11	Semi-Private - per Hour - staff instructor	45.00	Jan-01	No Change		Jan-01
12	Private - per 1/2 Hour - staff instructor	40.00	Jan-01	No Change		Jan-01
13	Private - per Hour - staff instructor	75.00	Apr-99	No Change		Apr-99
14	<b>Coach Fees at Shows (Min. 3 Riders)</b>					
15	Per Day - Away	50.00	Apr-99	No Change		Apr-99
16	Per Day - Home	35.00	Apr-00	No Change		Apr-00
<b>Wheaton Stables</b>						
17	<b>Board</b>					
18	Standing Stall - Per Month	380.00	May-00	400.00	5%	Mar-03
19	Box Stall - Per Month	425.00	May-00	450.00	6%	Mar-03
20	<b>Lessons - Per Person</b>					
21	Group - Series of 12 Lessons, 1 per Week	325.00	Feb-02	340.00	5%	Mar-03
22	Group - Series of 10 Lessons, 1 per Week	275.00	Feb-02	290.00	5%	Mar-03
23	Semi-Private - per Hour	30.00	Jan-94	35.00	17%	Mar-03
24	Private - per 1/2 Hour	35.00	Feb-02	40.00	14%	Mar-03
25	<b>Camp</b>					
26	10 Day Morning Sessions	425.00	Feb-02	450.00	6%	Mar-03
27	<b>Trail Rides</b>					
28	1 Hour	25.00	May-99	30.00	20%	Mar-03
<b>Meadowbrook Stables</b>						
1	<b>Board</b>					
2	Flat Monthly Boarding	475.00	Apr-99	No Change		Apr-99
3	Training Board	750.00	Apr-02	No Change		Apr-02
4	Lesson Horse Board	550.00	Apr-02	No Change		Apr-02
5	<b>Horse Leasing</b>					
6	Intensive Training Program - Initiation Fee	1000.00	Jan-01	No Change		Jan-01
7	Intensive Training Program - Monthly Fee	375.00	Jan-01	No Change		Jan-01
8	Equestrian Training Program - Initiation Fee	1000.00	Jan-01	No Change		Jan-01
9	Equestrian Training Program - Monthly Fee	375.00	Jan-01	No Change		Jan-01
10	<b>Lessons - Per Person</b>					
11	Group - ages 12 and up - per hour	42.00	Apr-02	44.00	5%	Oct-02
12	Group - ages 9 to 11 - per hour	42.00	Apr-02	48.00	14%	Oct-02
13	Group - ages 6 to 8 - per hour	48.00	Apr-02	50.00	4%	Oct-02
14	Semi-Private - per Hour	60.00	Dec-00	No Change		Dec-00
15	Semi-Private - per Hour (Boarder/Lessee)	65.00	Apr-02	No Change		Apr-02
16	Semi-Private - per Hour (Current Group Rider)	68.00	Apr-02	No Change		Apr-02
17	Private - per 1/2 Hour	75.00	Apr-02	No Change		Apr-02
18	Private - per 1/2 Hour (Boarder/Lessee)	55.00	Apr-02	No Change		Apr-02
19	Private - per 1/2 Hour (Current Group Rider)	58.00	Apr-02	No Change		Apr-02
20	Private - per Hour	125.00	Apr-02	No Change		Apr-02
21	Private - per Hour (Boarder/Lessee)	80.00	Apr-02	No Change		Apr-02
22	Private - per Hour (Current Group Rider)	83.00	Apr-02	No Change		Apr-02
24	Evaluation Lesson	80.00	Apr-02	No Change		Apr-02
25	Private - Package of 4 lessons, 1/2 Hour	300.00	Apr-02	No Change		Apr-02
26	Private - Pkg of 4 lessons, 1/2 Hour (Boarder/Less	205.00	Apr-02	No Change		Apr-02
27	Private - Pkg of 4 lessons, 1/2 Hour (Current Grou	215.00	Apr-02	No Change		Apr-02
28	Private - Package of 4 lessons, 1 Hour	500.00	Apr-02	No Change		Apr-02
29	Private - Pkg of 4 lessons, 1 Hour (Boarder/Less	305.00	Apr-02	No Change		Apr-02
30	Private - Pkg of 4 lessons, 1 Hour (Current Grou	320.00	Apr-02	No Change		Apr-02
33	<b>Camp</b>					
34	Mini-Camp - 1 Week - 1/2 day	330.00	Apr-02	No Change		Apr-02
35	Full-Day Camp - 2 Weeks	775.00	Apr-02	No Change		Apr-02
36	Adult Camp - 1 Week	400.00	Apr-02	No Change		Apr-02
37	Before Camp Care (8-8:30am) - Per Week	30.00	Jan-01	No Change		Jan-01
38	Before Camp Care (8-8:30am) - Per Day	10.00	Jan-01	No Change		Jan-01
39	After Camp Care (4-6pm) - Per Week	80.00	Jan-01	No Change		Jan-01
40	After Camp Care (4-6pm) - Per Day	20.00	Jan-01	No Change		Jan-01





# AREA GOLF COURSE SURVEY

July 2002

	M-NCPPC - MC					Montgomery County Revenue Authority				M-NCPPC - PG		Enterprise				
	Little Bennett Opened 1995	Northwest	Needwood	Needwood Exec Nine	Sligo (9 holes)	White Oak (9 holes)	Laytonville(1)	Poolesville	Falls Road	Rattlewood Opened 1997	Hampshire Greens Opened 1999	Paint Branch - 9-holes		Henson Creek - 9 holes		
												Resident	Non-Resident	Resident	Non-Resident	
1 GREENS FEES																
2 9-Holes																
3 Regular - Weekday	17.00	16.00	16.00	11.00	13.00	10.00	16.00	16.00	18.00	16.00	28.00	11.00	13.00	11.00	13.00	
4 Regular - Weekend	20.00	20.00	20.00	14.00	16.00	12.00	20.00	20.00	22.00	20.00	34.00	13.00	16.00	13.00	16.00	
5 Senior - Weekday	5.00	14.00	14.00	10.00	11.00	8.00	13.00	13.00	16.00	13.00	24.00	8.00	10.00	8.00	10.00	
6 Junior - Weekday	14.00	13.00	13.00	10.00	11.00	7.00	11.00	11.00	16.00	11.00	7.50	10.00	8.00	10.00	10.00	
7 18-Holes																
8 Regular - Weekday	32.00	26.00	26.00	22.00	22.00	16.00	25.00	25.00	27.00	25.00	47.50	15.00	18.00	15.00	18.00	28.00
9 Regular - Weekend	46.00	33.00	33.00	33.00	31.00	23.00	31.00	31.00	33.00	31.00	59.50	18.00	21.00	18.00	21.00	33.00
10 Senior - Weekday	24.00	22.00	22.00	22.00	19.00	14.00	20.00	20.00	23.00	20.00	42.50	12.00	15.00	12.00	15.00	19.00
11 Junior - Weekday	22.00	21.00	21.00	21.00	19.00	13.00	18.00	18.00	23.00	18.00	16.00	12.00	15.00	12.00	15.00	19.00
12 CART RENTALS																
13 Golf Cart - 9-Holes																
14 Fee per person - single	8.00	8.00	8.00	8.00	8.00	8.00	9.00	8.00	8.00	9.00	Included	10.00	10.00	10.00	10.00	
15 Fee per cart - single or double											Included	18.00	18.00	18.00	18.00	
16 Golf Cart - 18-Holes																
17 Fee per person - single	12.00	12.00	12.00	12.00	12.00	12.00	13.50	13.50	13.50	13.50	Included	15.00	15.00	15.00	15.00	
18 Fee per cart - single or double											Included	27.00	27.00	27.00	27.00	

	City of Rockville		Timbers of Troy (Howard County)		Troter's Glen (2)	Waverly Woods (2)	Worthington Manor (2)	Links at Chalcedon (2)	Blue Mash (2)	Maryland National (2)	Musket Ridge (2)	Whiskey Creek (2)
	Resident	Non-Resident	Resident	Non-Resident								
	Opened 1996	Opened 1996	Opened 1996	Opened 1996	Opened 1998	Opened 1998	Opened 1998	Opened 1996	Opened 2001	Opened 2002	Opened 2001	Opened 2003
19 GREENS FEES												
20 9-Holes												
21 Regular - Weekday	15.00	17.00	16.00	19.00	16.00	39.00	35.00	29.00	32.00	45.00	28.00	42.00
22 Regular - Weekend	17.00	20.00	20.00	23.00	18.00	40.00	40.00	32.00	34.00	60.00	33.00	42.00
23 Senior - Weekday	13.00	15.00	13.00	7.00	13.00	25.00	29.00	29.00	29.00	29.00	14.00	
24 Junior - Weekday	12.00	14.00	12.00	7.00	12.00	25.00	29.00	29.00	20.00	20.00	14.00	
25 18-Holes												
26 Regular - Weekday	25.00	28.00	25.00	35.00	26.00	57.00	60.00	45.00	48.00	60.00	55.00	75.00
27 Regular - Weekend	28.00	33.00	42.00	42.00	31.00	74.00	79.00	60.00	62.00	80.00	65.00	90.00
28 Senior - Weekday	21.00	24.00	20.00	7.00	22.00	48.00	47.00	38.00	38.00	38.00	27.50	
29 Junior - Weekday	20.00	23.00	12.00	12.00	22.00	35.00	35.00	38.00	20.00	20.00	27.50	
30 CART RENTALS												
31 Golf Cart - 9-Holes												
32 Fee per person - single	9.00	9.00	7.50	7.50	9.00	Included	Included	Included	6.00	Included	Included	Included
33 Fee per cart - single or double						Included	Included	Included	10.00	Included	Included	Included
34 Golf Cart - 18-Holes												
35 Fee per person - single	13.00	13.00	13.00	13.00	13.00	13.00	13.00	13.00	10.00	10.00	10.00	10.00
36 Fee per cart - single or double												

(1) Under construction; fees reflected are latest fee data prior to start of construction.  
(2) Privately owned and operated - open to the public as a daily fee course.

# Area Ice Rink Survey

Sept 2002

	Cabin John	Wheaton	MNCPPC - PG Herbert Wells/Tucker Rd		The Gardens Ice House	SkateQuest - Reston (3)	ARC, Ice Rockville (4)	Bowie	Fairfax	Fairfax Park Authority Mt. Vernon		Skate Frederick	Columbia
			Resident	Non-Resident						Resident	Non-Resident		
1	<b>ADMISSION - WEEKDAY</b>												
2	Adult	6.00	5.75	5.00	5.00	5.00	5.50	4.50	6.00	4.50	5.00	5.00	
3	Child	5.00	4.75	4.00	See Adult Fee	See Adult Fee	See Adult Fee	4.00	5.50	4.00	4.50	4.50	
4	Ages for Child Prices	Ages 5-10	Ages 5-10	Ages 3-17	See Adult Fee	Ages 0-12	See Adult Fee	Ages 0-15	Ages 6-12	Ages 5-18	Ages 0-11	See Adult Fee	
5	Tot	3.00	3.00	See Adult Fee	See Adult Fee	See Adult Fee	See Adult Fee	See Child Fee	4.50	See Adult Fee	See Child Fee	See Adult Fee	
6	Ages for Tot Prices	Ages 3-4	Ages 3-4	See Adult Fee	See Adult Fee	See Adult Fee	See Adult Fee	Ages 0 to 5	4.25	See Adult Fee	See Adult Fee	See Adult Fee	
7	Senior	5.00	4.75	4.00	4.00	4.95	4.00	4.00	4.25	2.50	3.50	See Adult Fee	
8	<b>ADMISSION - WEEKEND</b>												
9	Adult	6.00	5.75	5.00	6.00	6.00	7.70	4.50	6.50	5.00	6.50	6.00	
10	Child	5.00	4.75	4.00	See Adult Fee	See Adult Fee	See Adult Fee	4.00	5.75	4.50	6.00	See Adult Fee	
11	Tot	3.00	3.00	See Adult Fee	See Adult Fee	See Adult Fee	See Adult Fee	See Child Fee	4.75	See Adult Fee	See Child Fee	See Adult Fee	
12	Senior	See Adult Fee	See Adult Fee	4.00	5.00	5.00	6.93	4.00	5.25	2.75	5.00	See Adult Fee	
13	<b>SKATE RENTAL</b>												
14	Figure Skates	3.00	3.00	4.00	2.50	3.00	2.20	2.50	2.50	2.50	2.50	2.50	
15	<b>MOVES/FREESTYLE</b>												
16	Seasonal - 45 minutes	8.00	9.00	10.00	8.00	10.00	7.70	7.00	8.50	8.50	7.50	8.50	
17	Pickup - 45 minutes	9.00	9.00	10.00	8.00	10.00	7.70	8.00	8.50	8.50	7.50	8.50	
18	<b>LEASING</b>												
19	Prime time - 60 minutes	230.00	230.00	215.00	250.00	275.00	250.00	200.00	Subject to	190.00	210.00	225.00	
20	Non-prime time - 60 minutes	205.00	205.00	215.00	250.00	275.00	250.00	200.00	# of people	190.00	210.00	225.00	
21	<b>LESSONS - GROUP</b>												
22	Group Reg - 6 wks: 30 mins (1)	75.00	75.00	65.00	75.00	84.00	75.00	67.00		Varies by person			
23	Group Adv - 60 weeks: 30 mins (1)(2)	80.00	80.00	70.00	75.00	84.00	75.00	67.00		teaching			

(1) Lesson packages vary by location. All prices have been calculated to the 6 week/30 minute amount.  
 (2) Group Special, Patch, Free Style, and Precision.  
 (3) No general use during weekdays; for lease time add \$1 per person for skate rental.  
 (4) Weekday admission only includes skate rental.

## Area Indoor Tennis Fee Survey

(Hourly Rates for Seasonal Reservations)

	Cabin John	Wheaton	M-NCPPC - PG (20% surcharge for Non-Residents)			Indian Springs (member fees apply)	Quince Orchard (member fees apply)	Aspen Hill (member fees apply)	Whitley Park (member fees apply)	Potomac (winter member) (member fees apply)	Georgetown Prep (member fees apply)
			Watkins	Cosca	Fairland						
1	Bubble or Perm Bldg	Perm Bubble	Bubble	Bubble	Bubble	Bubble	Bubble	Bubble	Bubble	Bubble	
2	Number of Indoor Courts	6	5	4	6	2	4	3	7	6	
3	Length of Winter Season	32 weeks	32 weeks	32 weeks	32 weeks	28 weeks	32 weeks	30 weeks	28 weeks	30 weeks	
4	<b>MONDAY-FRIDAY</b>										
5	7am	\$11.00	not open	\$19.00	\$23.00	\$26.00	\$29.00	\$15.00	\$18.00	(1)	
6	1pm	\$19.00	\$19.00	\$19.00	\$23.00	\$26.00	\$19.00	\$22.00	\$12.00	\$22.00	
7	7pm	\$27.00	\$25.00	\$19.00	\$23.00	\$30.00	\$29.00	\$30.00	\$22.00	\$26.00	
8	<b>SATURDAY</b>										
9	7am	\$27.00	\$25.00	\$19.00	\$23.00	\$30.00	\$29.00	\$30.00	\$22.00	(1)	
10	1pm	\$27.00	\$25.00	\$19.00	\$23.00	\$30.00	\$29.00	\$30.00	\$22.00	\$26.00	
11	7pm	\$21.00	\$25.00	\$19.00	\$23.00	not available	\$19.00	\$30.00	\$22.00	\$26.00	
12	<b>SUNDAY</b>										
13	7am	\$27.00	\$25.00	\$19.00	\$23.00	\$30.00	\$29.00	\$30.00	\$22.00	(1)	
14	1pm	\$27.00	\$25.00	\$19.00	\$23.00	\$30.00	\$29.00	\$30.00	\$22.00	\$26.00	
15	7pm	\$27.00	\$25.00	\$19.00	\$23.00	\$30.00	\$19.00	\$30.00	\$22.00	\$26.00	
16	<b>SUMMER - Spot Time</b>										
17	7am	\$8.00	not open	not open							
18	1pm	\$8.00	\$4.00	\$10.00							
19	7pm	\$12.00	\$8.00	\$15.00							

(1) Early bird special - discount allows players to pay a one time fee (\$450) to play as often as they can get court time.

# Area Reservation Fee Survey

Jul-02

SOCIAL PACKAGE *		CAPACITY	FEE	CHARGE PER PERSON
1	Rockwood Manor - Package #1 (Proposed)	150	\$2,200.00	\$14.67
2	Rockwood Manor - Package #2 (Proposed)	250	2,600.00	10.40
3	Woodlawn Manor (Proposed)	125	1,000.00	8.00
4	Lodge at Little Seneca Creek (Proposed)	175	1,200.00	6.86
5	Blue Herring Center (Quiet Waters Park)	150	1,275.00	8.50
6	Newton White Mansion **	200	3,700.00	18.50
7	Woodend - In Season - includes tent	180	4,800.00	26.67
8	Woodend - Off Season - no tent	100	3,400.00	34.00
9	Collingwood Library	200	2,000.00	10.00
10	Strathmore Arts Center **	225	4,200.00	18.67
11	Rockville Mansion	225	2,115.00	9.40
12	Oxon Hill Manor	300	3,200.00	10.67
13	Montpelier Mansion **	100	1,150.00	11.50
14	Fairfax County (9 properties) **	75-200	850.00-1250.00	6.25-11.33
15	Prince George's Ballroom **	250	1,900.00	7.60
GUEST ROOMS		GUEST ROOMS SINGLE	GUEST ROOMS DOUBLE	
16	Rockwood Manor	\$60.00	\$70.00	
17	Airfie House	240.00-260.00	210.00-230.00	
18	Holiday Inn, Silver Spring	119.00	119.00	
19	Hilton, Silver Spring	149.00	169.00	
20	Gaithersburg Marriott	129.00	129.00	
21	Wm. F. Bolger Management Academy	210.00	210.00	
DORMITORIES - GROUP		DORM GROUP PER PERSON		
22	Rockwood Manor (15 person min)	---	\$10.00	
23	Smith Center (40 person min) + \$168 flat fee	---	3.00	

\* Social Package = the maximum rates charges for a Saturday social function. Capacity is for a standing function.

\*\* Discounts available for residents

## Area Mini Train and Carousel Fee Survey

July 2002

	Cabin John (Proposed 2003)	Wheaton (Proposed 2003)	M-NCPPC Watkins (resident)	PG (non-res)	Fairfax Park Auth Lake Fairfax/ Lake Accotink	Glen Echo	The Mall in Columbia
1 <b>TRAIN</b>							
2 Per Ride	\$1.50	\$1.50	\$1.00	\$1.25			
3 Discount Book/Group (10 Rides)	\$13.00	\$13.00	\$7.50	\$10.00			
4 % Discount	13%	13%	25%	20%			
5 <b>CAROUSEL</b>							
6 Per Ride		\$1.50	\$1.00	\$1.25	\$1.25	\$0.50	\$1.50
7 Discount Book/Group (10 Rides)		\$13.00	\$7.50	\$10.00			
8 Discount Book (8 Rides)							\$10.00
9 % Discount		13%	25%	20%			17%

## Area Boat Operation Fee Survey

July 2002

	Lake Needwood Boats	Black Hill Boats	Cosca Regional Park Resident	Non- Resident	Fletcher's Boat House	Lake Fairfax Park Marina	Lake Accotink Park	Seneca Creek State Park	Cunningham Falls Park	Swain's Lock
1 <b>Rowboats</b>										
2 Per Hour	\$5.50	\$5.50	\$3.00	\$3.50	\$10.00		\$5.00	\$5.00	\$11.00	
3 Per Day	\$21.00	\$21.00	\$5.00	\$6.00	\$18.00		\$10.00	\$7.00 M-F only		
4 <b>Canoes</b>										
5 Per Hour	\$5.50	\$5.50			\$10.00		\$5.00	\$5.00	\$5.00	
6 Per Day	\$21.00	\$21.00			\$20.00			\$7.00 M-F only		
7 <b>Pedal Boats</b>										
8 Per 30 Mins - 2 Riders	\$4.75		\$5.00	\$6.00		\$5.00	\$5.00			
9 Per Hour - 2 Riders			\$8.00	\$10.00		\$8.00	\$8.00	\$5.00		
4 <b>Kayaks</b>										
5 Per Hour		\$6.00							\$5.00	\$8.50
6 Per Day		\$23.00								\$19.00
10 <b>Pontoon</b>										
11 Per Ride	\$1.00	\$3.00				\$1.00	\$1.00	\$1.00		

# Area Campground Fee Survey

Jul-02

	Proposed FY03 Little Bennett		M-NCPPC PG Watkins		M-NCPPC PG Cosca +	
	(resident)	(non-resident)	(resident)	(non-resident)	(resident)	(non-resident)
<b>CAMPSITE W/OUT ELECTRICITY</b>						
1 Weekday	\$15.00	\$17.00	\$12.00	\$20.00	\$12.00	\$20.00
2 Weekend	\$17.00	\$19.00	\$12.00	\$20.00	\$12.00	\$20.00
<b>CAMPSITE WITH ELECTRICITY</b>						
3 Weekday	\$19.00	\$21.00	-----	-----	\$15.00	\$23.00
4 Weekend	\$21.00	\$23.00	-----	-----	\$15.00	\$23.00
<b>OTHER FEES</b>						
5 Advanced Registration	\$5.00	\$5.00	-----	-----	-----	-----
6 Extra Adults (More than 2)	\$5.00	\$5.00	-----	-----	-----	-----

Jul-02

	Greenbrier State Park	Catoctin Mountain Park	Cunningham Falls State Park	KOA Duncan's Family CG* (Lothian, MD)	Cherry Hill Campground* (College Park)	Rambling Pines Campground*	Crow's Nest * (Thurmont)
<b>CAMPSITE W/OUT ELECTRICITY</b>							
10 Weekday	\$20.00	\$14.00	\$20.00	\$23.00	\$30.00	\$24.00	\$17.00
11 Weekend	\$20.00	\$14.00	\$20.00	\$23.00	\$30.00	\$24.00	\$19.00
<b>CAMPSITE WITH ELECTRICITY</b>							
12 Weekday	\$25.00	-----	\$25.00	\$33.75	\$40.00	\$32.50	\$22.00
13 Weekend	\$25.00	-----	\$25.00	\$33.75	\$40.00	\$32.50	\$24.00
<b>OTHER FEES</b>							
14 Advanced Registration	\$10.00	-----	\$8.00	-----	-----	-----	-----
15 Extra Adults (More than 2)	-----	-----	-----	\$5.00	\$3.00	\$10.00	\$10.00

\* Private Campgrounds

# Area Swimming Pool Fee Survey

July 2002

	South Germantown Splash Playground	M-NCPPC PG Summer Outdoor Splash Pool		MC Dept of Recreation Summer Outdoor Pools		City of Rockville Swim Center Summer Outdoor Pools		City of Gaithersburg Water Park Summer Outdoor Pools	
		(resident)	(non-resident)	(resident)	(non-resident)	(resident)	(non-resident)	(resident)	(non-resident)
<b>DAILY ADMISSION</b>									
1 Adult (18+)	\$2.50	\$5.00	\$6.00	\$5.00	\$6.75	\$4.50	\$5.50	\$4.00	\$6.00
2 Youth (1-17)	\$2.50	\$4.00	\$5.00	\$3.75	\$5.50	\$3.50	\$4.50	\$3.00	\$4.00
3 Sr. Citizen (60+)	\$2.50	\$4.00	\$5.00	\$3.75	\$5.50	\$3.60	\$4.40	\$3.00	\$4.00
<b>MULTIPLE PASSES</b>									
4 % Discount	10%	10%	8% - 10%	16.70%	16.70%	20%	9% - 13%	10%	10%
<b>SEASON PASSES</b>									
5 Individual	-----	\$140.00	\$170.00	\$150.00	\$190.00	\$220.00	\$255.00	\$85.00	\$165.00
6 Family	-----	\$245.00	\$295.00	\$220.00	\$270.00	\$370.00	\$415.00	\$135.00	\$245.00
7 Senior Individual	-----	\$140.00	\$170.00	\$130.00	(Residents Only)	\$176.00	\$204.00	-----	-----
8 Senior Family	-----	\$85.00	\$100.00	\$190.00	(Residents Only)	\$296.00	\$332.00	-----	-----

# Area Miniature Golf Fee Survey

July 2002

	South Germantown Miniature Golf	M-NCPPC PG Watkins		GP's World of Golf - Harris Course Joppa, MD	Rocky Gorge Miniature Golf	City of Gaithersburg Miniature Golf		Olney Miniature Golf	Putt Putt Rockville	Putt Putt Frederick
		(resident)	(non-resident)			(resident)	(non-resident)			
<b>DAILY ADMISSION</b>										
1 Regular (6+)	\$5.00	\$2.00	\$2.50	\$6.00	-----	-----	-----	\$6.00	\$5.50	\$4.75
2 Youth (5 and under)	\$5.00	\$2.00	\$2.50	\$2.00	-----	-----	-----	\$4.00	\$2.50	\$3.00
3 Sr. Citizen (62+)	\$5.00	\$2.00	\$2.50	\$5.00	-----	-----	-----	-----	-----	-----
4 Morning/afternoon (all ages)	-----	-----	-----	-----	\$4.00	\$3.00	\$3.25	-----	-----	-----
5 Evening (all ages)	-----	-----	-----	-----	\$6.00 (and all day Sunday)	\$4.25	\$4.50	-----	-----	-----
<b>MULTIPLE PASSES</b>										
6 % Discount	10%	-----	-----	-----	-----	-----	-----	-----	25%	35%





**MARYLAND-NATIONAL CAPITAL PARK AND PLANNING COMMISSION  
DEPARTMENT OF PARKS, MONTGOMERY COUNTY  
POLICY ON USER FEES**

**PURPOSE**

To provide direction and consistent rationale in the development and application of User Fees charged for facilities, services and programs in the Department of Parks, Montgomery County. These fees may be applicable to facilities, services and programs such as recreation buildings, permits, ballfields, Brookside Gardens, group picnic areas, parking, Nature Centers, and primitive camping areas, which are primarily funded through general tax dollars. These fees are applicable to golf courses, ice rinks, indoor tennis courts, conference centers, miniature trains, boat rentals and rides, Wheaton Carousel, Little Bennett campground and selected activities at Brookside Gardens, which are self-supporting facilities, services and programs, and must produce sufficient revenue to cover both direct and indirect costs.

**POLICY STATEMENT**

Basic facilities, services and programs (such as trails, playgrounds and picnic areas), which appeal to a broad spectrum of the community, are supported by general tax dollars and are provided at no additional charge to residents. User Fees are charged for those facilities, services and programs, which provide an individual benefit or an exclusive use. User Fees may also be charged to balance use with capacity and demand, and to allocate scarce resources. When feasible, the User Fee charged should cover the direct and indirect costs of that part of the facility use, service or program from which the user derives the individual benefit. Fee reductions are given to qualified lower income individuals and groups, and may be given to qualified community based groups and qualified chartered youth groups. In general, User Fees should be higher for residents outside of Montgomery and Prince George's Counties.

User Fees for self-supporting facilities, services and programs are established at a level which (1) is competitive with comparable public and private facilities and services in the area; (2) can reasonably be expected to generate sufficient revenue to sustain administrative, administrative, operating, and maintenance costs; (3) is likely to generate surplus operating income to fund capital improvements at existing and developing facilities; and (4) reflects user demand and patterns of use.

**Criteria For Determining Whether A User Fee Should Be Charged**

The following criteria are considered before a User Fee is charged:

- The service can be provided only to the paying users, thus preventing access to all others.
- The amount of net revenue generated from the User Fee outweighs the difficulty and cost of collection.
- The application of a User Fee does not have a significant impact on usage.

**Fee Reductions For Lower Income Individuals and Groups**

Qualified lower income individuals and groups are offered reductions on normal fees to provide access to selected facilities, services and programs. Pursuant to County Council policy, costs not covered by lower income users will be absorbed by the general taxpayers, not by other users.

**Fee reductions may be applicable to facilities, services and programs such as:**

- |                    |                  |   |
|--------------------|------------------|---|
| Recreation Centers | Picnic Shelters  | Indoor Tennis Center                    |
| Gymnasiums         | Miniature Trains | Brookside Gardens Programs and Facility |
| Group Picnic Areas | Bus Parking      | Agricultural History Activity Room      |
| Ice Rinks          | Boat Operations  | Nature Center Programs                  |
| Primitive Camping  | Wheaton Carousel |   |

Fee reductions are not applicable to merchandise sales, private lessons, bus trips, concessionaire operated facilities, use of ballfields by leagues and teams, some equipment and facility rentals or seasonal reservations. Reductions may not be applicable during peak attendance hours.

**Fee Reductions for Community Based Groups and Chartered Youth Groups**

Qualified community based groups and qualified chartered youth groups may be offered reductions from normal fees for use of recreation centers and conference centers on weekdays. There may also be a charge to cover the operational costs of administration, security, and custodial services.

**Process for Determining Fees and Fee Reductions**

Annually, staff from the Department of Parks will review each fee for policy compliance, and cost basis, to determine a fee recommendation. The Park Commission will review the staff fee recommendations and act on them. Approved User Fees will be reflected in the Department of Parks User Fees schedule.

The Department of Parks, in cooperation with the County's social service agencies, and the Department of Recreation, will establish eligibility guidelines, application procedures, and fee reduction levels for lower income individuals and groups, community based groups, and chartered youth groups.

Any reduction of fee not specifically mentioned in this policy must have the approval of the Director of Parks. The Director of Parks' determination will provide the final decision in this fee reduction process.

Approved by the Montgomery County Park Commission November 30, 1992.

**Special Promotions and Reduced Fees  
at M-NCPPC Montgomery County Golf Courses**

*The following special promotions and reduced fees are offered at one or all of our five golf courses. The promotions and reduced fees allow affordable opportunities for players to experience our courses, and to promote play during slow periods of time and encourage play on weekdays.*

WINTER SPECIALS - December - March - reduced fees on weekdays and weekends ranging from a 5% to 35% discount and twilight fees after 1pm on weekends ranging up to a 50% discount. The twilight fee allows a golfer to play as many holes as possible until dark.

RENOVATION SPECIALS - various special fees during spring and fall renovations

SENIOR FEES - offered to senior citizen patrons at all courses on weekdays representing a 10 to 15% discount.

JUNIOR FEES - offered to patrons aged 17 and under at all courses on weekdays representing a 15 to 20% discount.

JUNIOR FEES on WEEKENDS - after 12noon on weekends representing a 35% discount off the regular weekend fee.

THE FIRST TEE MONTGOMERY - At White Oak Golf Course, golf instruction and golf games are offered for free or at very nominal prices for youth that would not normally be able to afford golf and/or would not normally be exposed to the game of golf. The cost of instruction, golf equipment, golf course access, etc. is covered through donations, fundraisers, and grants obtained/organized by The First Tee Montgomery, a local chapter of the national The First Tee formed by the PGA, LPGA, USGA, and other golf professional organizations. The Montgomery County Revenue Authority is also a participating agency in The First Tee programs.

JUNIOR GOLF CAMPS - Offered during the summer to instruct juniors (ages 7-17) in the fundamentals of the game as well as exposing them to golf rules and etiquette. In most cases, the cost of the camp is returned to the juniors through the instruction fee, shirts, prizes, and other program supplies.

MONTGOMERY COUNTY SCHOOLS - 18-hole practice and match rounds offered free on weekdays in August through October to 25-30 Montgomery County school teams.

DISCOUNT BOOKS/ADVERTISEMENTS - offered select times, some with restrictions

Tee Time Book - buy one greens fee, get one free

American Lung Book - buy one greens fee, get one free

Neighborhood Saver Book - buy one greens fee, get one free

Maryland Recreation and Parks Assoc Book - buy one greens fee, get one free

Entertainment Book - buy one greens fee, get one free

ValPak Mail Coupons - buy one greens fee, get one free

Money Mailer Direct Mail Coupons - ½ price coupon

FREQUENT PLAYER CARD - buy seven rounds at a particular course and get the eighth round free.

PLAYERS CARD - Play six eighteen hole weekday rounds, one each at Little Bennett, Needwood, and Northwest and the remaining three at the course of your choice, get one 18 hole weekday greens fee free.

REDUCED FEE PROGRAM - a 50% fee reduction is offered for low income families and individuals on buckets of balls at the driving ranges and for the junior golf lessons.



September 30, 2002

Mr. Don Cochran, Director  
Montgomery County Department of Park and Planning  
3500 Brunett Avenue  
Silver Spring, Maryland

Mr. Marc Atz, Executive Director  
Montgomery County Revenue Authority  
Executive Office Building  
Rockville, Maryland

Dear Don and Marc:

On behalf of the Board of Directors of The First Tee of Montgomery, Inc., let me thank you for the support you have provided during our initial development phase. As you know, we have been working hard toward becoming a chapter of the national First Tee organization. While the new requirements to become a local affiliate are challenging, we believe they are achievable. Once chapter status is awarded, a number of significant benefits will accrue to our program and our county. These include access to a one time operating and/or construction grant, clubs for our participants, vendor discounts and most importantly, the access and right to use the First Tee Life Skills curriculum with our young participants.

We have completed nearly all of the many requisites necessary to achieve chapter status. However, there are two additional requirements that still need the approval and endorsement of your organizations.

#### 15 YEAR SITE COMMITMENT

The First Tee requires that a lease or use agreement be executed for a minimum term of 15 years for use of sites designated as First Tee facilities. There are a variety of reasons for this and, for the most part, they are unwavering in this requisite. We have special circumstances related to both the Laytonsville and White Oak sites. White Oak is owned by the Federal Government and is involved in a long term planning/development process for the consolidation of the FDA. While there is a high level of confidence that the golf

course will remain indefinitely and be managed by MNCPPC, there is no certainty at this time as to the length of lease that the GSA will ultimately approve for this land use.

Similarly, the practice range at the Laytonsville facility is located on land owned by the Board of Education as a potential future school site. While there are no plans to use this land in the current six year CIP and it could be many years beyond that (if ever) that this land is used for this purpose, the BOE has (to date) only provided a six year lease for this land use.

We have explained this “beyond-our-control” situation to the national First Tee, and they have indicated that they are willing to modify their requirement in our case. They will accept an agency commitment for use of the sites for the First Tee program for 15 years or the length of time up to 15 years that the agencies still have use of the land for golf purposes. If land leases are not renewed for these purposes up to 15 years, the First Tee will require that agencies agree to make reasonable efforts to relocate the program to another Revenue Authority or MNCPPC site in the county.

We request that you work with us to prepare letters of commitment to reflect this requirement and recommend approval respectively to the Planning Board or the Revenue Authority.

#### MINIMUM ACCESS POLICY

The national First Tee requires that each chapter have a clear, written policy which details how differential access will be provided to First Tee participants. The agreement that we have already reached regarding use of the White Oak and Laytonsville courses for the instructional aspect of our program is a key part of this policy. However, continued access beyond the initial instructional phase is also important.

After passing through the “birdie” level, our students will be tested by the PGA teaching professional and receive an identification card certifying them for on-course play. Our plan is to use a prototype card that has been developed by the national First Tee organization and is being successfully used by other chapters across the country. Because our participants are from families with very limited financial resources, some reduction in fees will be necessary to realistically allow them to practice and play at your facilities. Free or reduced fees are also a part of the minimum access requirement of the national First Tee. We request that a fee policy be adopted by the Planning Board and Revenue Authority that reduces the fees for certified First Tee youth by 50% of the rate at the time of play at any of your courses. For some of our participants, even this fee level will still be beyond their means. Our First Tee board is committed to further assisting these students by raising funds in the community to make up the difference when needed.

In addition, a critical part of our program will be to link many of our First Tee graduates with adult, volunteer “mentors”. Achieving success in having the majority of our participants continue to participate in this sport will be enhanced through the encouragement and facilitation provided by our adult mentors. We therefore request that

the 50% green fee reduction be extended to our mentors as well, which will act and an incentive to bring the students out to your courses to play. (Many of these mentors we believe will actually pay all or a significant portion of the youth fee as well and not realize much personal benefit from this fee reduction.) Because practice is critical to further player development, we also request that practice balls be provided at a reduced fee of one dollar per large bucket.

By the end of our program this Fall, we believe there will be 20 to 30 students who will successfully test and be certified for on course play. We hope to begin piloting our mentoring program this Fall as well by matching up to ten of these graduates with mentors. An additional 20 to 30 students should be ready for certification next Spring, most of whom we also hope to match with mentors.

We request approval of this fee policy for several reasons. First, it will give us the access policy necessary to move forward with our national First Tee application. Secondly, it will provide an important public service, adding diversity to our sport and enriching the lives of many young people in need in our community. Third, it is a good business decision that has the potential to sustain and increase revenues. Thank you for your consideration.

Sincerely,



Charlie Steinbraker, Board Chair  
The First Tee of Montgomery, Inc.