




# The Maryland-National Capital Park & Planning Commission

May 18, 2017

**TO:** Montgomery County Planning Board   
**FROM:** Joseph C. Zimmerman, Secretary-Treasurer  
**SUBJECT:** Enterprise Funds FY 2017, Nine-Month Financial Report  
Including Projections to June 30, 2017 - Montgomery County

The nine-month financial report and projections to June 30, 2017 are attached. The reasons for the variances are highlighted below.

## **OVERALL COMMENTS**

The FY17 Enterprise Fund approved budget has revenues of \$10,631,182, expenditures of \$8,712,147 and a net income of \$669,035, after transfers and interest income. The revenue projections are \$10,273,493, reflecting a shortfall in revenue of \$357,689 and expenditures are projected to be \$8,694,442 resulting in a net income of \$992,551, which is \$323,516 more than budgeted after transfers and interest income. The shortfall in revenue is due to lower than expected income at the Ice Rinks, Tennis Facilities and Event Centers, which is partially offset by higher than expected income at the Park Facilities.

## **GOLF COURSES**

The Golf Course operations projected revenues of \$53,933 is higher than the approved budget of \$24,000 and is due to revenue generated by the Montgomery County Revenue Authority (MCRA), which exceeded the threshold for FY16. According to the lease, MCRA pays 9% of net profits over \$5,100,000 for the Little Bennett, Northwest and Needwood golf courses. There is no revenue stipulation in the lease agreement for Sligo Creek Golf Course.

## **ICE RINKS**

The Ice Rinks projected revenues are \$4,677,259, which is \$56,941 less than the approved budget of \$4,734,200. This is due to fewer admission fees received based on the warm weather.

Expenditures are expected to be \$232,105 higher than budgeted due to emergency repairs on refrigeration systems and higher seasonal salaries and utility costs.

## **TENNIS FACILITIES**

The Tennis Facilities projected revenues are \$1,690,269, which is \$194,955 lower than the approved budget of \$1,885,224. The decrease in revenues is due to fewer seasonal tennis contracts and lower enrollments at the Wheaton Tennis camp.

Expenditures are projected to be \$116,191 under budget. This is mainly due to lapse savings in personnel costs from vacant positions.

**EVENT CENTERS**

The event centers projected revenues are \$522,500, which is \$262,501 lower than budgeted. There have been fewer rentals at Rockwood Manor due to revised rental restrictions implemented to comply with guidelines in the updated community agreement.

The operating expenditures are expected to be under budget by \$23,653, due to lower personnel costs and fewer supplies needed because of fewer events.

**PARK FACILITIES**

The Park Facilities projected revenues are \$3,329,533, which is higher than budgeted by \$126,775, due to an increase in admissions and rentals at Brookside Gardens, Boat Facilities and South Germantown Splash Park and Mini-Golf.

Expenditures are estimated to be more than budgeted by \$173,422 mainly due to higher seasonal salaries and upgrading of amenities including shade structures, new tables, new boats, and camp store merchandise and equipment. The net loss for the park facilities is projected at \$73,474 due to CIP expenses.

**ENTERPRISE ADMIN**

Enterprise administrative costs are estimated to be below budget by \$287,855 due to vacancies. These administrative costs are allocated to all the Enterprise facilities.

**THE MARYLAND-NATIONAL CAPITAL PARK AND PLANNING COMMISSION**  
**MONTGOMERY COUNTY ENTERPRISE FUNDS**  
**BUDGET BASIS FINANCIAL REPORT FOR THE NINE MONTHS ENDED MARCH 31, 2017**  
**AND ESTIMATIONS TO JUNE 30, 2017**

	<b>Budget</b>	<b>Actual 03/31/17</b>	<b>Projections 06/30/17</b>	<b>Variance</b>	<b>Actual 03/31/16</b>	<b>Actual 06/30/16</b>
<b>GOLF COURSES</b>						
Revenues	\$ 24,000	\$ 53,933	\$ 53,933	\$ 29,933	\$ 12,568	\$ 12,568
Expenditures	-	(4,467)	(4,467)	(4,467)	-	-
Administrative Services	-	-	-	-	(461)	(448)
Operating Income (Loss)	24,000	49,466	49,466	25,466	12,107	12,120
Other Non-Operating Revenues (Expenses)	-	-	-	-	-	-
Operating Transfers In (out)	-	-	-	-	-	-
Net Income (Loss)	\$ 24,000	\$ 49,466	\$ 49,466	\$ 25,466	\$ 12,107	\$ 12,120

	<b>Budget</b>	<b>Actual 03/31/17</b>	<b>Projections</b>	<b>Variance</b>	<b>Actual 03/31/16</b>	<b>Actual 06/30/16</b>
<b>ICE RINKS</b>						
Revenues	\$ 4,734,200	\$ 3,914,329	\$ 4,677,259	\$ (56,941)	\$ 3,719,534	\$ 4,600,112
Expenditures	(3,120,507)	(2,534,558)	(3,352,612)	(232,105)	(2,460,396)	(3,301,878)
Administrative Services	(687,319)	(430,866)	(585,819)	101,500	(491,849)	(658,125)
Operating Income (Loss)	926,374	948,905	738,828	(187,546)	767,289	640,109
Other Non-Operating Revenues (Expenses)	-	831	2,000	2,000	-	2,100
Operating Transfers In (out)	-	-	-	-	-	-
Net Income (Loss)	\$ 926,374	\$ 949,736	\$ 740,828	\$ (185,546)	\$ 767,289	\$ 642,209

	<b>Budget</b>	<b>Actual 03/31/17</b>	<b>Projections</b>	<b>Variance</b>	<b>Actual 03/31/16</b>	<b>Actual 06/30/16</b>
<b>TENNIS FACILITIES</b>						
Revenues	\$ 1,885,224	\$ 1,463,977	\$ 1,690,269	\$ (194,955)	\$ 1,368,719	\$ 1,688,557
Expenditures	(1,141,319)	(740,480)	(1,025,128)	116,191	(746,299)	(1,016,138)
Administrative Services	(362,200)	(227,029)	(308,700)	53,500	(192,216)	(310,494)
Operating Income (Loss)	381,705	496,468	356,441	(25,264)	430,204	361,925
Other Non-Operating Revenues (Expenses)	25,000	41,460	50,000	25,000	23,324	28,185
Operating Transfers In (out)	-	-	-	-	-	-
Net Income (Loss)	\$ 406,705	\$ 537,928	\$ 406,441	\$ (264)	\$ 453,528	\$ 390,110

	<b>Budget</b>	<b>Actual 03/31/17</b>	<b>Projections</b>	<b>Variance</b>	<b>Actual 03/31/16</b>	<b>Actual 06/30/16</b>
<b>EVENT CENTERS</b>						
Revenues	\$ 785,000	\$ 373,945	\$ 522,500	\$ (262,501)	\$ 453,932	\$ 633,230
Expenditures	(565,402)	(398,837)	(541,749)	23,653	(383,663)	(593,203)
Administrative Services	(132,360)	(82,755)	(112,960)	19,400	(78,058)	(115,106)
Operating Income (Loss)	87,238	(107,647)	(132,209)	(219,448)	(7,789)	(75,079)
Other Non-Operating Revenues (Expenses)	-	1,319	1,500	1,500	754	902
Operating Transfers In (out)	(150,000)	-	-	150,000	-	-
Net Income (Loss)	\$ (62,762)	\$ (106,328)	\$ (130,709)	\$ (67,948)	\$ (7,035)	\$ (74,177)

THE MARYLAND-NATIONAL CAPITAL PARK AND PLANNING COMMISSION  
MONTGOMERY COUNTY ENTERPRISE FUNDS  
BUDGET BASIS FINANCIAL REPORT FOR THE NINE MONTHS ENDED MARCH 31, 2017  
AND ESTIMATIONS TO JUNE 30, 2017

	Budget	Actual 03/31/17	Projections	Variance	Actual 03/31/16	Actual 06/30/16
<b>PARK FACILITIES</b>						
Revenues	\$ 3,202,758	\$ 2,420,423	\$ 3,329,533	\$ 126,775	\$ 2,629,382	\$ 3,477,126
Expenditures	(1,909,140)	(1,410,938)	(2,082,562)	(173,422)	(1,227,208)	(1,961,535)
Administrative Services	(793,900)	(479,934)	(680,445)	113,455	(393,185)	(657,832)
Operating Income (Loss)	499,718	529,551	566,526	66,808	1,008,989	857,759
Other Non-Operating Revenues (Expenses)	25,000	49,942	60,000	35,000	24,534	32,456
Operating Transfers In (out)	(1,150,000)	-	(700,000)	450,000	-	-
Net Income (Loss)	\$ (625,282)	\$ 579,493	\$ (73,474)	\$ 551,808	\$ 1,033,523	\$ 890,215

	Budget	Actual 03/31/17	Projections	Variance	Actual 03/31/16	Actual 06/30/16
<b>ENTERPRISE ADMIN</b>						
Revenues	-	-	-	-	459	-
Expenditures	(1,975,779)	(1,208,586)	(1,687,924)	287,855	(1,375,832)	(1,732,469)
Administrative Services	1,975,779	1,220,584	1,687,924	(287,855)	1,155,769	1,742,005
Operating Income (Loss)	-	11,998	-	-	(219,604)	9,536
Other Non-Operating Revenues (Expenses)	-	-	-	-	-	-
Operating Transfers In (out)	-	-	-	-	-	-
Net Income (Loss)	-	\$ 11,998	-	-	\$ (219,604)	\$ 9,536

	Budget	Actual 03/31/17	Projections	Variance	Actual 03/31/16	Actual 06/30/16
<b>TOTAL - ENTERPRISE</b>						
Revenues	\$ 10,631,182	\$ 8,226,607	\$ 10,273,493	\$ (357,689)	\$ 8,184,594	\$ 10,411,593
Expenditures	(8,712,147)	(6,297,866)	(8,694,442)	17,705	(6,193,398)	(8,605,223)
Administrative Services	1,919,035	1,928,741	1,579,051	(339,984)	1,991,196	1,806,370
Operating Income (Loss)	50,000	93,552	113,500	63,500	48,612	63,643
Other Non-Operating Revenues (Expenses)	(1,300,000)	-	(700,000)	600,000	-	-
Operating Transfers In (out)	669,035	2,022,293	992,551	323,516	2,039,808	1,870,013
Net Income (Loss)	\$ 669,035	\$ 2,022,293	\$ 992,551	\$ 323,516	\$ 2,039,808	\$ 1,870,013