




The Maryland-National Capital Park & Planning Commission

March 16, 2017

TO: Montgomery County Planning Board

FROM: Joseph C. Zimmerman, Secretary-Treasurer 

SUBJECT: Enterprise Funds FY 2017, Seven-Month Financial Report
Including Projections to June 30, 2017 - Montgomery County

The seven-month financial report and projections to June 30, 2017 are attached. The reasons for the variances are highlighted below.

OVERALL COMMENTS

The FY17 Enterprise Fund approved budget has revenues of \$10,631,182, expenditures of \$8,712,147 and a net income of \$669,035, after transfers and interest income. The revenue projections are \$10,476,614, reflecting a shortfall in revenue of \$154,568 and expenditures are projected to be \$8,786,821 resulting in a net income of \$1,067,993, after transfers and interest income. The shortfall in revenue is due to lower than expected income at the Ice Rinks, Tennis Facilities and Event Centers, which is partially offset by higher than expected income at the Park Facilities. The increase in expenditures is largely the result of increases in personnel costs.

GOLF COURSES

The Golf Course operations projected revenues of \$53,933 is higher than the approved budget of \$24,000 and is due to revenue generated by the Montgomery County Revenue Authority (MCRA), which exceeded the threshold for FY16. According to the lease, MCRA pays 9% of net profits over \$5,100,000 for the Little Bennett, Northwest and Needwood golf courses. There is no revenue stipulation in the lease agreement for Sligo Creek Golf Course.

ICE RINKS

The Ice Rinks projected revenues are \$4,717,076, which is \$17,124 less than the approved budget of \$4,734,200. This is due to fewer admission fees received based on the warm weather.

Expenditures are expected to be \$134,550 higher than budgeted due to emergency repairs on refrigeration systems and higher seasonal salaries and utility costs.

TENNIS FACILITIES

The Tennis Facilities projected revenues are \$1,762,133, which is \$123,091 lower than the approved budget of \$1,885,224. The decrease in revenues is due to fewer seasonal tennis contracts and lower enrollments at tennis camps.

Expenditures are projected to be \$122,880 under budget. This is mainly due to lapse savings in personnel costs from vacant positions.

EVENT CENTERS

The event centers projected revenues are \$545,000, which is \$240,000 lower than budgeted. There have been fewer rentals at Rockwood Manor due to revised rental restrictions implemented to comply with guidelines in the updated community agreement.

The operating expenditures are expected to be under budget by \$40,927, due to lower personnel costs and fewer supplies needed because of fewer events.

PARK FACILITIES

The Park Facilities projected revenues are \$3,398,472, which is higher than budgeted by \$195,714, due to an increase in admissions and rentals at Brookside Gardens, Boat Facilities and South Germantown Splash Park and Mini-Golf.

Expenditures are estimated to be more than budgeted by \$138,013 mainly due to higher seasonal salaries and upgrading of amenities including shade structures, new boats, and camp store supplies. The net loss for the park facilities is projected at \$91,004.

ENTERPRISE ADMIN

Enterprise administrative costs are estimated to be below budget by \$38,549 due to vacancies. These administrative costs are allocated to all of the Enterprise facilities.

THE MARYLAND-NATIONAL CAPITAL PARK AND PLANNING COMMISSION
MONTGOMERY COUNTY ENTERPRISE FUNDS
BUDGET BASIS FINANCIAL REPORT FOR THE SEVEN MONTHS ENDED JANUARY 31, 2017
AND ESTIMATIONS TO JUNE 30, 2017

	Budget	Actual 01/31/17	Projections	Variance	Actual 01/31/16	Actual 06/30/16
GOLF COURSES						
Revenues	\$ 24,000	\$ 53,933	\$ 53,933	\$ 29,933	\$ 12,568	\$ 12,568
Expenditures	-	(4,467)	(4,467)	(4,467)	-	-
Administrative Services	-	-	-	-	(2,123)	(448)
Operating Income (Loss)	24,000	49,466	49,466	25,466	10,445	12,120
Debt Service Payments	-	-	-	-	-	-
Other Non-Operating Revenues (Expenses)	-	-	-	-	-	-
Operating Transfers In (out)	-	-	-	-	-	-
Net Income (Loss)	\$ 24,000	\$ 49,466	\$ 49,466	\$ 25,466	\$ 10,445	\$ 12,120

	Budget	Actual 01/31/17	Projections	Variance	Actual 01/31/16	Actual 06/30/16
ICE RINKS						
Revenues	\$ 4,734,200	\$ 2,988,166	\$ 4,717,076	\$ (17,124)	\$ 2,962,494	\$ 4,600,112
Expenditures	(3,120,507)	(1,964,344)	(3,255,057)	(134,550)	(1,795,512)	(3,299,778)
Administrative Services	(687,319)	(371,562)	(673,960)	13,359	(402,270)	(658,125)
Operating Income (Loss)	926,374	652,260	788,059	(138,315)	764,712	642,209
Debt Service Payments	-	-	-	-	-	-
Other Non-Operating Revenues (Expenses)	-	-	-	-	-	-
Operating Transfers In (out)	-	-	-	-	-	-
Net Income (Loss)	\$ 926,374	\$ 652,260	\$ 788,059	\$ (138,315)	\$ 764,712	\$ 642,209

	Budget	Actual 01/31/17	Projections	Variance	Actual 01/31/16	Actual 06/30/16
TENNIS FACILITIES						
Revenues	\$ 1,885,224	\$ 1,071,325	\$ 1,762,133	\$ (123,091)	\$ 975,552	\$ 1,688,557
Expenditures	(1,141,319)	(573,766)	(1,018,439)	122,880	(576,407)	(1,016,138)
Administrative Services	(362,200)	(195,780)	(353,191)	9,009	(157,889)	(310,494)
Operating Income (Loss)	381,705	301,779	390,503	8,798	241,256	361,925
Debt Service Payments	-	-	-	-	-	-
Other Non-Operating Revenues (Expenses)	25,000	31,191	35,000	10,000	16,654	28,185
Operating Transfers In (out)	-	-	-	-	-	-
Net Income (Loss)	\$ 406,705	\$ 332,970	\$ 425,503	\$ 18,798	\$ 257,910	\$ 390,110

	Budget	Actual 01/31/17	Projections	Variance	Actual 01/31/16	Actual 06/30/16
EVENT CENTERS						
Revenues	\$ 785,000	\$ 341,173	\$ 545,000	\$ (240,000)	\$ 432,653	\$ 633,230
Expenditures	(565,402)	(316,174)	(524,475)	40,927	(328,212)	(593,203)
Administrative Services	(132,360)	(71,365)	(125,756)	6,604	(64,118)	(115,106)
Operating Income (Loss)	87,238	(46,366)	(105,231)	(192,469)	40,323	(75,079)
Debt Service Payments	-	-	-	-	-	-
Other Non-Operating Revenues (Expenses)	-	1,016	1,200	1,200	546	902
Operating Transfers In (out)	(150,000)	-	-	150,000	-	-
Net Income (Loss)	\$ (62,762)	\$ (45,350)	\$ (104,031)	\$ (41,269)	\$ 40,869	\$ (74,177)

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THE MARYLAND-NATIONAL CAPITAL PARK AND PLANNING COMMISSION
MONTGOMERY COUNTY ENTERPRISE FUNDS
BUDGET BASIS FINANCIAL REPORT FOR THE SEVEN MONTHS ENDED JANUARY 31, 2017
AND ESTIMATIONS TO JUNE 30, 2017

	Budget	Actual 01/31/17	Projections	Variance	Actual 01/31/16	Actual 06/30/16
PARK FACILITIES						
Revenues	\$ 3,202,758	\$ 2,183,678	\$ 3,398,472	\$ 195,714	\$ 2,200,094	\$ 3,477,126
Expenditures	(1,909,140)	(1,185,411)	(2,047,153)	(138,013)	(1,196,417)	(1,958,610)
Administrative Services	(793,900)	(413,875)	(784,323)	9,577	(276,806)	(657,832)
Operating Income (Loss)	499,718	584,392	566,996	67,278	726,871	860,684
Debt Service Payments	-	-	-	-	-	-
Other Non-Operating Revenues (Expenses)	25,000	36,656	42,000	17,000	17,533	29,531
Operating Transfers In (out)	(1,150,000)	-	(700,000)	450,000	-	-
Net Income (Loss)	\$ (625,282)	\$ 621,048	\$ (91,004)	\$ 534,278	\$ 744,404	\$ 890,215

	Budget	Actual 01/31/17	Projections	Variance	Actual 01/31/16	Actual 06/30/16
ENTERPRISE ADMIN						
Revenues	\$ -	\$ -	\$ -	\$ -	\$ 459	\$ -
Expenditures	(1,975,779)	(1,056,082)	(1,937,230)	38,549	(1,123,269)	(1,732,469)
Administrative Services	1,975,779	1,052,582	1,937,230	(38,549)	903,206	1,742,005
Operating Income (Loss)	-	(3,500)	-	-	(219,604)	9,536
Debt Service Payments	-	-	-	-	-	-
Other Non-Operating Revenues (Expenses)	-	-	-	-	-	-
Operating Transfers In (out)	-	-	-	-	-	-
Net Income (Loss)	\$ -	\$ (3,500)	\$ -	\$ -	\$ (219,604)	\$ 9,536

	Budget	Actual 01/31/17	Projections	Variance	Actual 01/31/16	Actual 06/30/16
TOTAL - ENTERPRISE						
Revenues	\$ 10,631,182	\$ 6,638,275	\$ 10,476,614	\$ (154,568)	\$ 6,583,820	\$ 10,411,593
Expenditures	(8,712,147)	(5,100,244)	(8,786,821)	(74,674)	(5,019,817)	(8,600,198)
Administrative Services	1,919,035	1,538,031	1,689,793	(229,242)	1,564,003	1,811,395
Operating Income (Loss)	-	-	-	-	-	-
Debt Service Payments	50,000	68,863	78,200	28,200	34,733	58,618
Other Non-Operating Revenues (Expenses)	(1,300,000)	-	(700,000)	600,000	-	-
Operating Transfers In (out)	669,035	1,606,894	1,067,993	398,958	1,598,736	1,870,013
Net Income (Loss)	\$ -	\$ 1,606,894	\$ 1,067,993	\$ 398,958	\$ 1,598,736	\$ 1,870,013