

RMP Opportunity Gap - Retail Stores

Prepared For:
Project Code: Crown Farm

Order #: 963947363
Site: 01

SAM EIG HWY AT FIELDS RD, GAITHERSBURG, MD 20877, 0.00 - 3.00 Miles, Total

Retail Stores	Demand (Consumer Expenditures)	Supply (Retail Sales)	Opportunity Gap/Surplus
Total Retail Sales Incl Eating and Drinking Places	2,082,186,355	2,965,608,061	(883,421,706)
Motor Vehicle and Parts Dealers-441	423,513,842	1,045,995,667	(622,481,825)
Automotive Dealers-4411	350,701,151	1,013,688,454	(662,987,303)
Other Motor Vehicle Dealers-4412	28,285,331	2,925,075	25,360,256
Automotive Parts/Accsrs, Tire Stores-4413	44,527,361	29,382,137	15,145,224
Furniture and Home Furnishings Stores-442	65,553,475	80,625,404	(15,071,929)
Furniture Stores-4421	39,037,305	49,707,046	(10,669,741)
Home Furnishing Stores-4422	26,516,169	30,918,358	(4,402,189)
Electronics and Appliance Stores-443	58,271,791	167,603,029	(109,331,238)
Appliances, TVs, Electronics Stores-44311	35,966,773	70,214,377	(34,247,604)
Household Appliances Stores-443111	5,639,492	3,720,134	1,919,358
Radio, Television, Electronics Stores-443112	30,327,280	66,494,242	(36,166,962)
Computer and Software Stores-44312	20,308,223	94,225,853	(73,917,630)
Camera and Photographic Equipment Stores-44313	1,996,795	3,162,799	(1,166,004)
Building Material, Garden Equip Stores -444	193,534,123	118,340,959	75,193,164
Building Material and Supply Dealers-4441	171,396,527	99,175,995	72,220,532
Home Centers-44411	70,294,511	0	70,294,511
Paint and Wallpaper Stores-44412	3,118,200	6,038,090	(2,919,890)
Hardware Stores-44413	12,530,059	21,664	12,508,395
Other Building Materials Dealers-44419	85,453,757	93,116,241	(7,662,484)
Building Materials, Lumberyards-444191	30,404,437	31,753,668	(1,349,231)
Lawn, Garden Equipment, Supplies Stores-4442	22,137,596	19,164,964	2,972,632
Outdoor Power Equipment Stores-44421	3,024,709	16,408,579	(13,383,870)
Nursery and Garden Centers-44422	19,112,887	2,756,385	16,356,502
Food and Beverage Stores-445	227,899,415	179,916,552	47,982,863
Grocery Stores-4451	189,013,864	148,697,434	40,316,430
Supermarkets, Grocery (Ex Conv) Stores-44511	180,829,788	139,966,848	40,862,940
Convenience Stores-44512	8,184,077	8,730,585	(546,508)
Specialty Food Stores-4452	26,961,048	5,642,882	21,318,166
Beer, Wine and Liquor Stores-4453	11,924,503	25,576,236	(13,651,733)
Health and Personal Care Stores-446	102,578,488	77,897,093	24,681,395
Pharmancies and Drug Stores-44611	83,739,815	50,555,521	33,184,294
Cosmetics, Beauty Supplies, Perfume Stores-44612	4,173,091	12,250,633	(8,077,542)
Optical Goods Stores-44613	7,233,182	11,282,205	(4,049,023)
Other Health and Personal Care Stores-44619	7,432,399	3,808,734	3,623,665



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Retail Stores	Demand (Consumer Expenditures)	Supply (Retail Sales)	Opportunity Gap/Surplus
Gasoline Stations-447	159,368,756	96,568,420	62,800,336
Gasoline Stations With Conv Stores-44711	100,853,807	23,680,956	77,172,851
Other Gasoline Stations-44719	58,514,949	72,887,465	(14,372,516)
Clothing and Clothing Accessories Stores-448	118,332,589	152,511,769	(34,179,180)
Clothing Stores-4481	81,988,914	108,047,891	(26,058,977)
Men's Clothing Stores-44811	8,642,517	9,099,268	(456,751)
Women's Clothing Stores-44812	24,949,182	40,681,030	(15,731,848)
Childrens, Infants Clothing Stores-44813	3,588,794	12,692,087	(9,103,293)
Family Clothing Stores-44814	36,385,520	36,889,365	(503,845)
Clothing Accessories Stores-44815	2,223,519	562,983	1,660,536
Other Clothing Stores-44819	6,199,381	8,123,160	(1,923,779)
Shoe Stores-4482	15,770,643	16,412,014	(641,371)
Jewelry, Luggage, Leather Goods Stores-4483	20,573,031	28,051,864	(7,478,833)
Jewelry Stores-44831	19,062,031	26,921,036	(7,859,005)
Luggage and Leather Goods Stores-44832	1,511,000	1,130,828	380,172
Sporting Goods, Hobby, Book, Music Stores-451	46,031,309	95,418,889	(49,387,580)
Sporting Goods, Hobby, Musical Inst Stores-4511	31,360,818	69,053,306	(37,692,488)
Sporting Goods Stores-45111	15,604,462	22,677,307	(7,072,845)
Hobby, Toys and Games Stores-45112	10,389,429	15,886,059	(5,496,630)
Sew/Needlework/Piece Goods Stores-45113	2,651,645	12,246,346	(9,594,701)
Musical Instrument and Supplies Stores-45114	2,715,283	18,243,594	(15,528,311)
Book, Periodical and Music Stores-4512	14,670,492	26,365,583	(11,695,091)
Book Stores and News Dealers-45121	9,966,654	22,948,391	(12,981,737)
Book Stores-451211	9,403,831	22,421,564	(13,017,733)
News Dealers and Newsstands-451212	562,823	526,827	35,996
Prerecorded Tapes, CDs, Record Stores-45122	4,703,837	3,417,192	1,286,645
General Merchandise Stores-452	280,074,969	514,949,570	(234,874,601)
Department Stores Excl Leased Depts-4521	195,077,087	375,196,450	(180,119,363)
Other General Merchandise Stores-4529	84,997,882	139,753,120	(54,755,238)
Warehouse Clubs and Super Stores-45291	52,197,812	132,297,679	(80,099,867)
All Other General Merchandise Stores-45299	32,800,070	7,455,441	25,344,629
Miscellaneous Store Retailers-453	58,054,123	55,087,621	2,966,502
Florists-4531	7,131,105	4,630,540	2,500,565
Office Supplies, Stationery, Gift Stores-4532	25,760,210	29,509,328	(3,749,118)
Office Supplies and Stationery Stores-45321	11,344,253	16,230,030	(4,885,777)
Gift, Novelty and Souvenir Stores-45322	14,415,957	13,279,298	1,136,659
Used Merchandise Stores-4533	6,476,346	5,181,692	1,294,654
Other Miscellaneous Store Retailers-4539	18,686,462	15,766,060	2,920,402



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Retail Stores	Demand (Consumer Expenditures)	Supply (Retail Sales)	Opportunity Gap/Surplus
Non-Store Retailers-454	127,165,651	102,249,381	24,916,270
Electronic Shopping, Mail-Order Houses-4541	82,547,037	48,896,717	33,650,320
Vending Machine Operators-4542	9,371,078	16,819,906	(7,448,828)
Direct Selling Establishments-4543	35,247,536	36,532,758	(1,285,222)
Foodservice and Drinking Places-722	221,807,824	278,443,707	(56,635,883)
Full-Service Restaurants-7221	91,512,663	144,228,592	(52,715,929)
Limited-Service Eating Places-7222	94,597,856	104,621,576	(10,023,720)
Special Foodservices-7223	16,821,753	29,593,539	(12,771,786)
Drinking Places -Alcoholic Beverages-7224	18,875,552	0	18,875,552
GAFO *	594,024,343	1,040,617,988	(446,593,645)
General Merchandise Stores-452	280,074,969	514,949,570	(234,874,601)
Clothing and Clothing Accessories Stores-448	118,332,589	152,511,769	(34,179,180)
Furniture and Home Furnishings Stores-442	65,553,475	80,625,404	(15,071,929)
Electronics and Appliance Stores-443	58,271,791	167,603,029	(109,331,238)
Sporting Goods, Hobby, Book, Music Stores-451	46,031,309	95,418,889	(49,387,580)
Office Supplies, Stationery, Gift Stores-4532	25,760,210	29,509,328	(3,749,118)



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Retail Stores	Demand (Consumer Expenditures)	Supply (Retail Sales)	Opportunity Gap/Surplus
Total Retail Sales Incl Eating and Drinking Places	4,564,109,401	4,455,869,931	108,239,470
Motor Vehicle and Parts Dealers-441	928,334,235	1,389,145,657	(460,811,422)
Automotive Dealers-4411	769,095,464	1,313,172,814	(544,077,350)
Other Motor Vehicle Dealers-4412	61,616,635	9,458,685	52,157,950
Automotive Parts/Accsrs, Tire Stores-4413	97,622,136	66,514,158	31,107,978
Furniture and Home Furnishings Stores-442	145,287,332	140,340,447	4,946,885
Furniture Stores-4421	85,716,383	71,279,373	14,437,010
Home Furnishing Stores-4422	59,570,949	69,061,074	(9,490,125)
Electronics and Appliance Stores-443	126,772,305	212,466,825	(85,694,520)
Appliances, TVs, Electronics Stores-44311	78,381,452	85,337,727	(6,956,275)
Household Appliances Stores-443111	12,532,196	9,367,775	3,164,421
Radio, Television, Electronics Stores-443112	65,849,256	75,969,951	(10,120,695)
Computer and Software Stores-44312	44,047,302	123,933,846	(79,886,544)
Camera and Photographic Equipment Stores-44313	4,343,550	3,195,252	1,148,298
Building Material, Garden Equip Stores -444	449,123,833	196,082,420	253,041,413
Building Material and Supply Dealers-4441	398,137,817	174,976,138	223,161,679
Home Centers-44411	163,000,614	46,645,025	116,355,589
Paint and Wallpaper Stores-44412	7,347,462	9,902,363	(2,554,901)
Hardware Stores-44413	28,623,773	3,517,484	25,106,289
Other Building Materials Dealers-44419	199,165,968	114,911,266	84,254,702
Building Materials, Lumberyards-444191	70,887,766	39,186,010	31,701,756
Lawn, Garden Equipment, Supplies Stores-4442	50,986,016	21,106,282	29,879,734
Outdoor Power Equipment Stores-44421	7,032,979	16,844,977	(9,811,998)
Nursery and Garden Centers-44422	43,953,037	4,261,304	39,691,733
Food and Beverage Stores-445	494,592,026	615,790,521	(121,198,495)
Grocery Stores-4451	410,540,070	562,393,241	(151,853,171)
Supermarkets, Grocery (Ex Conv) Stores-44511	392,751,567	537,448,824	(144,697,257)
Convenience Stores-44512	17,788,503	24,944,417	(7,155,914)
Specialty Food Stores-4452	58,444,401	7,783,787	50,660,614
Beer, Wine and Liquor Stores-4453	25,607,556	45,613,492	(20,005,936)
Health and Personal Care Stores-446	222,068,236	117,485,874	104,582,362
Pharmancies and Drug Stores-44611	181,168,560	82,092,390	99,076,170
Cosmetics, Beauty Supplies, Perfume Stores-44612	9,021,252	13,816,109	(4,794,857)
Optical Goods Stores-44613	15,817,722	12,226,914	3,590,808
Other Health and Personal Care Stores-44619	16,060,702	9,350,460	6,710,242



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Retail Stores	Demand (Consumer Expenditures)	Supply (Retail Sales)	Opportunity Gap/Surplus
Gasoline Stations-447	347,292,414	160,325,758	186,966,656
Gasoline Stations With Conv Stores-44711	219,684,195	25,213,229	194,470,966
Other Gasoline Stations-44719	127,608,219	135,112,528	(7,504,309)
Clothing and Clothing Accessories Stores-448	256,852,900	171,664,399	85,188,501
Clothing Stores-4481	178,158,259	121,570,159	56,588,100
Men's Clothing Stores-44811	18,661,700	10,098,564	8,563,136
Women's Clothing Stores-44812	54,384,625	45,342,798	9,041,827
Childrens, Infants Clothing Stores-44813	7,786,684	13,597,287	(5,810,603)
Family Clothing Stores-44814	79,021,927	41,537,333	37,484,594
Clothing Accessories Stores-44815	4,821,756	1,562,029	3,259,727
Other Clothing Stores-44819	13,481,566	9,432,149	4,049,417
Shoe Stores-4482	34,221,740	16,895,517	17,326,223
Jewelry, Luggage, Leather Goods Stores-4483	44,472,901	33,198,722	11,274,179
Jewelry Stores-44831	41,175,041	32,056,518	9,118,523
Luggage and Leather Goods Stores-44832	3,297,860	1,142,204	2,155,656
Sporting Goods, Hobby, Book, Music Stores-451	99,675,527	116,889,340	(17,213,813)
Sportng Goods, Hobby, Musical Inst Stores-4511	68,395,217	79,620,878	(11,225,661)
Sporting Goods Stores-45111	33,858,764	27,607,599	6,251,165
Hobby, Toys and Games Stores-45112	22,804,229	20,136,647	2,667,582
Sew/Needlework/Piece Goods Stores-45113	5,872,159	12,572,822	(6,700,663)
Musical Instrument and Supplies Stores-45114	5,860,065	19,303,810	(13,443,745)
Book, Periodical and Music Stores-4512	31,280,310	37,268,463	(5,988,153)
Book Stores and News Dealers-45121	21,143,470	30,162,217	(9,018,747)
Book Stores-451211	19,923,574	29,615,856	(9,692,282)
News Dealers and Newsstands-451212	1,219,896	546,361	673,535
Prerecorded Tapes, CDs, Record Stores-45122	10,136,839	7,106,246	3,030,593
General Merchandise Stores-452	611,494,214	616,377,798	(4,883,584)
Department Stores Excl Leased Depts-4521	425,887,126	466,335,221	(40,448,095)
Other General Merchandise Stores-4529	185,607,088	150,042,578	35,564,510
Warehouse Clubs and Super Stores-45291	113,747,011	134,817,543	(21,070,532)
All Other General Merchandise Stores-45299	71,860,077	15,225,035	56,635,042
Miscellaneous Store Retailers-453	127,035,358	80,151,256	46,884,102
Florists-4531	15,993,473	7,734,645	8,258,828
Office Supplies, Stationery, Gift Stores-4532	56,039,283	40,843,679	15,195,604
Office Supplies and Stationery Stores-45321	24,669,308	22,626,409	2,042,899
Gift, Novelty and Souvenir Stores-45322	31,369,975	18,217,269	13,152,706
Used Merchandise Stores-4533	14,081,679	6,649,515	7,432,164
Other Miscellaneous Store Retailers-4539	40,920,924	24,923,418	15,997,506



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Retail Stores	Demand (Consumer Expenditures)	Supply (Retail Sales)	Opportunity Gap/Surplus
Non-Store Retailers-454	279,059,803	190,945,361	88,114,442
Electronic Shopping, Mail-Order Houses-4541	179,307,011	102,054,940	77,252,071
Vending Machine Operators-4542	20,299,182	36,938,997	(16,639,815)
Direct Selling Establishments-4543	79,453,610	51,951,424	27,502,186
Foodservice and Drinking Places-722	476,521,218	448,204,275	28,316,943
Full-Service Restaurants-7221	196,578,738	225,747,665	(29,168,927)
Limited-Service Eating Places-7222	203,175,486	163,949,579	39,225,907
Special Foodservices-7223	36,160,608	57,308,200	(21,147,592)
Drinking Places -Alcoholic Beverages-7224	40,606,385	1,198,831	39,407,554
GAFO *	1,296,121,560	1,298,582,488	(2,460,928)
General Merchandise Stores-452	611,494,214	616,377,798	(4,883,584)
Clothing and Clothing Accessories Stores-448	256,852,900	171,664,399	85,188,501
Furniture and Home Furnishings Stores-442	145,287,332	140,340,447	4,946,885
Electronics and Appliance Stores-443	126,772,305	212,466,825	(85,694,520)
Sporting Goods, Hobby, Book, Music Stores-451	99,675,527	116,889,340	(17,213,813)
Office Supplies, Stationery, Gift Stores-4532	56,039,283	40,843,679	15,195,604

* GAFO (General merchandise, Apparel, Furniture and Other) represents sales at stores that sell merchandise normally sold in department stores. This category is not included in Total Retail Sales Including Eating and Drinking Places.

Claritas' RMP data is derived from two major sources of information. The demand data is derived from the Consumer Expenditure Survey (CE Survey), which is fielded by the U.S. Bureau of Labor Statistics (BLS). The supply data is derived from the Census of Retail Trade (CRT), which is made available by the U.S. Census.

The difference between demand and supply represents the opportunity gap or surplus available for each retail outlet in the specified reporting geography. When the demand is greater than (less than) the supply, there is an opportunity gap (surplus) for that retail outlet. For example, a positive value signifies an opportunity gap, while a negative value signifies a surplus.



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Appendix: Area Listing

Area Name:

Type: Radius

Reporting Detail: Aggregate

Reporting Level: Block Group

Radius Definition:

SAM EIG HWY AT FIELDS RD
GAITHERSBURG, MD 20877

Center Point: 39.116150 -77.208350

Circle/Band: 0.00 - 1.00

Area Name:

Type: Radius

Reporting Detail: Aggregate

Reporting Level: Block Group

Radius Definition:

SAM EIG HWY AT FIELDS RD
GAITHERSBURG, MD 20877

Center Point: 39.116150 -77.208350

Circle/Band: 0.00 - 3.00

Area Name:

Type: Radius

Reporting Detail: Aggregate

Reporting Level: Block Group

Radius Definition:

SAM EIG HWY AT FIELDS RD
GAITHERSBURG, MD 20877

Center Point: 39.116150 -77.208350

Circle/Band: 0.00 - 5.00



ATTACHMENT 2

TENANT LISTING
NEARBY SHOPPING CENTERS

Fallsgrove Village Center		
521 Fallsgrove Blvd, Rockville MD 20850		
Property Manager:Lerner Corporation		
Total Gross Floor Area (sf)	215,558	
Center Type	Community	
Tenant Name	Store Type	S.F.
Chevy Chase Bank	Bank	
PNC Bank	Bank	
Montgomery County Wine & Liquor	Beer, Wine and Liquor Stores	
Ritz Camera	Camera & Photographic Supplies	
Color Works	Cosmetics & Beauty Supplies	
Hair Cuttery 240.3	Cosmetics & Beauty Supplies	
Posh Beauty Lounge	Cosmetics & Beauty Supplies	
Spalon	Cosmetics & Beauty Supplies	
EB Games	Electronics	
Nextel	Electronics	
Wing Stop	Electronics	
KaBloom Flower Market	Florist	
Phillips Famous Seafood	Full Service Restaurant	
Taipei Tokyo	Full Service Ethnic Restaurant	
TownHouse European Seating	Full Service Ethnic Restaurant	
Mamma Lucia	Full Service Restaurant	
Art and Framing Depot	Gift, Novelty, Souvenir	
Safeway	Grocery Store	
Palm Beach Tanning	Health & Personal Care	
Fallsgrove Dry Cleaners	Laundry	
My Eye Dr.	Optical Goods	
CheeBurger CheeBurger	Quick Service Restaurant	
Chipotle Mexican Grill	Quick Service Restaurant	
Häagen Dazs	Quick Service Restaurant	
Jerry's Subs and Pizza	Quick Service Restaurant	
Krispy Kreme	Quick Service Restaurant	
Panera Bread	Quick Service Restaurant	
Smoothie King	Quick Service Restaurant	
Starbucks	Quick Service Restaurant	
Long & Foster	Real Estate	

King Farm Village Center		
800 Pleasant Dr, Rockville MD 20850		
Property Manager: Regency Centers		
Total Gross Floor Area (sf)	143,267	
Center Type	Community	
<u>Tenant Name</u>	<u>Store Type</u>	<u>S.F.</u>
Montgomery Printing Svc LLC	Books & Periodicals	1,599
Hair Cuttery	Cosmetics & Beauty Salon	1,304
Lifestyles for Hair	Cosmetics & Beauty Salon	1,353
Verizon Wireless	Electronics	1,226
Kicks Karate	Fitness & Recreation	1,902
The Flower Shop	Florist	850
Kardo Meditteranean	Full Service Ethnic Restaurant	2,000
Nagoya Sushi	Full Service Ethnic Restaurant	1,500
Eastern Café	Full Service Restaurant	1,000
King Farm Mobil	Gasoline Stations	1,304
Safeway	Grocery Stores	53,754
Advanced Spine & Wellness Ctr	Health & Personal Care	1,119
Aveda Day Spa	Health & Personal Care	3,473
Curves	Health & Personal Care	1,864
Family Health Care	Health & Personal Care	2,066
South Beach Tanning	Health & Personal Care	1,670
State of the Art Dental Group	Health & Personal Care	3,693
King Farm Flooring	Home Furnishings	1,436
King Farm Cleaners	Laundry	992
Parcel Plus	Office Supplies & Stationery	1,083
Ryden Optik	Optical Goods	1,570
Baja Fresh Mexican Grill	Quick Service Restaurant	3,112
Fontina Grille	Quick Service Restaurant	4,414
L Oustalet Inc	Quick Service Restaurant	1,455
Maggie Moo's	Quick Service Restaurant	1,200
Mayorga	Quick Service Restaurant	1,607
Quiznos Sub	Quick Service Restaurant	1,336
B B & T	Real Estate & Financial Services	2,194
Chevy Chase Bank	Real Estate & Financial Services	3,182
Long & Foster Realtors	Real Estate & Financial Services	4,929
Fabric Friends	Sewing, Needlework, & Piece Goods	1,040
Woolwinders	Sewing, Needlework, & Piece Goods	1,066
King Farm Beer	Wine, Beer & Liquor Stores	3,632

Festival @ Muddy Branch		
203 Muddy Branch RD, Gaithersburg MD 20878		
Property Manager: JBG Rosenfeld Retail		
Total Gross Floor Area (sf)	184,709	
Center Type	Community	
<u>Tenant Name</u>	<u>Store Type</u>	<u>S.F.</u>
Fast Signs	Auto Parts & Accessories	
Brighton Beer & Wine	Beer, Wine, & Liquor	
Jackie Nails	Cosmetics & Beauty Salon	
Barber Shop	Cosmetics & Beauty Salon	
Mirror Mirror	Cosmetics & Beauty Salon	
Dollar & More Store	Discount Store	
Gold's Gym	Fitness & Recreation	
Motion Mania	Fitness & Recreation	
Everything Dance	Fitness & Recreation	
Champion Karate	Fitness & Recreation	
Dragon Chinese Restaurant	Full Service Ethnic Restaurant	
India Bistro	Full Service Ethnic Restaurant	
Il Porto	Full Service Ethnic Restaurant	
Gigi's Stores	General Merchandise	
Tina's Consignment Shop	General Merchandise	
Tuesday Morning	Gifts, Novelty, & Souvenir	
Grand Market	Grocery Stores	
Relaxing Alternatives	Health & Personal Care	
Accurate Physical Medicine	Health & Personal Care	
Festival Floors	Home Furnishings	
Hoover Vacuum Center	Home Furnishings	
Rent-a-Center	Household Appliances	
Muddy Branch Cleaners	Laundry	
Muddy Branch Laundramat	Laundry	
Obec's	Miscellaneous	
Katz Animal Clinic	Pet & Pet Supplies	
Sushi Chalet	Quick Service Restaurant	
Pizza Hut	Quick Service Restaurant	
Wells Fargo	Real Estate & Financial Services	
Jackson Hewitt	Real Estate & Financial Services	
Ski Chalet	Sporting Goods	
Atlantic Edge Scuba	Sporting Goods	
Performance Bikes	Sporting Goods	
Blockbuster Video	Video, Compact Disc, & Music	

Travilah Square Shopping Center		
10016-10024 Darnestown Rd, Rockville MD 20850		
Property Manager: McShea and Company		
Total Gross Floor Area	63,577 sf	
Center Type	Neighborhood	
<u>Tenant Name</u>	<u>Store Type</u>	<u>S.F.</u>
Amazing Art Studio	Art Dealer	
Travilah Beer & Wine	Beer, Wine and Liquor Stores	
Brooklyn Deli & Catering	Cafeteria	
Green Tea Cafe	Cafeteria	
7-Eleven	Convenience	
Travilah Hair Design	Cosmetics & Beauty Supplies	
Victoria Nails	Cosmetics & Beauty Supplies	
Kimo Sushi & Wrap	Fish & Seafood Market	
El Mexicano	Full Service Ethnic Restaurant	
Gui Lin Restaurant	Full Service Ethnic Restaurant	
Ledo Pizza	Full Service Restaurant	
Art & Frame World	Gift, Novelty, & Souvenir	
Bikram Yoga	Health and Personal Care	
Cabin John Water	Health and Personal Care	
Milestone Cleaners	Laundry	
Michael's Noodles	Limited Service Restaurant	
PakMail	Office Supplies	
Flavors Restaurant	Specialty Food Store	
International Market	Specialty Food Store	
New Asia Market	Specialty Food Store	

Washingtonian Center		
203 Muddy Branch RD, Gaithersburg MD 20878		
Property Manager: JBG Rosenfeld Retail		
Total Gross Floor Area (sf)	460,000	
Center Type	Regional	
Tenant Name	Store Type	S.F.
Ann Taylor Loft	Women's Clothing	6,360
Asian Bistro	Full Service Ethnic Restaurant	3,478
Barnes & Noble	Books, Periodical, Music	27,050
Bath & Body Works	Health & Personal Care	2,784
Cahra Hair Salon	Cosmetics & Beauty Salon	2,968
California Pizza Kitchen	Quick Service Restaurants	5,963
Celebrity Kids Portrait Studio	Photo Studios	2,335
Chico's	Women's Clothing	2,684
Comfort One Shoes	Shoe Stores	2,771
Dick's Sporting Goods	Sporting Goods	100,000
General Nutrition Centers	Health & Personal Care	1,388
Joe's Crab Shack	Full Service Restaurant	10,349
Jos A Banks	Men's Clothing	3,772
Kohl's	Department Store	93,000
Lane Bryant	Women's Clothing	5,050
Lindt Chocolate	Confectionery & Nut	1,637
Love Your Eyes	Optical Goods	1,240
Macaroni Grill	Full Service Restaurant	10,000
Maggiano's Corner Bakery	Baked Goods	4,283
Maggie Moos	Quick Service Restaurants	1,124
Pier 1 Imports	Home Furnishings	9,137
Potbelly Sandwich	Quick Service Restaurants	2,014
Rio Grande Café	Full Service Restaurant	9,000
Rock Canyon Grill	Full Service Restaurant	7,000
Starbucks	Quick Service Restaurants	1,506
Storehouse	Home Furnishings	6,847
Suisse MediSpa	Health & Personal Care	3,135
Swenson's Ice Cream	Quick Service Restaurants	1,252
Target	Department Store	153,000
VoiceStream Wireless	Electronics	1,494

Kentlands Square Shopping Center		
41 Merchant Place, Gaithersburg MD 20878		
Property Manager: Saul Centers		
Total Gross Floor Area (sf)	753,241	
Center Type	Regional	
Tenant Name	Store Type	S.F.
Wine Harvest Ltd	Beer, Wine & Liquor Stores	
Lowe's	Building Materials & Supplies	
Fashion Bug	Clothing	
Annie Rose	Confectionery & Nut Store	
Hair Cuttery	Cosmetics & Beauty Salons	
Personal Touch Salon	Cosmetics & Beauty Salons	
Pro Nails	Cosmetics & Beauty Salons	
Profiles Hair Studio	Cosmetics & Beauty Salons	
Kids Cuts	Cosmetics & Beauty Salons	
Lifestyles for Hair	Cosmetics & Beauty Salons	
Kmart	Discount Department Store	
Clock Shop	Electronics	
It's About Games	Electronics	
Prime Communications	Electronics	
Bally's Total Fitness	Fitness & Recreation	
Florist	Florist	
Buca Di Beppo	Full Service Ethnic Restaurant	
Chicken-Out Rotisserie	Full Service Restaurant	
Noodles & Co	Full Service Restaurant	
O'Donnell's Seafood Restaurant	Full Service Restaurant	
Flaps Restaurant	Full Service Restaurant	
Kentlands Diner	Full Service Restaurant	
Moby Dick	Full Service Restaurant	
England Custom Furniture Dirct	Furniture	
Kentlands Mobil	Gasoline Stations	
Banner's Hallmark	Gifts, Novelty, & Souvenir	
Party City	Gifts, Novelty, & Souvenir	
Giant Food	Grocery Stores	
Whole Foods Market	Grocery Stores	
GNC	Health & Personal Care	
Hollywood Tans	Health & Personal Care	
Kentlands Dental Care	Health & Personal Care	
Moisture Jamzz Inc	Health & Personal Care	
Mind & Body Spa	Health & Personal Care	
C C Fellowship Windows	Home Furnishings	
Floor Rio & Carpets Inc	Home Furnishings	
Mattress Discounters	Home Furnishings	
Rio Carpet	Home Furnishings	
Oreck Floor Care Center	Home Furnishings	
Next Day Blinds	Home Furnishings	
Crest Cleaners	Laundry	
Omaha Steaks Stores	Meat Markets	
Barbeques Galore	Miscellaneous	
Image Ace	Miscellaneous	
Score! Educational Ctr	Miscellaneous	
Kentlands Stadium 8	Miscellaneous	
Zany Brainy	Miscellaneous	
Halcyon Times LTD	Newspapers	
Parcel Plus	Office Supplies & Stationery	
Hour Eyes	Optical Goods	
Pet Smart	Pet and Pet Supplies	
Bob Rood Dog Patch	Pet and Pet Supplies	
Giant Discount Drug	Pharmacy & Drug Stores	
Giuseppi's Pizza Plus	Quick Service Restaurant	
Good Fortune Cafe	Quick Service Restaurant	
Little Caesars Pizza	Quick Service Restaurant	
Subway Sandwiches & Salads	Quick Service Restaurant	
Pizza Zone	Quick Service Restaurant	
Seattle's Best Coffee	Quick Service Restaurant	
Liberty Tax Svc	Real Estate & Financial Services	
B B & T	Real Estate & Financial Services	
Kentlands Financial Group	Real Estate & Financial Services	
Beneficial Maryland Inc	Real Estate & Financial Services	
Chevy Chase Bank	Real Estate & Financial Services	
H & R Block Tax Svc	Real Estate & Financial Services	
House & Home Realtors Inc	Real Estate & Financial Services	
Long & Foster Realtors	Real Estate & Financial Services	
Universal Title	Real Estate & Financial Services	
Village Settlements Inc	Real Estate & Financial Services	
Coldwell Banker	Real Estate & Financial Services	
Kentlands Custom Tailor	Sewing, Needlework, Piece Goods	
Payless Shoe Source	Shoe Stores	
Kentlands Gourmet	Specialty Food Store	
2 Golf	Sporting Goods	
Sunny's Great Outdoors	Sporting Goods	
Tinder Box	Tobacco	
Blockbuster Video	Video, CD, Tape, and Record Stores	